



STATE OF MISSOURI  
OFFICE OF ADMINISTRATION  
DIVISION OF PURCHASING

**NOTIFICATION OF STATEWIDE CONTRACT**

Date: May 3, 2021

**CONTRACT TITLE:** End-to-End Community-Based COVID-19 Testing QVL

<b>CURRENT CONTRACT PERIOD:</b>	Effective Date of Contract through June 30, 2021
<b>BUYER INFORMATION:</b>	Kelly Miller (573) 751-4885 <a href="mailto:Kelly.Miller@oa.mo.gov">Kelly.Miller@oa.mo.gov</a>

ALL PURCHASES MADE UNDER THIS CONTRACT MUST BE FOR **PUBLIC USE ONLY**.

PURCHASES FOR PERSONAL USE BY PUBLIC EMPLOYEES OR OFFICIALS ARE PROHIBITED.

THE USE OF THIS CONTRACT IS **PREFERRED** FOR ALL STATE AGENCIES. Local Purchase Authority **should not** be used to purchase supplies/services included in this contract unless it is determined to be in the best interest of the State of Missouri for a state agency to obtain alternate services elsewhere.

The entire contract document may be viewed and printed from the Division of Purchasing's **Awarded Bid & Contract Document Search** located on the Internet at <http://oa.mo.gov/purchasing>.

~ Instructions for use of the contract, specifications, requirements, and pricing are attached ~.

CONTRACT NUMBER	SAM II VENDOR NUMBER/ MissouriBUYS SYSTEM ID	VENDOR INFORMATION
CS210403001	2012365030 1 / MB00159504	Accu Reference Medical Lab LLC 1901 E Linden Ave, Suite 12 Linden NJ 07036 Attn: Sean Todd Phone: 401-644-7093 Email: <a href="mailto:s.t@accureference.com">s.t@accureference.com</a>
CS210403002	2646861850 1 / MB00153329	AIM Laboratories LLC 3165 McKelvey Road Suite 110 Bridgeton MO 63044 Attn: Raza Naqvi Phone: 314-283-0976 Email: <a href="mailto:snaqvi@aimlaboratories.com">snaqvi@aimlaboratories.com</a>
CS210403003	4314199370 1 / MB00090499	<b>VENDOR CHOSE NOT TO EXTEND THRU 6/30/21- CONTRACT NO LONGER ACTIVE</b> Missouri Coalition for Primary Health Care 3325 Emerald Drive Jefferson City MO 65109 Attn: Rodney Hummer

CONTRACT NUMBER	SAM II VENDOR NUMBER/ MissouriBUYS SYSTEM ID	VENDOR INFORMATION
		Phone: 816-390-6136 Email: <a href="mailto:rhummer@mo-pca.org">rhummer@mo-pca.org</a>
CS210403004	8325223860 0 / MB00160034	GeneIQ LLC 5151 Belt Line Road, Suite 715 Dallas TX 75254 Attn: Mark Guedri Phone: 804-920-3641 Email: <a href="mailto:mguedri@geneiq.com">mguedri@geneiq.com</a>
CS210403005	4720071580 0 / MB00153632	Dynamic DNA Laboratories LLC 2144 E Republic Rd, Ste B204 Springfield, MO 65804 Attn: AJ Exner Phone: 417-319-1047 Email: <a href="mailto:aj@dynamicdnalabs.com">aj@dynamicdnalabs.com</a>
CS210403006	2702188090 0 / MB00153389	Eurofins Viracor Inc. (Viracor Eurofins) 1001 NW Technology Dr Lee's Summit, MO 64086 Attn: Joshua White Phone: 816-845-8324 Email: <a href="mailto:joshuawhite@viracor-eurofins.com">joshuawhite@viracor-eurofins.com</a>
CS210403007	3204000500 0 / MB00159646	Fulgent Therapeutics LLC 4978 Santa Anita Ave Temple City, CA 91780 Attn: Jakob Jansson Phone: 626-423-7949 Email: <a href="mailto:jjansson@fulgentgenetics.com">jjansson@fulgentgenetics.com</a>
CS210403008	4811245360 2 / MB00094832	NICUSA Inc 25501 W Valley Pkwy, Ste 300 Olathe, KS 66061 Attn: Angela Fultz Nordstrom Phone: 615-294-7238 Email: <a href="mailto:angela@egov.com">angela@egov.com</a>
CS210403009	8511128560 0 / MB00161494	Advanced Diagnostic Laboratory 1077 Central Pkwy S, Suite 200 San Antonio, TX 78232 Attn: Stan Crawford Phone: 210-982-4000 Email: <a href="mailto:stan@advanceddxlab.com">stan@advanceddxlab.com</a>
CS210403010	2034094380 0 / MB00161754	Longview International Technology Solutions Inc dba LTS 12930 Worldgate Drive, Suite 300 Herndon, VA 20170 Attn: Erik Cecere Phone: 703-657-5511 Email: <a href="mailto:contracts@lts.com">contracts@lts.com</a>
CS210403011	4309227500 2 / MB00153508	<b>AS OF 5/3/21 NOT EXTENDED THRU 6/30/21</b> MAWD Pathology Group PA 9705 Lenexa Dr Lenexa, KS 66215 Attn: Jeff Wilson Phone: 913-396-8511 Email: <a href="mailto:jwilson@mawdpathology.com">jwilson@mawdpathology.com</a>
CS210403012	8234717060 0 /	<b>AS OF 5/3/21 NOT EXTENDED THRU 6/30/21</b>

