

Evaluation Criteria Scoring Table			
Answer	Points	Adequate Proof of Claim in Answer - Points	Total Points Possible
Question on 0-10 Point Scale			
Unsatisfactory - Response fails to meet minimum expectations; has significant weaknesses and lacks detail and/or clarity; little or no confidence in the proposed approach or ability to fulfill claims.	0	0	0
Satisfactory - Response meets minimum expectations; offers no significant benefits beyond the minimum expectations; no significant weaknesses exist; reasonable confidence in the proposed approach or ability to fulfill claims.	5	1	6
Superior - Response offers some benefits beyond the minimum expectations; no material weaknesses exist; confidence in the proposed approach or ability to fulfill claims.	7	1	8
Distinctive - Response; promises significant benefits beyond the minimum expectations; answer presents innovative, and/or best-in-class solutions; high confidence in the proposed approach or ability to fulfill claims.	9	1	10
Satisfactory / Unsatisfactory			
Satisfactory - Response meets minimum expectations; offers no significant benefits beyond the minimum expectations; no significant weaknesses exist; reasonable confidence in the proposed approach or ability to fulfill claims.	5	1	6
Unsatisfactory - Response fails to meet minimum expectations; has significant weaknesses and lacks detail and/or clarity; little or no confidence in the proposed approach or ability to fulfill claims.	0	0	0
Yes / No			
Yes (when a preferred response) - Response indicates assent or agreement.	5	1	6
No (when an undesirable response) - Response indicates negation, dissent, or denial.	0	0	0
No / Yes			
No (when a preferred response) - Response indicates negation, dissent, or denial.	5	1	6
Yes (when an undesirable response) - Response indicates assent or agreement.	0	0	0