



Missouri Section for Medical Marijuana Regulation

# MISSOURI MEDICAL MARIJUANA

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**FACILITIES  
WELCOME MEETING**



**Missouri Section for Medical Marijuana Regulation**

# **WELCOME MISSOURI MEDICAL MARIJUANA FACILITIES!**

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**ANDREA BALKENBUSH**

**FACILITIES LICENSE & COMPLIANCE DIRECTOR**



## Missouri Section for Medical Marijuana Regulation

# Logistics

- Location of restrooms
- Coffee and water station
- Question cards
- Networking opportunities
- Lunch hour
- Name badges





**Missouri Section for Medical Marijuana Regulation**

# **WELCOME**

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**DR. RANDALL WILLIAMS**

**DEPT. OF HEALTH & SENIOR SERVICES DIRECTOR**



## Missouri Section for Medical Marijuana Regulation

# DHSS Mission and Vision

- Mission: to be the leader in promoting, protecting and partnering for health
- Vision: Healthy Missourians for life





## Missouri Section for Medical Marijuana Regulation

# WELCOME

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**LYNDALL FRAKER**

**DIRECTOR, SECTION FOR MEDICAL MARIJUANA  
REGULATION**



## Missouri Section for Medical Marijuana Regulation

# SMMR Mission and Vision

### Mission

- To administer Missouri's Medical Marijuana Regulatory Program in alignment with the provisions of Article XIV of the Constitution, as determined by the will of the citizens of Missouri

### Vision

- A program that provides safe and secure access to medical marijuana for qualifying Missouri patients through consistent regulation, enforcement and education





## Missouri Section for Medical Marijuana Regulation

# Vision & Values

A program that provides safe and secure access to medical marijuana for qualifying Missouri patients through consistent regulation, enforcement, and education.







## Missouri Section for Medical Marijuana Regulation

# SMMR Strategic Priorities

### Strategic Priority #1

Make medical marijuana accessible for qualifying patients

### Strategic Priority #2

Uphold safety and quality standards for medical marijuana

### Strategic Priority #3

Regulate the medical marijuana industry to comply with Missouri law and keep communities safe

Employ modern tools and best practices to streamline and integrate processes



## Missouri Section for Medical Marijuana Regulation

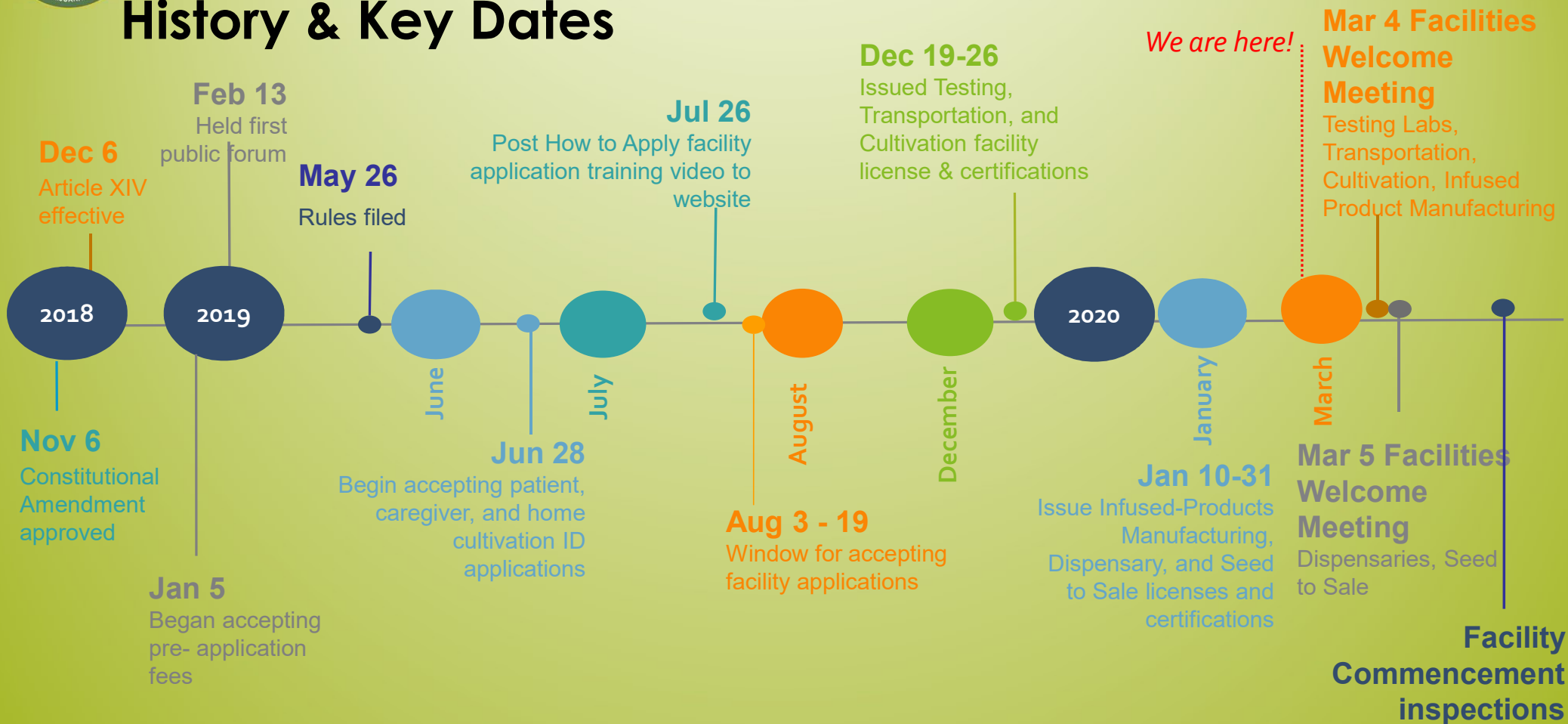
# Principles

- Flexible and Scalable
  - **Create a well regulated and enforced** [patient-focused program](#) that safely and effectively provides access to Medical Marijuana for qualified residents of Missouri in order to meet their medical needs
- Transparent and Accountable
  - **Create a level playing field** by enforcing all regulatory requirements in a firm, transparent, and consistent manner
- Customer-Oriented
  - **Learn from other states** that have gone through this process



## Missouri Section for Medical Marijuana Regulation

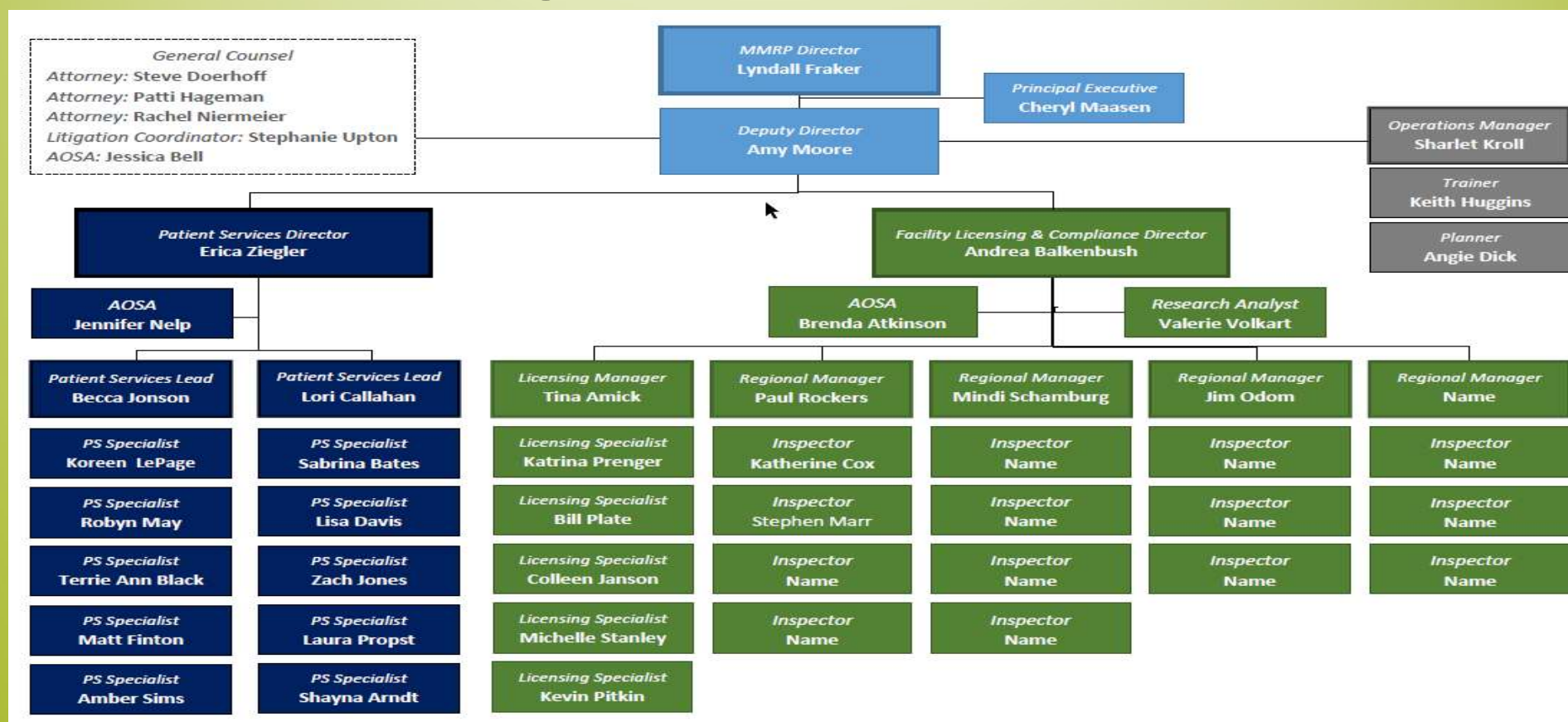
### History & Key Dates





## Missouri Section for Medical Marijuana Regulation

# SMMR Organizational Structure





## Missouri Section for Medical Marijuana Regulation

# Program Statistics

- Over 35,000 Registered Patients
- Nearly 1,000 Registered Caregivers
- Over 11,200 Patient/caregiver cultivators
- Over 2,200 Facility Applications Received
- Over 370 Licenses Awarded
  - 10 Licensed Laboratory Testing Facilities
  - 60 Licensed Cultivation Facilities
  - 86 Licensed Infused Product Manufacturing Facilities
  - 192 Licensed Dispensary Facilities
  - 22 Licensed Transportation Facilities
  - 7 Licensed Seed to Sale Vendors