CONTRACT NUMBER	SAM II VENDOR NUMBER/ MissouriBUYS SYSTEM ID	VENDOR INFORMATION
	MB00161977	Walk On Clinic Inc. PO Box 86262 Madeira Beach, FL 33738 Attn: Christopher Yarn Phone: 407-309-2937 Email: <a href="mailto:cyarn@walkonclinic.com">cyarn@walkonclinic.com</a>
CS210403013	8323829360 0 / MB00161677	WellHealth Management 6827 Communications Pkwy, Suite 320 Plano, TX 75024 Attn: Amir Kuzbari Phone: 469-363-3593 Email: <a href="mailto:amir@wellhealth.studio">amir@wellhealth.studio</a>
CS210403014	8336973120 0 / MB00156575	<b>AS OF 5/3/21 NOT EXTENDED THRU 6/30/21</b> LabCorp Employer Services Inc 231 Maple Ave Burlington, NC 27215 Attn: Joe Holloran Phone: 314-914-1327 Email: <a href="mailto:hollorj@labcorp.com">hollorj@labcorp.com</a>
CS210403015	8508563010 0 / MB00161693	Rapid Reliable Testing LLC 35 West 35ths Street 6th Floor New York, NY 10001 Attn: Robert Calamia Phone: 954-999-3503 Email: <a href="mailto:rcalamia@rrtesting.com">rcalamia@rrtesting.com</a>
CS210403016	8345805390 0 / MB00161646	Naha Health LLC 2260 5h Ave S Suite 9 St. Petersburg FL 33712 Attn: George Bernardich Phone: 727-871-2056 Email: <a href="mailto:gbernardich@nahahealth.com">gbernardich@nahahealth.com</a>
CS210403017	8430130200 0 / MB00159838	Gothams LLC 16724 Calle Hermosa San Diego CA 90501 Attn: Jonathan Gruen Phone: 858-381-0801 Email: <a href="mailto:orders@gothams.com">orders@gothams.com</a>
CS210403018	8437502200 0 / MB00160094	<b>AS OF 5/3/21 NOT EXTENDED THRU 6/30/21</b> HR Support 6143 Mount Diablo Ct Castro Valley CA 94552 Attn: Rattanaphorn Saefung Phone: 510-314-2535 Email: <a href="mailto:rattanas@hrsupportpros.com">rattanas@hrsupportpros.com</a>
CS210403019	8507347120 0 / MB00159471	<b>AS OF 5/3/21 NOT EXTENDED THRU 6/30/21</b> Midwest Innovation Laboratory LLC 1027 Dutch Mill Drive Ballwin MO 63011 Attn: Fared Katariwala Phone: 314-973-4230 Email: <a href="mailto:ahmed@hdlabs.com">ahmed@hdlabs.com</a>
CS210403020	8508256610 0 / MB00156051	Visit Healthcare 20 S. Santa Cruz Ave, Suite 300

<b>CONTRACT NUMBER</b>	<b>SAM II VENDOR NUMBER/ MissouriBUYS SYSTEM ID</b>	<b>VENDOR INFORMATION</b>
		<b>Los Gatos CA 95030</b> <b>Attn: Emily Oestreicher</b> <b>Phone: 415-810-0428</b> <b>Email: <a href="mailto:emily@visit-healthcare.com">emily@visit-healthcare.com</a></b>

## STATEWIDE CONTRACT HISTORY

The following summarizes actions related to this Notification of Statewide Contract since its initial issuance. Any and all revisions have been incorporated into the attached document.