## Missouri Section for Medical Marijuana Regulation

### Missouri Marijuana Equivalency Units (MMEs)

**Monthly Purchase Limits - Qualified patients are allowed to purchase up to 4 oz. (32 MMEs) of compliant product per month.**

Marijuana  
3.5 grams

=

Marijuana  
Concentrate  
1 gram

=

THC Infused  
Product  
100 mg

- A common purchase quantity of marijuana is 3.5 grams which is equal to 1 MME.
- This means that 1 MME is also equivalent to 1 gram of marijuana concentrate or 100 mg of THC infused product.

*(See reverse side)*

*(Example Purchase)* 7 grams of marijuana + 4 grams of marijuana concentrate + 200 mg of THC infused products.

7 grams of marijuana =  $7 \div 3.5 = 2$  MMEs

4 grams of concentrate =  $4 \div 1 = 4$  MMEs

200 mg of THC infused product =  $200 \div 100 = 2$  MMEs

**$2 + 4 + 2 = 8$  MMEs**

**32 MMEs – 8 = 24 MMEs remaining from monthly allotment**

*(From above example)*

Missouri Department of Health and Senior Services  
medicalmarijuana.mo.gov • Toll-free 866-219-0165

#203 09/2019





## Missouri Section for Medical Marijuana Regulation

# Questions





**Missouri Section for Medical Marijuana Regulation**

# **COMMUNICATION, RESOURCES & COLLABORATION**

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**ANDREA BALKENBUSH**

**FACILITY LICENSE AND COMPLIANCE DIRECTOR**





## Missouri Section for Medical Marijuana Regulation

# Meeting Purpose

- Introduce facility attendees to SMMR license and compliance
- Review facility expectations, methods of communication and available resources
- Provide information for current and upcoming regulatory processes
- Answer facilities questions
- Establish good working relationships



## Missouri Section for Medical Marijuana Regulation

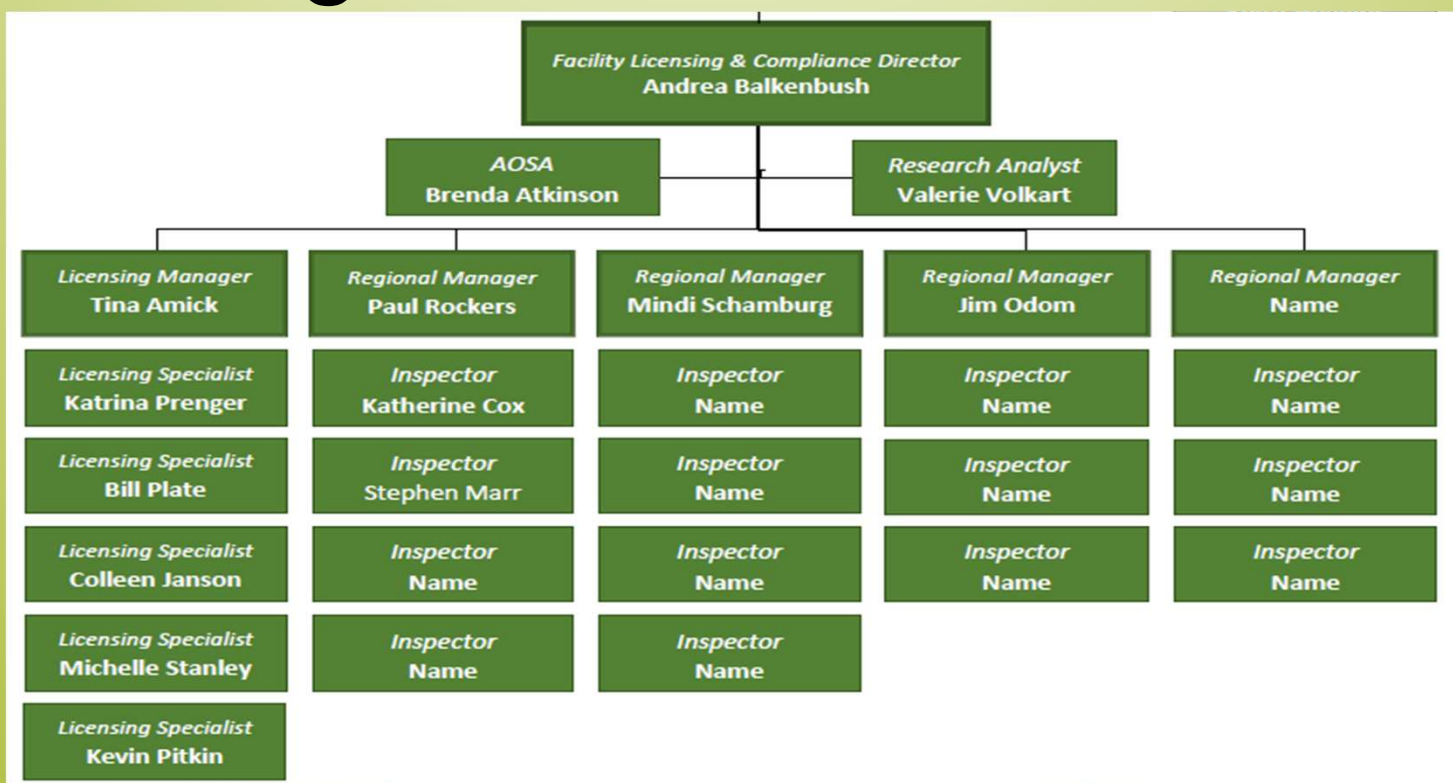
# Meeting Objectives

- Review variance, complaint and rules update processes
- Review facility licensing timeline, minimum qualifications and business update changes
- Learn about the commencement inspection process and what to expect
- Review the Agent ID cards, requirements and application process
- Learn about the state track and trace system and Seed-to-Sale integrators
- Provide an opportunity for licensees to network with each other, SMMR staff and other state agency staff
- Opportunity for questions



## Missouri Section for Medical Marijuana Regulation

# Facility License and Compliance Organizational Structure





## Missouri Section for Medical Marijuana Regulation

# Section for Medical Marijuana

- **Director**
  - Lyndall Fraker
- **Deputy Director and Counsel**
  - Amy Moore
- **General Counsel**
  - Patti Hageman
  - Stephen Doerhoff
  - Rachel Niemeier
- **Patient Services Director**
  - Erica Ziegler





## Missouri Section for Medical Marijuana Regulation

# Facility License and Compliance Team

### • Administration

- Director
  - Andrea Balkenbush
- Administrative Assistant
  - Brenda Atkinson
- Research Analyst
  - Valerie Volkart

### • License

- Licensing Manager
  - Tina Amick
- Licensing Specialists
  - Colleen Janson
  - Kevin Pitkin
  - Bill Plate
  - Katrina Prenger
  - Michelle Stanley

### • Compliance

- Regional Managers
  - Jim Odom
  - Paul Rockers
  - Mindi Schamburg
- Inspectors
  - Katherine Cox
  - Stephen Marr
  - 6 Compliance Officers – Mid-March Start



## Missouri Section for Medical Marijuana Regulation

# State Track and Trace System Metrc

### David Eagleson

- Metrc, Program Management Director

### Riley Sisk

- Metrc, Government Program Manager



## Missouri Section for Medical Marijuana Regulation

# Collaboration

- To ensure the success of Missouri's Medical Marijuana Program and access to care for qualified patients, SMMR will regularly collaborate with:
  - SMMR staff
  - Local communities
  - Local and state law enforcement
  - City officials
  - Other medical marijuana facilities
    - Share Best practices
    - Share Resources



**We encourage you to collaborate**



## Missouri Section for Medical Marijuana Regulation

# State Agency Staff

- Department of Agriculture
- Department of Labor and Industrial Relations
- Department of Natural Resources
- Department of Revenue
- Missouri State Highway Patrol





## Missouri Section for Medical Marijuana Regulation

# Communication & Compliance First

- **Open Communication First**

- It's a two way street
- Keep us informed
- Outline Expectations

- **Compliance First**

- We want you to be successful
- Help you to be in Compliance
- It's a two way street