Contract Period	Issue Date	Summary of Changes
<b>Effective Date of Contract through 6/30/21</b>	<b>5/3/21</b>	<ul style="list-style-type: none"> <li>• As of 5/3/2021 all contracts have been extended thru 6/30/21 except: CS210403011, CS210403012, CS210403018, and CS210403019.</li> <li>• Contract CS210403003 – vendor chose not to extend thru 6/30/21</li> </ul>
Effective Date of Contract through 3/31/21	3/26/21	<ul style="list-style-type: none"> <li>• Contract CS210403001 and CS210403004 have been extended thru 3/31/21.</li> </ul>
Effective Date of Contract through 3/31/21	01/15/21	<ul style="list-style-type: none"> <li>• As of 1/15/21 all contracts have been extended thru 3/31/21 except: CS210403001, CS210403004, CS210403012, and CS2104013014.</li> </ul>
Effective Date of Contract through 3/31/21	12/11/20	<ul style="list-style-type: none"> <li>• Issuance of new statewide contracts CS210403017, CS210403018, CS210403019, and CS210403020.</li> </ul>
Effective Date of Contract through 12/30/20	11/4/20	<ul style="list-style-type: none"> <li>• Issuance of new statewide contract CS210403016.</li> </ul>
Effective Date of Contract through 12/30/20	10/30/20	<ul style="list-style-type: none"> <li>• Issuance of new statewide contracts CS210403014 and CS210403015.</li> </ul>
Effective Date of Contract through 12/30/20	10/20/20	<ul style="list-style-type: none"> <li>• Issuance of new statewide contracts CS210403009, CS210403010, CS210403011, CS210403012, and CS210403013.</li> <li>• Updated the contact information for contract CS210403003.</li> </ul>
Effective Date of Contract through 12/30/20	10/6/20	<ul style="list-style-type: none"> <li>• Initial issuance of new statewide contract</li> </ul>

## INSTRUCTIONS FOR REQUESTING ENTITIES FOR END-TO-END COMMUNITY-BASED COVID-19 TESTING QVL

1. The contracts may be used by any state agency of the State of Missouri, including state colleges and universities, and members of the Division of Purchasing's Cooperative Procurement Program (<https://oa.mo.gov/purchasing/cooperative-procurement-program>) for end-to-end community-based COVID-19 testing events.
2. Since multiple contracts exist, the requesting entity may utilize the services of any of the contractors listed herein based upon the contractor's service offerings, pricing, location, capacity, and turnaround time. The requesting entity will determine which contractor's offering best meets their needs.
3. The requesting entity should reach out to the contractor that meets their needs to coordinate the logistics for the requesting entity's end-to-end community-based testing needs. The requesting entity should identify to the identified contractor the primary contact person for their end-to-end community-based testing needs to coordinate the location for the community-based testing event.
4. State agencies should document for their files the basis for the contractor selected.
5. Requesting entities may view the contract documents containing Exhibit B, Part 3 Business Plan for End-to-End Community-Based Testing Events from the Division of Purchasing's **Awarded Bid & Contract Document Search** to understand how the vendor will provide the End-to-End Community-Based Testing Events.
  - a. The Division of Purchasing's **Awarded Bid & Contract Document Search** located on the Internet at <https://oa.mo.gov/purchasing/bidding-contracts/awarded-bid-contract-document-search>. To enter the search, click on the Link labeled OnBase System Search Enter Here. Search & Retrieval Instructions are also available for your reference.
    - 1) From the drop down box on the *Awarded Contract and Bid Documents Search* site select: *Public Contract & Bid Search* and Enter the *Contract Number* found herein.
    - 2) On the right side of the screen, you will see a list of several different document types once you do the search. Click on the document types to bring up the document. A short explanation of those document types are listed below:
      - CTRPTR1 (Contract Part 1) – The winning vendor's proposal which makes part of the contract. This is the document where you will find Exhibit B and the vendor's plan for the End-to-End Community-Based Testing.
      - CTRPRT2 (Contract Part 2) – The RFQ that was issued.