- **Duty to Enforcement**

- Ensure fairness in the industry
- Uphold Article XIV and 19 CSR 30-95
- Ensure patient and community safety





## Missouri Section for Medical Marijuana Regulation

# Communications

- **All** communications will be sent by **email** to the facility's Primary Contact
- No communication will be sent through regular mail
- Methods of communication
  - Email
  - In-person
  - Phone
  - Listserv
  - Medical Marijuana Registry Portal
  - Surveys





## Missouri Section for Medical Marijuana Regulation

# Compliance First

- Collective goal for all Missouri's Medical Marijuana facilities to achieve compliance.
- All take necessary steps to be and stay in compliance with Article XIV and 19 CSR 30-95
- SMMR will do what we can to help facilities achieve compliance by:
  - Open lines of communication
  - Answering questions
  - Providing guidance
  - Compliance Visits



## Missouri Section for Medical Marijuana Regulation

# Facility Compliance

- Facilities **must** comply with Article XIV and 19 CSR 30-95
  - Licensee's responsibility to know the rules associated with each facility type
- Respond to requests for information
- Provide requested documentation
- Obtain Department approval prior to taking actions where needed
- Inform the Facility License and Compliance Section of any changes or deviations from what was submitted in your application

**Better to ask the question or receive guidance, then to ask for forgiveness later**



## Missouri Section for Medical Marijuana Regulation

# Important Notes for Licensees

- The issuance of a license or certification does not authorize the facility to begin operations.
- A facility will be granted final approval to operate upon passing a commencement inspection.
  - Facilities have up to 1 year to pass commencement.
- The facility will, at all times, comply with Article XIV and all other applicable laws and regulations.
- License Changes



## Missouri Section for Medical Marijuana Regulation

# Facility Compliance

- All lots of medical marijuana produced by a cultivation or manufacturing facility **must** be tested by a licensed laboratory testing facility
- Testing will only be performed on the final medical marijuana product equivalent to what will be dispensed to the patient
- All cultivation and manufacturing facilities **must** make arrangements to have their products tested by one of the Missouri laboratory testing facilities
  - A listing of approved and denied laboratory testing facilities can be found at <https://health.mo.gov/safety/medical-marijuana/>
- **Medical marijuana facilities may not transfer medical marijuana from their facility until it has passed all required testing.**



## Missouri Section for Medical Marijuana Regulation

# Laboratory Testing Facility Readiness

- Laboratory testing facilities Commencement Inspection readiness
  - First Quarter (January – March) = 1
  - Second Quarter (April – June) = 3
  - Third Quarter (July – September) = 4
  - Fourth Quarter (October – December) = 2



## Missouri Section for Medical Marijuana Regulation

# Resources

### Facility Licensing and Compliance

DHSS Home » Licensing & Regulations » Medical Marijuana » facilities

<https://medicalmarijuana.mo.gov>

[MMfacilities@health.mo.gov](mailto:MMfacilities@health.mo.gov)

#### Facility Information ^

Facility Licensing and Compliance

Licensed Facilities

Application Score and Rank

MMRP License and Compliance Guidance Letter



Facility License and Compliance Section Web  
Comment Form

Facility License and Compliance Variance  
Request Form

Facility Application Fingerprint Instructions

Facility Agent ID

Fee Schedule

Frequently Asked Questions

How to Apply

Facility - Rejected Applications

Seed to Sale





## Missouri Section for Medical Marijuana Regulation

# Facility Resources

- Medical Marijuana Facility Licensee Resources webpage
  - Coming soon!
- Guidance Documents
- Facility License & Compliance Comment Form
- Variance Request Form
- Complaint Form
- Agent Id
- E-mail Address for Facility Licenses
  - [MMfacilities@health.mo.gov](mailto:MMfacilities@health.mo.gov)



## Missouri Section for Medical Marijuana Regulation

# Program Resources

### Medical Marijuana Regulation

DHSS Home » Licensing & Regulations » Medical Marijuana

- Article XIV and
- Medical Marijuana Rules: 19 CSR 30-95
- Frequently Asked Questions for Facilities
- 24/7 Missouri Business



<https://medicalmarijuana.mo.gov>



## Missouri Section for Medical Marijuana Regulation

# On-Going Application

- Transportation certification
  - The Department will issue certifications for all eligible Transportation entities.
  - Licensed facilities do not need additional Transportation Certifications
- Seed to Sale Certification
  - The Department will issue certifications for all eligible Seed to Sale entities.
  - Must sign and API agreement and pass certification with State's Track and Trace System



## Missouri Section for Medical Marijuana Regulation

# Facility Fees

### Fees and Payments

- Annual Fees
  - due 30 days after a facility is licensed.
- Will I receive a written notice?
  - No, it is the licensee's responsibility to submit the appropriate payment by the due date
- How can I pay my annual fee?
  - Fee payments must be made through the Medical Marijuana Registry system.
  - If for some reason, this is not possible, e-mail [mmlicenses@health.mo.gov](mailto:mmlicenses@health.mo.gov) for assistance.



## Missouri Section for Medical Marijuana Regulation

License/Certification Type	New Application Fee	Annual Fee	Renewal Fee	New Application Fees
Cultivation Facility	\$10,000	\$25,000	\$5,000	\$5,000
Dispensary Facility	\$6,000	\$10,000	\$3,000	\$3,000
Facility Agent	\$75		\$75	\$75
Laboratory Testing Facility	\$5,000	\$5,000	\$5,000	\$5,000
Manufacturing Facility	\$6,000	\$10,000	\$3,000	\$3,000
Seed to Sale	\$5,000	\$5,000		\$5,000
Transporter	\$5,000	\$5,000	\$5,000	\$5,000



## Missouri Section for Medical Marijuana Regulation

# Questions





**Missouri Section for Medical Marijuana Regulation**

# **MISSOURI RULES AND REGULATIONS**

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**AMY MOORE**

**DEPUTY DIRECTOR AND COUNSEL**



## Missouri Section for Medical Marijuana Regulation

# Objectives

- Variance Request Process
- Complaints
- Changes to Rules
- Rule Violations
- Facility Change Requests





## Missouri Section for Medical Marijuana Regulation

# Variance Request Versus Facility Change Request

Change Requests that require prior approval from SMMR

- Five categories – 19 CSR 30-95.040(4)(C)



## Missouri Section for Medical Marijuana Regulation

# Variance Request Versus Facility Change Request

### Variance Request

- Entity is asking the department to waive or vary from a rule
  - 19 CSR 30-95.025(2)



## Missouri Section for Medical Marijuana Regulation

# Variance Process

Entity is asking the department to  
waive or vary from a rule  
19 CSR 30-95.025(2)

- Per 19 CSR 30-95.025 (2), requests for variance from the requirements of any provision of rule shall be made in writing by the facility's primary contact person
- A variance request is separate from a business update change request



## Missouri Section for Medical Marijuana Regulation

# Variance Process

- Variance requests must include:
  - A list of each requirement for which a variance is requested,
  - Citation to specific rule in which the requirement can be found; and
  - An explanation for why the requirement cannot be met or why meeting the requirement would impose an undue burden on the licensee.

**Sufficient good cause must be included**



## Missouri Section for Medical Marijuana Regulation

# On-Line Fillable Variance Form

Per 19 CSR 30-95.025 (2), requests for variance from the requirements of any provision of 19 CSR 30-95 shall be made in writing by the primary contact person on record for a Facility License or Certification, or for a facility application.

Any variance request received will be reviewed based on the information provided and the proposed good cause.

We cannot guarantee a variance will be granted. The requester should continue to meet department established deadlines while a variance request is pending. **The department does not have a specific timeframe established for approving or denying a variance request.** A variance request made 7 days in advance of deadlines is preferred to allow the program an opportunity to sufficiently review. A variance requests shall be issued by the department in writing and shall include the specific reasons for an approval or a denial.

If a variance is not granted, the facility or applicant may be in violation of the rules per 19 CSR 30-95.040 (5)(C). A facility's violation of rules may result in revocation of its license or certification.

Variance requests shall include:

- A list of each requirement for which a variance is requested, with citation to the specific rule in which the requirement can be found; and
- An explanation for why the requirement cannot be met or why meeting the requirement would impose an undue burden on the applicant or facility.
- The Variance must also include good cause.

Multiple variance requests should be submitted separately.

**Requests for variance from the requirements of any provision of 19 CSR 30-95 shall be made by completing this form in its entirety.**

**Submit this form to: [mmlicenses@health.mo.gov](mailto:mmlicenses@health.mo.gov) Attention: Variance Request.**

FACILITY INFORMATION	
FACILITY NAME [1]	FACILITY LICENSE ID [2] Limit dialog box to 9 characters
FACILITY PHONE #	APPLICATION ID [3] Limit dialog box to 9 characters
FACILITY STREET 1	STREET 2
FACILITY CITY	ST AT E
	ZIP
PRIMARY CONTACT INFORMATION [4]	
PRIMARY CONTACT NAME	
PHONE #	EMAIL
STREET 1	STREET 2
CITY	ST AT E
	ZIP
CONTACT OF AGENT, IF APPLICABLE [5]	
AGENT NAME	

New fillable Variance Request Form  
will be posted to the SMMR  
website soon

Complete the form in its entirety

Email to [mmlicenses@health.mo.gov](mailto:mmlicenses@health.mo.gov)



## Missouri Section for Medical Marijuana Regulation

# Complaint Process

Per 19 CSR 30-95.025(3), all complaints against licensed or certificated medical marijuana facilities must be submitted using the Complaint Form



## Missouri Section for Medical Marijuana Regulation

# Complaint Process

- The Complaint Form must include:
  - Facility Name and License ID (if known)
  - Complainant Contact information
  - Indication of whether the complaint is being submitted by a facility employee
  - Citation of Article XIV or 19 CSR 30-95 provisions being violated
  - Summary of complaint (400 words or less)
  - Indication of supporting documentation attachments



## Missouri Section for Medical Marijuana Regulation

# On-Line Fillable Complaint Form

Per 19 CSR 30-95.025(3) Complaints, all complaints against licensed or certificated medical marijuana facilities must be submitted using this form. Complaints shall include the name and address of the facility against which the complaint is made and a clear description of what violation the complainant believes the facility has committed.

- (A) Upon complaint against a facility, the department will determine whether an inspection is warranted to investigate the allegations in the complaint.
- (B) If the department conducts an inspection, the facility will receive a copy of the complaint.
- (C) Employees of a facility who report potential violations by a facility to the department may not be subjected to retaliation of any kind, including termination, because of their report.

Multiple complaints should be submitted separately. Once complete, submit form and any attachments to:

**[MMlicenses@health.mo.gov](mailto:MMlicenses@health.mo.gov)**

### FACILITY NAME AND FACILITY LICENSE ID

FACILITY NAME[1]	FACILITY LICENSE ID, if know [2] <b>Limit dialog box to 9 characters</b>
------------------	--

### COMPLAINANT CONTACT INFORMATION

NAME [3]		
PHONE #	EMAIL	
	FAX NUMBER	
STREET 1	STREET 2	
CITY	ST AT E	ZIP

Complaint Form will be posted to the SMMR website soon

Email completed form and any attachments to

[mmlicenses@health.mo.gov](mailto:mmlicenses@health.mo.gov)





## Missouri Section for Medical Marijuana Regulation

# Rules Update Process

- Medical Marijuana rules posted to the Section's website at <https://health.mo.gov/safety/medical-marijuana/draft-rules.php>
- Draft revisions posted to the website for input
- Comments or suggestions on draft revisions should be submitted through the online Suggestions Form or to [MedicalMarijuanaInfo@health.mo.gov](mailto:MedicalMarijuanaInfo@health.mo.gov).
- After making any necessary changes based on public input, the final rules are submitted to the Secretary of State for publication in the *Missouri Register*
- *Next Update*



## Missouri Section for Medical Marijuana Regulation

# Violation of Rules

## Violations, Compliance Verification Inspections, and Suspension

- If facility is not in compliance with the department's regulations
  - Initial Notice of Violation is sent
- Facility shall correct the violations within fifteen (15) days



## Missouri Section for Medical Marijuana Regulation

# Violation of Rules

## Violations, Compliance Verification Inspections, and Suspension

- If follow-up inspection reveals the violations have not been corrected
  - Final Notice of Violation
- What remedial actions the department expects the facility to take
- Violations will have thirty (30) days to correct
- If no extension of this deadline has been granted by the department,

**Facility's license or certification will be suspended**



## Missouri Section for Medical Marijuana Regulation

# Facility Enforcement

Violation	Penalty
A facility uses combustible gases or other dangerous materials to extract resins from marijuana without a manufacturing facility license	⇒ Suspend License for up to one (1) year ⇒ Fine of ten thousand dollars (\$10,000)
A facility violates any provision in 19 CSR 30-95.010 or fails to comply with a corrective action plan	⇒ Suspend or Revoke License
A facility packages medical marijuana in a false or misleading manner, or in any manner designed to cause confusion between a marijuana product and any product not containing marijuana	⇒ Suspend or Revoke License ⇒ Fine of (\$5,000) for each category of improperly packaged product ⇒ Improperly packaged medical marijuana will be recalled for repackaging or disposal, at the department's discretion
A facility is granted a license or certification but has not passed a commencement inspection within one (1) year of the department issuing the license	⇒ Revoke License
A facility fails to comply with a department order to immediately suspend all or a part of its operations	⇒ Revoke License
A facility or a facility employee fails to comply with seed-to-sale tracking requirements or intentionally misuses or falsifies seed-to-sale tracking data	⇒ Revoke License



## Missouri Section for Medical Marijuana Regulation

### **Department prior Approval Required – Business Update Change Request 19 CSR 30-95.040 (4) (C) 1- 5**

- Ownership changes, ten percent or more
- Material deviation to proposed/current physical design, including location
- Combining licensed facilities (same or different ownership) to a single location
- Construction of a Warehouse
- Assign, sell, give, lease, sublicense, or otherwise transfer a license
- \$2,000 Fee Per Change Request



## Missouri Section for Medical Marijuana Regulation

# Questions





**Missouri Section for Medical Marijuana Regulation**

# **BREAK AND NETWORKING OPPORTUNITY**

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**VISIT WITH FACILITY LICENSE AND  
COMPLIANCE STAFF AND MISSOURI  
STATE AGENCIES**



Missouri Section for Medical Marijuana Regulation

# FACILITY LICENSING AND CERTIFICATION

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**TINA AMICK**

**FACILITY LICENSE MANAGER**





## Missouri Section for Medical Marijuana Regulation

# Facility License Compliance

- Timeline of Events
- Application Verification Process
  - Objective
  - Schedule of Licensee Reviews
  - Document Request Letter
  - Registry System
  - Resources
  - Final Report
- Change Request Process
  - What is considered a change
  - When can I initiate a request?
  - How do I initiate a request ?
  - Cost – Fee Schedule
- Future License Compliance Reviews
  - What can I expect?



## Missouri Section for Medical Marijuana Regulation

# Path to Commencement Inspection

### Application Verification

- Objective: Verify Licensure Compliance with Article XIV & 19 CSR 30.095 (Minimum standards)
- Regulate access to Medical Marijuana for Patients and Caregivers through education and accountability of our Facility Licensee Partners

### Final Report Remediation

- Licensee will receive a copy of Final Report with a Letter
- Report will include findings from information gathered
- Report accompanied by a Letter of Compliance or Initial Notice of Violation Letter with Action Steps to Remediate and Comply

### Commencement

- Compliance Investigator assigned once Licensee determined to be within Compliance



## Missouri Section for Medical Marijuana Regulation

# Change is inevitable

- Application Verification Process
  - Does the Facility Licensee meet the conditions by which it applied and was Licensed?
  - Is the Licensee known to be in violation of rule
  - Document Request is not an official Change Request





## Missouri Section for Medical Marijuana Regulation

Do you attest that the information provided in this application is true and correct? :

**YES**

- What circumstance(s) perpetuated the change since application submission?
- Is the change necessitated by circumstances out of the control of the Licensee?
- Did the Licensee provide documentation to support the deviation from the original application?
- Did the Licensee receive a score adjustment (Zip Code, Location) that they may or may not have received as a result of the deviation/change?





## Missouri Section for Medical Marijuana Regulation

# Document Request Letter

- Initiated by Assigned License Specialist to Primary Contact on file
- Priority of Reviews
  - Testing Labs
  - Entity Groups based on Readiness Response to Survey Results
- Multiple Licensees Under Review
- Turn around
  - Request will be seven calendar days
  - Expediting on your end helps keep things moving
  - Five business days for most entities to Final Report



## Missouri Section for Medical Marijuana Regulation

# Documents Requested

- Required Documents
  - Personal Disclosure Form
  - Architectural Blueprints/Drawings (Mailed)
  - Operating Agreements
  - Application Questionnaire and Affidavit
- Examples of Other Documentation which may or may not be requested
  - Proof of Residency
  - Affidavits
  - Lease Agreements, Branding Agreements, Shareholder Agreements, Stock Purchase Agreements, Contractor Agreements, Profit Share Agreements, etc.
  - Maps in greater detail of Facility in proximity to all other buildings
  - Ordinances, Zoning Permits, City Attestation to Operate
  - Background Check Results





## Missouri Section for Medical Marijuana Regulation

# Silence is not Compliance

- Requested documentation should support all information at the time of application
- If a change has occurred, at a minimum provide an explanation
- Provide documentation to support the change
- Failure to respond to any document request will be notated in the Department's Final Report







## Missouri Section for Medical Marijuana Regulation

# How do I Submit Documents

- Use the Medical Marijuana Registry Portal (Complia) System
  - One submission in progress at a time
  - System limitations – 24 uploads
  - Upload to the Business Updates
  - Mail Architectural Blueprints
- Resources Web Page
  - Coming soon!