**Exhibit A - Pricing Page**

<b>Laboratory Testing Prices</b>		
<b>SPECIMEN TYPE</b>	<b>UNIT</b>	<b>UNIT PRICE</b>
<b>Nasopharyngeal (NP) Testing</b>	Per test	<b>\$75.00</b>
<b>Oropharyngeal (OP) Testing</b>	Per test	<b>\$75.00</b>
<b>Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing</b>	Per test	<b>\$75.00</b>
<b>Anterior Nares (nasal swab) Specimen Testing</b>	Per test	<b>\$75.00</b>
<b>Cheek Swab Testing</b>	Per test	<b>\$N/A</b>
<b>Saliva Testing</b>	Per test	<b>\$N/A</b>
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type: FLU Respiratory Pathogen Profile	Per test	
	FLU	<b>\$100.00</b>
	Respiratory Pathogen	<b>\$150.00</b>

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Price</b>	<b>Non-Self Collected Price</b>
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Person	<b>\$7.50/ per person</b>	<b>\$70.00/ per person</b>
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Person	<b>\$7.50/ per person</b>	<b>\$70.00/ per person</b>
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Person	<b>\$7.50/ per person</b>	<b>\$55.00/ per person</b>
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Person	<b>\$7.00/ per person</b>	<b>\$55.00/ per person</b>
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Person	<b>\$7.00/ per person</b>	<b>\$55.00/ per person</b>
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Person	<b>\$7.00/ per person</b>	<b>\$49.00/ per person</b>

**Exhibit B – Accu Reference Medical Lab LLC’s Capabilities and Work Approach**

<b>CLIA Certified Laboratory</b>	Accu Reference Medical Lab Laboratory CLIA Certification Number – 31D1041265
<b>Emergency Use Authorization (EUA)</b>	
<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	HDPCR SARS-COV2 ASSAY
Oropharyngeal (OP) Specimen	HDPCR SARS-COV2 ASSAY
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	HDPCR SARS-COV2 ASSAY
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	HDPCR SARS-COV2 ASSAY
Cheek Swab	N/A
Saliva	N/A
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	FDA Approved
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein



**Exhibit A - Pricing Page**

<b>Laboratory Testing Prices</b>		
<b>SPECIMEN TYPE</b>	<b>UNIT</b>	<b>UNIT PRICE</b>
<b>Nasopharyngeal (NP) Testing</b>	Per test	<b>\$100.00</b>
<b>Oropharyngeal (OP) Testing</b>	Per test	<b>\$100.00</b>
<b>Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing</b>	Per test	<b>\$100.00</b>
<b>Anterior Nares (nasal swab) Specimen Testing</b>	Per test	<b>\$100.00</b>
<b>Cheek Swab Testing</b>	Per test	<b>\$80.00</b>
<b>Saliva Testing</b>	Per test	<b>\$80.00</b>
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	N/A

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Total Price</b>	<b>Non-Self Collected Total Price</b>
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$2,500.00</b>	<b>\$5,000.00</b>
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$5,000.00</b>	<b>\$10,000.00</b>
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$7,500.00</b>	<b>\$15,000.00</b>
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$10,000.00</b>	<b>\$20,000.00</b>
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$12,500.00</b>	<b>\$25,000.00</b>
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$15,000.00</b>	<b>\$30,000.00</b>

**Exhibit B – AIM Laboratories LLC’s Capabilities and Work Approach**

<b>CLIA Certified Laboratory</b>	AIM Laboratories Laboratory CLIA Certification Number – 26D1101943
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**Emergency Use Authorization (EUA)**

<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	Thermo Fisher Scientific TAQ Path Assay
Oropharyngeal (OP) Specimen	Thermo Fisher Scientific TAQ Path Assay
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	Thermo Fisher Scientific TAQ Path Assay
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	Thermo Fisher Scientific TAQ Path Assay
Cheek Swab	**Under Development**
Saliva	**Under Development**
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	N/A

<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
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<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein
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\*\*Under Development – will not be available until the end of October 2020