## Missouri Section for Medical Marijuana Regulation

# Personal Disclosure Form



### Medical Marijuana Regulatory Program Personal Disclosure Form

#### Instructions

- Please read all instructions carefully before completing this form.
- Definitions provided below.
- This form must be completed by every individual with any interest in, direct or indirect, or affiliation with, including through oral or written agreement, of the Licensed Entity by which this request was generated, when the individual would 1) incur or stand to incur economic gain/loss as a result of the interest in or affiliation with the Licensed Entity or 2) hold management or operating authority over the Licensed Entity as a result of the interest in or affiliation with that entity.
- It is not necessary for individuals employed by the Licensed Entity who receive solely earned income from Licensee Entity (Employment/Wages Income) to complete this form unless the individual has an interest in or affiliation with the Entity listed above. If in question, please contact your Licensed Specialist for clarification of who must complete this form.
- Do not leave blank spaces. If a field does not apply, indicate with N/A.
- All entries should be typed except signatures.
- Signature and date in blue ink is required of the Individual for whom the Personal Disclosure is being completed.



<https://mo-public.mycompla.com/>






## Missouri Section for Medical Marijuana Regulation

# Medical Marijuana Registry Portal

<https://mo-public.mycompla.com/>



STATE OF MISSOURI  
DEPARTMENT OF HEALTH &  
SENIOR SERVICES

Selected Account:  
MMPTestCompany

+ CREATE NEW APPLICATION

LICENSE DASHBOARD

APPLICATIONS

ACCOUNT

Help

User Account

### Licenses

Status	Application ID	Title	License Type	License Number	Expiry Date ↑	Actions
✓ Approved	1098	MMPTestCompany2	New Business	TRA000003		<div><div>View License</div><div>Download License</div><div>Business License Update</div></div>

Page: 1 Rows per page:



## Missouri Section for Medical Marijuana Regulation

# Medical Marijuana Registry Portal

<https://mo-public.mycomplia.com/>

- **Reminder:** Only upload information to support application information by which you were licensed – no changes

Applications / Business License Update

LICENSE INFORMATION

GENERAL INFORMATION

PERSONS OF INTEREST

LOCATION INFORMATION

PRIMARY CONTACT

QUESTIONS

DOCUMENTS

PAYMENT

REVIEW

Please select the applicable license number from the drop down. Please note: If your license has been deactivated or is expired, it may not appear in the drop down. You may review the document requirements for each update type by clicking the tip icon.

License Number \*

TRA000003

Please describe the nature of this update.

0 / 500

Do you wish to remit an annual payment?

No

Does this update application assign, sell, lease, sublicense, or otherwise transfer its license to any other entity and/or make changes to ten percent (10%) or more of the ownership interests of the facility?

i

No

Does this update application involve a material deviation from the proposed or current physical design of the facility?

i

No

Does this update application involve a change in the facility's location?

i

No

Does this update application involve combining licensed facilities under the same ownership at a



## Missouri Section for Medical Marijuana Regulation

# Medical Marijuana Registry Portal

<https://mo-public.mycomplia.com/>

- **Reminder:** Only upload information to support application information by which you were licensed – no changes

The screenshot displays the user interface of the Missouri Medical Marijuana Registry Portal. On the left is a dark sidebar with the Missouri Department of Health & Senior Services logo at the top. Below the logo, it shows the 'Selected Account: MMPTestCompany' and a '+ CREATE NEW APPLICATION' button. Further down are menu items for 'LICENSE DASHBOARD', 'APPLICATIONS', and 'ACCOUNT'. The main content area has a top navigation bar with 'Help' and 'User Account' links. Below this is a green header for 'Applications / Business License Update'. A row of tabs includes 'LICENSE INFORMATION', 'GENERAL INFORMATION', 'PERSONS OF INTEREST', 'LOCATION INFORMATION', 'PRIMARY CONTACT', 'QUESTIONS', 'DOCUMENTS' (which is highlighted in green), 'PAYMENT', and 'REVIEW'. A large blue box contains an 'IMPORTANT NOTE REGARDING FACILITY APPLICATION QUESTIONS BELOW' with detailed instructions. At the bottom, there are two upload sections: 'License Acceptance Letter' and 'Business Update Documents', each with an 'UPLOAD NEW' button and a plus/minus icon.



## Missouri Section for Medical Marijuana Regulation

# Final Report

- License Specialist forward to Manager, Director
  - Legal review/final determination
  - Report outlines Findings, Compliance or Violation(s)
- Letter with Report Emailed to Primary Contact
- Compliance Letter
  - No Violations cited, Recommend Scheduling of Commencement Inspection
- Initial Notice of Violation Letter - 19 CSR 30.095 (5) (C)
  - Findings and Violation(s) noted
  - Identified actions on Licensee's part to remediate
    - 15 days
    - Documentation demonstrating compliance, Corrective Action Plan, Change Request
  - Timeframe to Remediate
    - Request through Variance extension of timeframe to remediate







## Missouri Section for Medical Marijuana Regulation

# Change Request Process

- Variance
- Change Request
  - Submitted for only after Final Report
  - Subject to the Department's Review & Approval
  - Provide substantial evidence/documentation supporting the reason for change
  - Factors & Considerations
  - Changes will be submitted through the Registry
    - Specialist will review
    - Final recommendation sent to Director and/or Office of General Counsel for Approval/Denial
    - Notice sent to Primary Contact by email/registry



## Missouri Section for Medical Marijuana Regulation

### Department prior Approval Required – Business Process Change Request 19 CSR 30-095.040 (4) (C) 1- 5

- Ownership changes, ten percent or more
- Material deviation to proposed/current physical design
- Location
- Combining licensed facilities (same or different ownership) to a single location
- Construction of a Warehouse
- Transfer to Entity not owned by same entities to which licensed (After 1/1/2021)
- \$2,000 Fee Per Change Request

Do you wish to remit an annual payment?

☐ No

Does this update application assign, sell, lease, sublicense, or otherwise transfer its license to any other entity and/or make changes to ten percent (10%) or more of the ownership interests of the facility?



☐ No

Does this update application involve a material deviation from the proposed or current physical design of the facility?



☐ No

Does this update application involve a change in the facility's location?



☐ No

Does this update application involve combining licensed facilities under the same ownership at a single location?



☐ No

Does this update application involve combining licensed facilities between two (2) or more entities with different ownership at a single location?



☐ No

Does this update application involve the construction of a warehouse sited at a location other than the approved location of the facility?



☐ No

Was your annual fee submitted outside of the online registry system?

☐ No





## Missouri Section for Medical Marijuana Regulation

# Questions





## Missouri Section for Medical Marijuana Regulation

# ENJOY YOUR LUNCH!

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**PLEASE RETURN TO THE MEETING ROOM BY 12:30**



Missouri Section for Medical Marijuana Regulation

# NETWORKING OPPORTUNITY

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**VISIT WITH FACILITY LICENSE AND  
COMPLIANCE STAFF AND MISSOURI  
STATE AGENCIES**



Missouri Section for Medical Marijuana Regulation

# FACILITY COMPLIANCE

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**ANDREA BALKENBUSH**

**FACILITY LICENSE AND COMPLIANCE DIRECTOR**



## Missouri Section for Medical Marijuana Regulation

# Licensed Facilities

- Licensed facilities that will receive a commencement inspection
  - 10 Licensed Laboratory Testing Facilities
  - 60 Licensed Cultivation Facilities
  - 86 Licensed Infused Product Manufacturing Facilities
  - 192 Licensed Dispensary Facilities
  - 22 Licensed Transportation Facilities
  - 7 Licensed Seed to Sale Vendors



## Missouri Section for Medical Marijuana Regulation

# Facility Locations

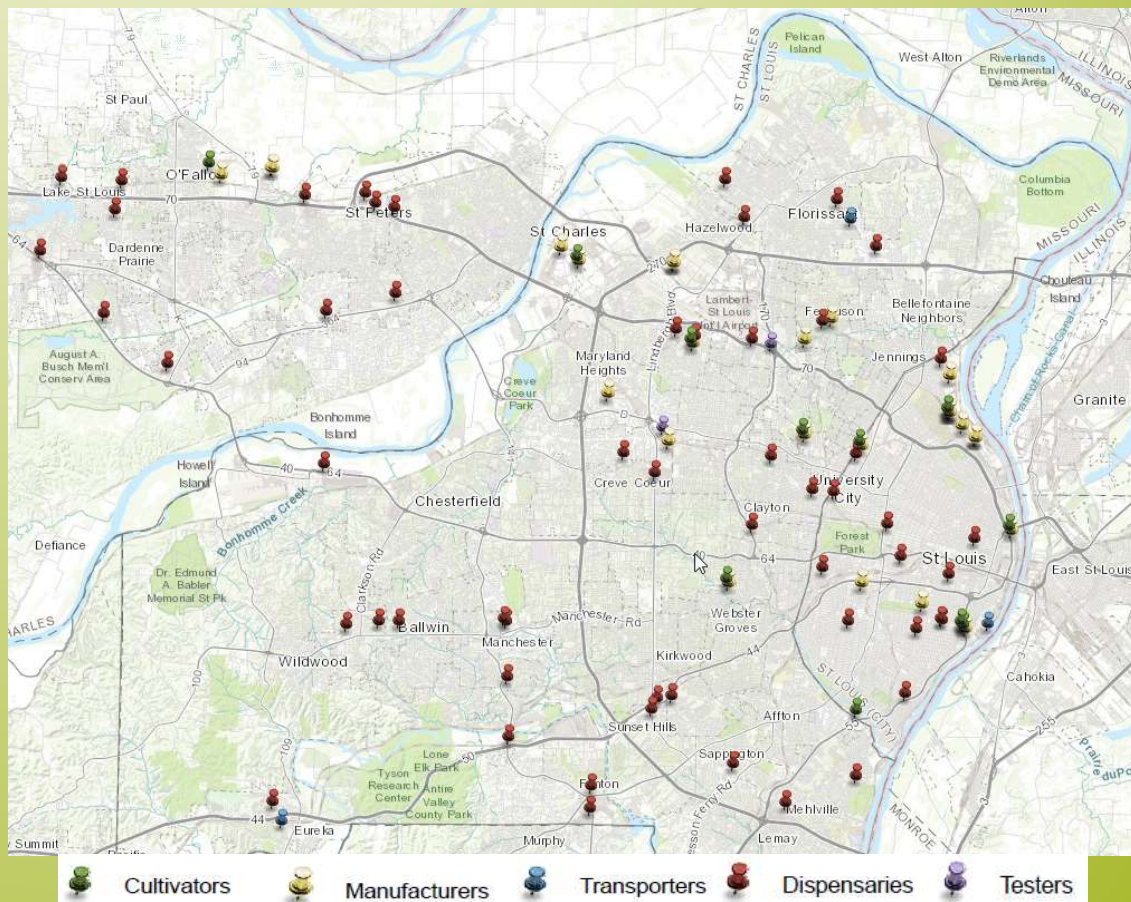






## Missouri Section for Medical Marijuana Regulation

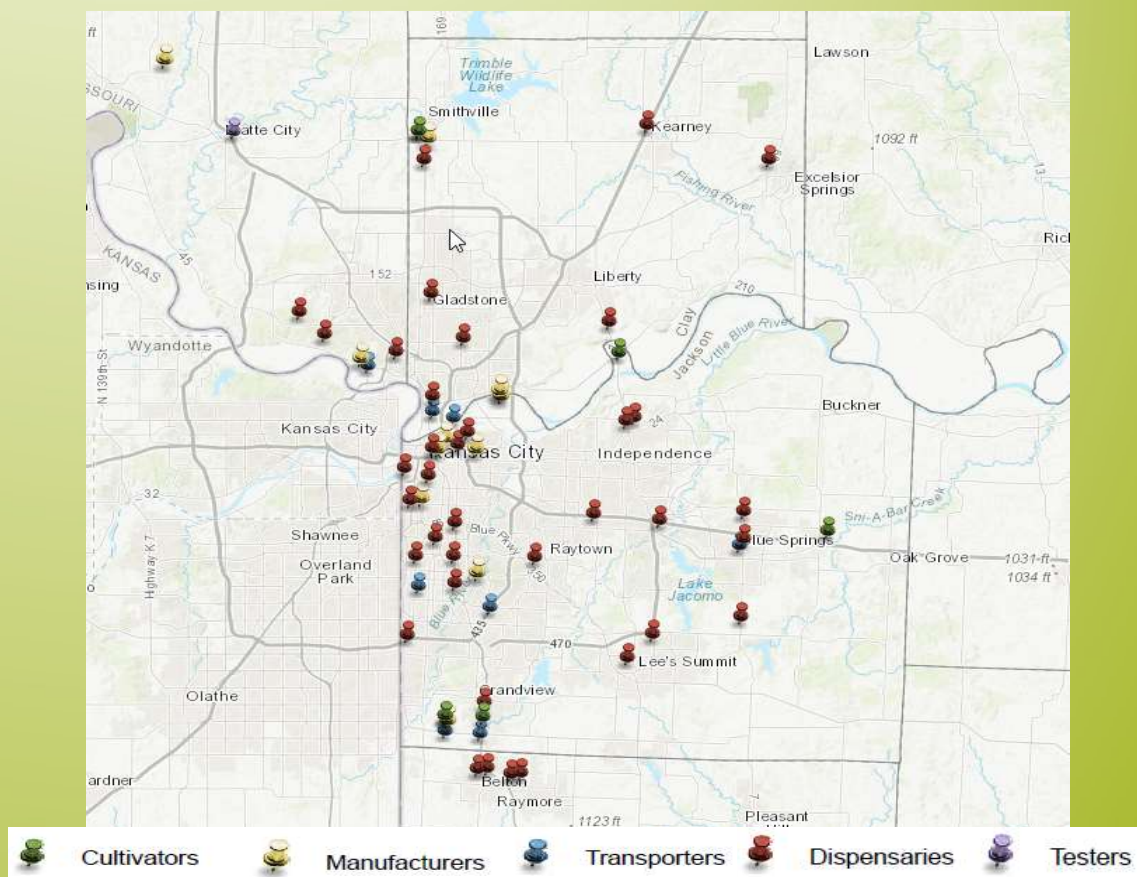
# Missouri Medical Marijuana Facilities St. Louis Area





## Missouri Section for Medical Marijuana Regulation

# Missouri Medical Marijuana Facilities Kansas City Area







## Missouri Section for Medical Marijuana Regulation

# Important Notes for Licensees

- The issuance of a license or certification does not authorize the facility to begin operations.
- A facility will be granted final approval to operate upon passing a commencement inspection.
- Facilities have up to 1 year to pass commencement.
- The facility will, at all times, comply with Article XIV and all other applicable laws and regulations.
- **License Changes**



## Missouri Section for Medical Marijuana Regulation

# Compliance Unit Core Functions

- Compliance Education
- Compliance Inquiries
- Inspections
  - Commencement
  - Annual
  - License renewal
  - Home Cultivation
- Complaint Investigations
- Compliance Visits
- Violations and Remediation Recommendations
- Seed to Sale Verification
- Track and Trace Monitoring
- Transportation Inspections
- Community Liaison



## Missouri Section for Medical Marijuana Regulation

# Inspection Types

- Commencement inspections
- Annual inspections
  - At least annually after the issuance of the final approval to operate
- License renewal
- Complaint investigations





## Missouri Section for Medical Marijuana Regulation

# Compliance Visits

- Provide education
- Answer facility questions
- Review operations in-between inspections
- Collaborate with facility staff and surrounding community





## Missouri Section for Medical Marijuana Regulation

# Commencement Prerequisites

## Considerations before requesting a Commencement Inspection

- Is facility compliant with all local statutes, ordinances, rules, and regulations?
  - Documentation must be available for review
- Is facility compliant with all of the requirements and restrictions outlined in Article XIV and 19 CSR 30-95?
- Does facility meet the specifications presented with the initial application or as approved through a business update change request?
- Employee Training Conducted
- All fees paid



## Missouri Section for Medical Marijuana Regulation

# Facility Preparation

- Once Commencement Inspection is requested, facility must work to:
  - Gain certification in the State's Track and Trace System (Metrc)
  - Secure Agent IDs for all facility employees, contractors and owners meeting the requirement
  - Prepare to answer questions
  - Prepare to provide documents for review



## Missouri Section for Medical Marijuana Regulation

# Commencement Process

FL&CS will schedule Commencement Inspections when the following have been accomplished:

- Facility has received an Application Verification Review Complete Letter
- Verification of Welcome Meeting attendance
- All Business Update Requests that may impact a facility's Commencement Inspection have been approved by the department.





## Missouri Section for Medical Marijuana Regulation

# Commencement Process

- Facility Request Commencement Inspection
- Pre-Commencement Inspection Checklist and Document Request
- Phone consultation
- Physical Commencement inspection
- Commencement Inspection Report
- Final approval to operate
- Or, address deficiencies







## Missouri Section for Medical Marijuana Regulation

# Commencement Inspection Request

### Step 1 – Request Commencement Inspection

- Request a Commencement Inspection, within a month of being ready for operations.
- FL&CS will verify the facility has met the prerequisites for a Commencement Inspection.
- FL&CS will send a Commencement Checklist and document request list for facility to fill out and return.

### To Request a Commencement Inspection

- Send an official e-mail request to:
  - MMlicenses@[health.mo.gov](mailto:MMlicenses@health.mo.gov)
- Must give 30-day notice





## Missouri Section for Medical Marijuana Regulation

# Commencement Inspection Checklist

### Step 2

- Facility will return checklist and all requested documents for review.

This checklist may be used by the licensed facility for Pre-Commencement . This form shall not replace an official inspection conducted by the Facility License & Compliance Section and does not imply this facility has met all requirements as specified in 19 CSR 30-95.		
<u>License Number(s)</u>	<u>Facility Name</u>	
<u>Name of Owner</u>	<u>Name of Primary Contact or Person Responsible for the Commencement Inspection:</u>	<u>Expected Opening Date</u>
<u>Physical Address/City</u>		<u>Zip</u>
<u>Telephone</u>	<u>Email</u>	<u>Fees Paid</u> <input type="checkbox"/> Yes <input type="checkbox"/> No
Type of Facility <input type="checkbox"/> Cultivation <input type="checkbox"/> Manufacturing <input type="checkbox"/> Dispensary <input type="checkbox"/> Testing <input type="checkbox"/> Transportation		
<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> NA	Certificate of Occupancy	
<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> NA	Local fire and building permits	
<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> NA	License displayed	
<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> NA	One thousand feet from prohibited facilities	
<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> NA	Facility agent identification cards for all employees	
<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> NA	Attended DHSS Mandatory Welcome Meeting for facilities	
<b>19 CSR 30-95-.025 Generally Applicable Provisions</b>		
<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> NA	Any variances for the facility?	
<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> NA	The minimum standards met for licenses and certifications	
<b>19 CSR 30-95.040(4) (C) Department Approval</b>		



## Missouri Section for Medical Marijuana Regulation

# Commencement Inspection Review

### Step 3

- Once checklist and documents are received Compliance staff will:
  - Review the checklist items and flag any concerns.
  - Begin reviewing requested documents for compliance.
  - Review responses to Evaluation Criteria Questions for verification.