**Exhibit A - Pricing Page information DELETED**

**Vendor chose not to extend contract thru 6/30/21. Contract no longer active.**

**Exhibit A - Pricing Page**

<b>Laboratory Testing Prices</b>		
<b>SPECIMEN TYPE</b>	<b>UNIT</b>	<b>UNIT PRICE</b>
<b>Nasopharyngeal (NP) Testing</b>	Per test	<b>\$83.00</b>
<b>Oropharyngeal (OP) Testing</b>	Per test	<b>\$83.00</b>
<b>Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing</b>	Per test	N/A
<b>Anterior Nares (nasal swab) Specimen Testing</b>	Per test	<b>\$83.00</b>
<b>Cheek Swab Testing</b>	Per test	N/A
<b>Saliva Testing</b>	Per test	N/A
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	N/A

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Total Price</b>	<b>Non-Self Collected Total Price</b>
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$2,632.00 per 8 hour day</b>	<b>\$2,632.00 per 8 hour day</b>
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$3,832.00 per 8 hour day</b>	<b>\$3,832.00 per 8 hour day</b>
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$4,752.00 per 8 hour day</b>	<b>\$4,752.00 per 8 hour day</b>
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$6,864.00 per 8 hour day</b>	<b>\$6,864.00 per 8 hour day</b>
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$8,504.00 per 8 hour day</b>	<b>\$8,504.00 per 8 hour day</b>
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$9,784.00 per 8 hour day</b>	<b>\$9,784.00 per 8 hour day</b>

**Exhibit B – GeneIQ LLC’s Capabilities and Work Approach**

<b>CLIA Certified Laboratory</b>	GeneIQ LLC Laboratory CLIA Certification Number – 45D2181504
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**Emergency Use Authorization (EUA)**

<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	Quidel Lyra Direct SARS-CoV-2 Assay (FDA letter on May 18, 2020)
Oropharyngeal (OP) Specimen	Quidel Lyra Direct SARS-CoV-2 Assay (FDA letter on May 18, 2020)
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	N/A
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	Quidel Lyra Direct SARS-CoV-2 Assay (FDA letter on May 18, 2020)
Cheek Swab	N/A
Saliva	N/A
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	N/A

<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
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<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein
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**Exhibit A - Pricing Page**

<b>Laboratory Testing Prices</b>		
<b>SPECIMEN TYPE</b>	<b>UNIT</b>	<b>UNIT PRICE</b>
<b>Nasopharyngeal (NP) Testing</b>	Per test	<b>\$125.00</b>
<b>Oropharyngeal (OP) Testing</b>	Per test	<b>\$125.00</b>
<b>Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing</b>	Per test	N/A
<b>Anterior Nares (nasal swab) Specimen Testing</b>	Per test	<b>\$125.00</b>
<b>Cheek Swab Testing</b>	Per test	N/A
<b>Saliva Testing</b>	Per test	N/A
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	N/A

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Total Price</b>	<b>Non-Self Collected Total Price</b>
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	N/A	<b>\$2,750</b>
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	N/A	<b>\$5,500</b>
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	N/A	<b>\$8,250</b>
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	N/A	<b>\$11,000</b>
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	N/A	<b>\$13,750</b>
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	N/A	<b>\$16,500</b>

**Exhibit B – Dynamic DNA Laboratories LLC’s Capabilities and Work Approach**

<b>CLIA Certified Laboratory</b>	Dynamic DNA Laboratories LLC Laboratory CLIA Certification Number – 26D2106631
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<b>Emergency Use Authorization (EUA)</b>	
<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	Accelerated Emergency Use Authorization (EUA) Template for SARS-COV-2 That Causes Coronavirus Disease (COVID-19) Molecular Testing of Respiratory Specimens in CLIA Certified High-Complexity Laboratories
Oropharyngeal (OP) Specimen	Accelerated Emergency Use Authorization (EUA) Template for SARS-COV-2 That Causes Coronavirus Disease (COVID-19) Molecular Testing of Respiratory Specimens in CLIA Certified High-Complexity Laboratories
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	N/A
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	N/A
Cheek Swab	N/A
Saliva	N/A
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	N/A

<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
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<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein
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**Exhibit A - Pricing Page**

<b>Laboratory Testing Prices</b>		
<b>SPECIMEN TYPE</b>	<b>UNIT</b>	<b>UNIT PRICE</b>
<b>Nasopharyngeal (NP) Testing</b>	Per test	<b>\$75.00</b>
<b>Oropharyngeal (OP) Testing</b>	Per test	<b>\$75.00</b>
<b>Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing</b>	Per test	<b>\$75.00</b>
<b>Anterior Nares (nasal swab) Specimen Testing</b>	Per test	<b>\$75.00</b>
<b>Cheek Swab Testing</b>	Per test	<b>\$75.00</b>
<b>Saliva Testing</b>	Per test	<b>\$75.00</b>
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	N/A