### Examples of Requested Documents

- Standard Operating Procedures
- Employee Training Manuals and records
- Security Plans
- Operations plans
- Lab Testing Standards

**Documents must be Missouri Specific**



## Missouri Section for Medical Marijuana Regulation

# Commencement Inspection Phone Consultation

### Step 4

- FL&CS will schedule a conference call with facility to:
  - Review information provided
  - Ask questions
  - Determine if a physical Commencement Inspection should be scheduled or
  - Additional work is needed before scheduling a Commencement Inspection

### FL&CS will:

- Provide a Point of Contact for Compliance Unit





## Missouri Section for Medical Marijuana Regulation

# Physical Commencement Inspection

### Step 5

- Physical Commencement Inspection of facility

#### Examples of Physical Facility Inspection

- Inspect all areas of the facility
- Demonstrate knowledge of working systems
- Complete review of security system
- Facility Licensee meets conditions under which it applied and was Licensed
- Seed to Sale/METRC requirements
- Agent IDs





## Missouri Section for Medical Marijuana Regulation

# Commencement Inspection Steps

## Step 6

- Once physical inspection is complete, a final report will be drafted documenting any deficiencies or violations.

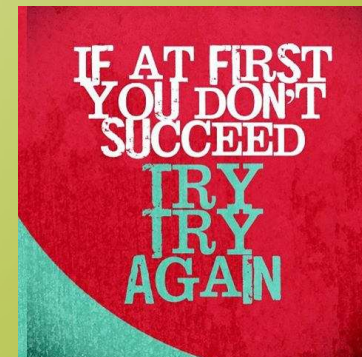
## Pass

- If pass, the facility will receive a Pass Commencement Inspection Letter and facility will be allowed to begin operating.



## Deficiency

- If deficiencies are found:
  - Facility will need to correct and show that the action has been corrected.
  - Request a follow-up Commencement Inspection





## Missouri Section for Medical Marijuana Regulation

# Final Approval to Operate

- Once final approval to operate is issued, the facility will be authorized to begin cultivating, manufacturing, dispensing, testing or transporting medical marijuana
- No marijuana is allowed until a facility receives the Final Approval to Operate Letter







## Missouri Section for Medical Marijuana Regulation

# Questions







## Missouri Section for Medical Marijuana Regulation

# AGENT IDs

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**AMY MOORE**

**DEPUTY DIRECTOR AND COUNSEL**



## Missouri Section for Medical Marijuana Regulation

# Agent ID Requirements

- The fee for an Agent ID card is \$75
- Receive official letter of employment from a licensed facility
- Valid for three years
- Agent ID card holders must
  - Have their cards and a government issued photo ID accessible to them at all times while performing work in or on behalf of a facility
- All individuals who need an agent ID card per rule
  - Including contractors, should begin applying for their cards once the commencement inspection has been requested or scheduled
  - All individuals **must** have their Agent ID card at the time of the facility's commencement inspection



## Missouri Section for Medical Marijuana Regulation

# Agent ID Application

- Applications and renewals must include:
  - Name, address and Social Security number of the applicant
  - Statement confirming applicant has submitted fingerprints within last 6 months for a state criminal background check through the MACHS portal
  - A copy of a written offer of employment from a licensed or certified facility
    - On facility letterhead
  - Government issued ID
  - Digital photo
  - All applicable fees
- Applications for Agent ID cards **must** be submitted through the Medical Marijuana Registry Portal
- The department has 14 days from the date of receipt to process Agent ID applications



## Missouri Section for Medical Marijuana Regulation

# Agent ID Waivers

### For Individuals Screened During Licensing

- Individuals who submitted fingerprints as part of a facility application will not be required to resubmit fingerprints as part of the facility Agent ID application.
- Such individuals have already been screened for purposes of licensing and need not be rescreened.
  - Applicants are instructed to check “Yes” to the related attestation in the facility agent application if they have submitted fingerprint as part of the facility licensing application process



## Missouri Section for Medical Marijuana Regulation

# Agent ID Waivers

### For All Other Individuals

- Waivers issued pursuant to 19 CSR 30-95.025(2)(A):
  - Until further notice, individuals applying for facility agent ID cards will only be eligible to request a Missouri open and closed records check and not a federal background check.
  - Individuals submitting fingerprints as part of a facility Agent ID card application must use the 8828 registration number and follow the instructions provided in the Agent ID Applicant Fingerprint Instruction Form



## Missouri Section for Medical Marijuana Regulation

# Questions





**Missouri Section for Medical Marijuana Regulation**

# **DISPENSARY-SPECIFIC INFORMATION OVERVIEW**

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**ANDREA BALKENBUSH**

**FACILITY LICENSE AND COMPLIANCE DIRECTOR**



## Missouri Section for Medical Marijuana Regulation

# Medical Marijuana-Dispensary Focus

- MO Patient Statistics
- Dispensary Expectations
- Dispensary Responsibilities to patient access and security





## Missouri Section for Medical Marijuana Regulation

# Qualifying Patients Statistics

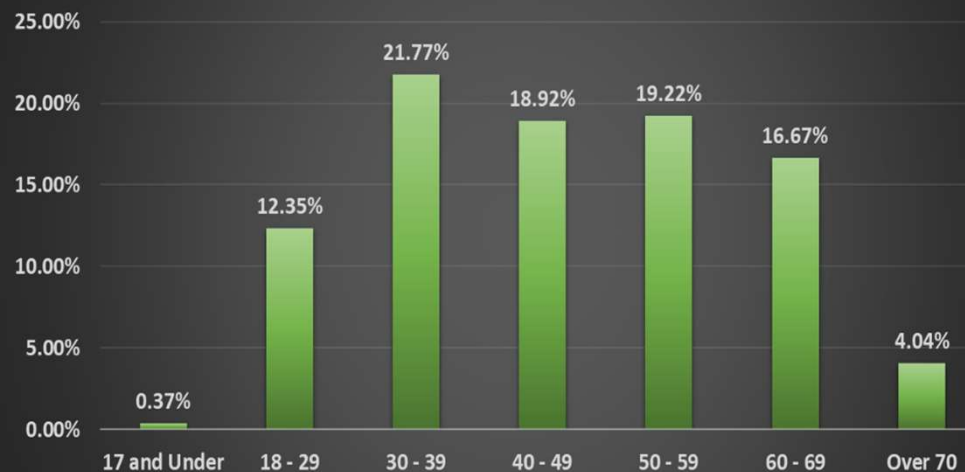


### Qualifying Patients by Condition

<b>32.5%</b>	<b>Psychiatric Conditions</b>	<b>7,439</b>	<b>1.1%</b>	<b>Neuropathies</b>	<b>259</b>
<b>26.9%</b>	<b>Chronic Medical Condition</b>	<b>6,109</b>	<b>0.9%</b>	<b>HIV</b>	<b>203</b>
<b>16.8%</b>	<b>Physical/ Psychological Dependence</b>	<b>3,819</b>	<b>0.7%</b>	<b>Crohn's Disease</b>	<b>112</b>
<b>3.9%</b>	<b>Migraines</b>	<b>7,349</b>	<b>0.5%</b>	<b>Inflammatory Bowel Disease</b>	<b>259</b>
<b>3.7%</b>	<b>Cancer</b>	<b>838</b>	<b>0.4%</b>	<b>Hepatitis</b>	<b>95</b>
<b>1.4%</b>	<b>Epilepsy</b>	<b>324</b>	<b>10.0%</b>	<b>Other Conditions</b>	<b>2,247</b>
<b>1.1%</b>	<b>Glaucoma</b>	<b>259</b>			

Other category includes: any terminal illness, autism, wasting syndrome, agitation of Alzheimer's, cachexia, sickle cell anemia, amyotrophic lateral sclerosis, Huntington's disease, and other conditions not otherwise defined.

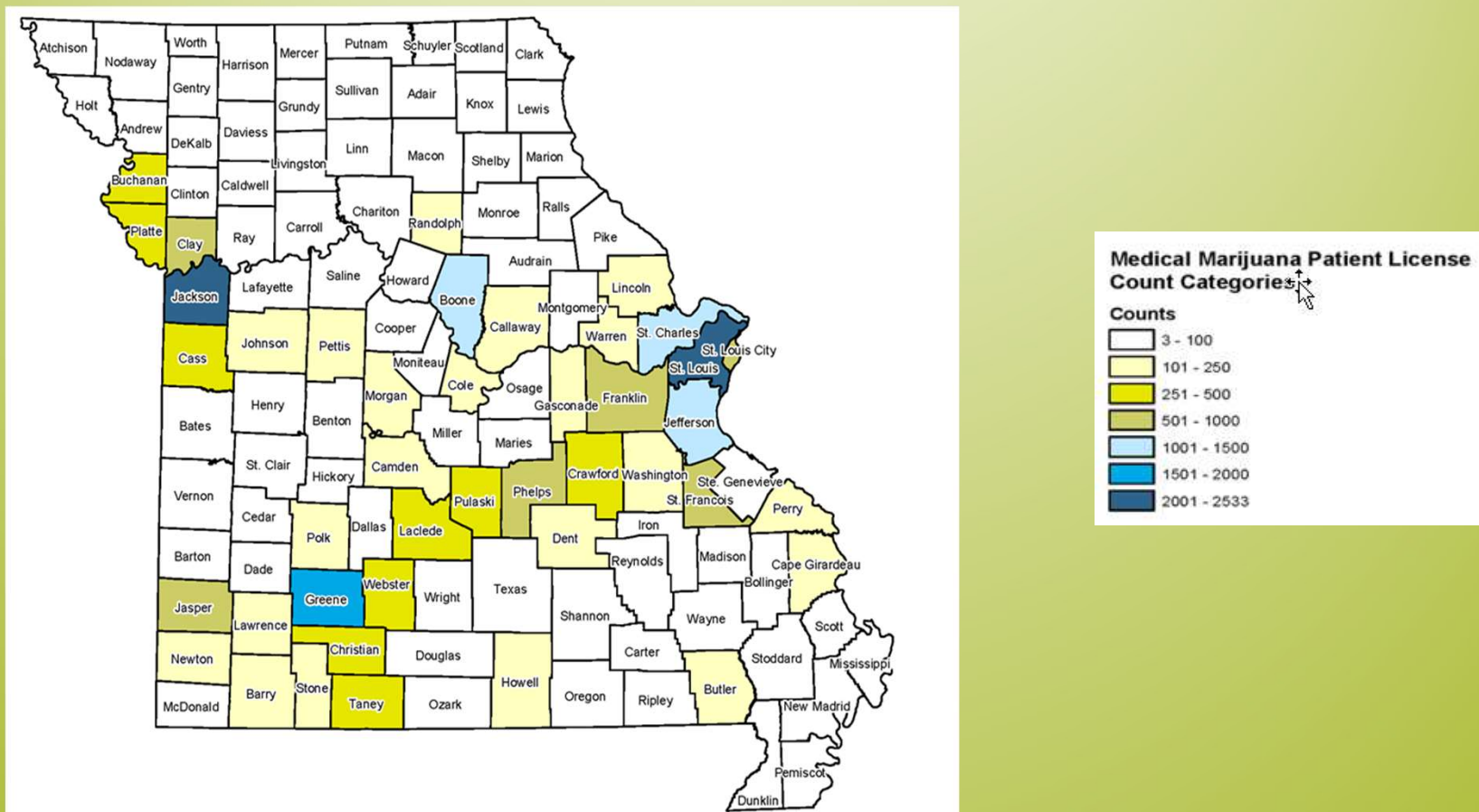
### Percent of Approved Qualified Patients by Age





## Missouri Section for Medical Marijuana Regulation

# Patient Distribution





## Missouri Section for Medical Marijuana Regulation

# Patient Screening

- Only receive transaction orders from the qualifying patient or primary caregiver
- Verify qualifying patient or primary caregiver status and authorized purchase amounts in the statewide track and trace system at time of sale
  - If sale is for seeds, verify the qualifying patient's or primary caregiver's authorization to cultivate
- Seeds must be acquired from a MO licensed cultivator



## Missouri Section for Medical Marijuana Regulation

# Patient Screening

- Require individuals to display their qualifying patient or primary caregiver identification card and a government-issued photo ID at time of sale or delivery
  - If sale is for seeds, also require display of patient cultivation identification card
- Require up-front payment for delivery orders prior to the medical marijuana leaving the dispensary



## Missouri Section for Medical Marijuana Regulation

# Non-Emancipated Patients Under 18

- Only parent/guardian may serve as primary caregiver
- Only the parent/guardian who holds a primary caregiver identification card is allowed to purchase or possess medical marijuana for a non-emancipated patient under 18



## Missouri Section for Medical Marijuana Regulation

# Controlled Entry

- Single point of entry for general public, patients and primary caregivers
- Only qualifying patients, primary caregivers, and two additional persons to support the qualifying patient (if requested) may enter any areas beyond the facility's access point area
  - No medical marijuana allowed in screening area
- The number of qualifying patients and/or caregivers in areas where medical marijuana is accessible must be equal to the number of staff available to serve those individuals at that time



## Missouri Section for Medical Marijuana Regulation

# Controlled Entry

- Entry to limited access areas should be controlled by:
  - Electronic card access systems, biometric identification systems or other equivalent means
  - Locking mechanisms for all external access doors that may be used in case of power failure.
- Access information shall be recorded, and all records of entry shall be maintained for at least 1 year



## Missouri Section for Medical Marijuana Regulation

# Patient Safety, Security & Education

- Maintain confidentiality of patients and their information
  - Including the Health Insurance Portability and Accountability Act
- Dispensary facilities must make patient education materials available to all customers – these materials must include:
  - Local resources about addiction
  - Including the phone number for the Substance Abuse and Mental Health Services Administration's National Helpline
- Information about available medical marijuana strains available at the facility





## Missouri Section for Medical Marijuana Regulation

# Patient Safety, Security & Education

- Information about the effectiveness of various methods, forms and routes of administering medical marijuana
- Potential risk and side effect information
  - Including the phone number for the closest poison control center
- Information about the prohibition on consuming medical marijuana in a public place
  - Including the definition of what constitutes a public place pursuant to 19 CSR 30-95
- Education for Dispensary Employees is Critical for patient security and safety



## Missouri Section for Medical Marijuana Regulation

# Physicians and Dispensaries

- Physicians cannot meet with individuals on a dispensary's premises for the purpose of certifying them as a qualifying patient



## Missouri Section for Medical Marijuana Regulation

# Dispensaries and Transporting

- Dispensary facilities can transport medical marijuana to:
  - Approved qualifying patients
  - Approved primary caregivers
  - Missouri Laboratory Testing facilities
  - Missouri Infused Product Manufacturing facilities
  - Other Missouri Dispensaries
- Dispensary must receive payment before the medical marijuana leaves the facility



## Missouri Section for Medical Marijuana Regulation

# Advertising Restrictions

- No display of marijuana, marijuana paraphernalia or advertisements for these items that is visible to the general public from a public right-of-way
- Outdoor signage and indoor signage visible to the public must comply with local ordinances for signs or advertising



## Missouri Section for Medical Marijuana Regulation

# Advertising Restrictions

- Do not display any text other than the facility's business or trade name, address, phone number and website
- Do not use images or visual representations of marijuana plants, products or paraphernalia, including representations that indicate the presence of these items, such as smoke
- Do not disburse medical marijuana as part of a promotional event



## Missouri Section for Medical Marijuana Regulation

# Questions





**Missouri Section for Medical Marijuana Regulation**

# **BREAK AND NETWORKING OPPORTUNITY**

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**VISIT WITH FACILITY LICENSE AND  
COMPLIANCE STAFF AND MISSOURI  
STATE AGENCIES**



**Missouri Section for Medical Marijuana Regulation**

# **STATE TRACK AND TRACE SYSTEM**

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**AMY MOORE**

**DAVID EAGLESON**

**METRC, PROGRAM MANAGEMENT DIRECTOR**

**RILEY SISK**


**METRC, GOVERNMENT PROGRAM MANAGER**





## Missouri Section for Medical Marijuana Regulation

# Metrc

[Home](#) [About](#) [News](#) [How](#)

### Missouri Program Information


[FAQs](#) [Important Links](#) [Integration & API](#)

On behalf of Missouri's Medical Marijuana Regulatory Program (MMRP), we welcome you to the to the Missouri Marijuana Enforcement Tracking Reporting & Compliance (METRC) webpage. Missouri's Medical Marijuana Regulatory Program (MMRP) is working with METRC to implement the seed-to-sale track and trace requirements of Article XIV of the Missouri Constitution, and we are happy to offer this site as a resource for Missouri's medical marijuana facilities.

While the MMRP is responsible for general regulation of facilities, including overseeing compliance with regulations related to the statewide track and trace system, METRC is responsible for implementation of the technical and operational components of the tracking system. They will provide medical marijuana facilities with training sessions, webinars, and instructions in order to facilitate a thorough understanding of the track and trace system.

We encourage our licensed and certified facilities to view METRC as a partner in their success, and we look forward to working with both METRC and our facilities to provide Missouri's qualifying patients with safe and secure access to medical marijuana.

Lyndall Fraker  
Director, Section for Medical Marijuana Regulation  
Missouri Department of Health and Senior Services



Training Videos



## Missouri Section for Medical Marijuana Regulation

# Seed-to-Sale

**If facilities decide to use a seed-to-sale integrator outside of Metrc:**

- Facilities must utilize a Missouri approved Seed-to-Sale vendor
- A listing of Missouri Seed to Sale approvals and denials can be found at
- Information on the Seed to Sale application process can be found at

<https://medicalmarijuana.mo.gov>





Missouri Section for Medical Marijuana Regulation

# Question and Answer Session





## Missouri Section for Medical Marijuana Regulation

We look forward to working with you!

# Thank you!