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Total Price</b>	<b>Non-Self Collected Total Price</b>
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$35.00/ test not to exceed \$3,500.00</b>	<b>\$35.00/ test not to exceed \$3,500.00</b>
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$25.00/test not to exceed \$5,000.00</b>	<b>\$25.00/test not to exceed \$5,000.00</b>
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$23.00/test not to exceed \$6,900.00</b>	<b>\$23.00/test not to exceed \$6,900.00</b>
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$22.00/test not to exceed \$8,800.00</b>	<b>\$22.00/test not to exceed \$8,800.00</b>
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$21.00/test not to exceed \$10,500.00</b>	<b>\$21.00/test not to exceed \$10,500.00</b>
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$20.00/test not to exceed \$350,000.00</b>	<b>\$20.00/test not to exceed \$350,000.00</b>



<b>Exhibit B – Eurofins Viracor (Viracor Eurofins) Capabilities and Work Approach</b>	
<b>CLIA Certified Laboratory</b>	Viracor Eurofins Laboratory CLIA Certification Number – 26D0983643
<b>Emergency Use Authorization (EUA)</b>	
<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	EUA200124; Viracor SARS-CoV-2 assay
Oropharyngeal (OP) Specimen	
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	
Cheek Swab	
Saliva	
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

Exhibit A - Pricing Page

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	\$65.00
Oropharyngeal (OP) Testing	Per test	\$65.00
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	\$65.00
Anterior Nares (nasal swab) Specimen Testing	Per test	\$65.00
Cheek Swab Testing	Per test	N/A
Saliva Testing	Per test	N/A
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type: RT-PCR Picture Genetics at home kit	Per test	\$119.00

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$3,144.00	\$3,932.00
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$3,219.00	\$4,007.00
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$3,294.00	\$4,082.00
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$3,369.00	\$4,157.00
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$4,119.00	\$5,207.00
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$6,294.00 For 1000 kits (further scaling available)	\$8,844.00 For 1000 kits (further scaling available)

**Exhibit B – Fulgent Therapeutics LLC’s Capabilities and Work Approach**

<b>CLIA Certified Laboratory</b>	Fulgent Genetics Laboratory CLIA Certification Number – 05D2043189
<b>Emergency Use Authorization (EUA)</b>	
<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	Fulgent COVID-19 by RT-PCR Test
Oropharyngeal (OP) Specimen	Fulgent COVID-19 by RT-PCR Test
Nasal Mid-turbinate Swab Specimen (using a flocced tapered swab)	Fulgent COVID-19 by RT-PCR Test
Anterior Nares (nasal swab) Specimen (using a flocced or spun polyester swab)	Fulgent COVID-19 by RT-PCR Test
Cheek Swab	N/A
Saliva	N/A
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test: RT-PCR Picture Genetics at home kit	Fulgent COVID-19 by RT-PCR Test
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

**Exhibit A - Pricing Page**

<b>Laboratory Testing Prices</b>		
<b>SPECIMEN TYPE</b>	<b>UNIT</b>	<b>UNIT PRICE</b>
<b>Nasopharyngeal (NP) Testing</b>	Per test	<b>\$80.00</b>
<b>Oropharyngeal (OP) Testing</b>	Per test	<b>\$80.00</b>
<b>Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing</b>	Per test	N/A
<b>Anterior Nares (nasal swab) Specimen Testing</b>	Per test	N/A
<b>Cheek Swab Testing</b>	Per test	N/A
<b>Saliva Testing</b>	Per test	<b>\$91.25</b>
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	N/A

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Total Price</b>	<b>Non-Self Collected Total Price</b>
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$375,960.00 total price for minimum of 20 testing days, 100 tests/day, 8 hours of testing/day, over 30 calendar days</b>	<b>\$375,960.00 total price for minimum of 20 testing days, 100 tests/day, 8 hours of testing/day, over 30 calendar days</b>
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$507,960.00 total price for minimum of 20 testing days, 200 tests/day, 8 hours of testing/day, over 30 calendar days</b>	<b>\$507,960.00 total price for minimum of 20 testing days, 200 tests/day, 8 hours of testing/day, over 30 calendar days</b>
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$639,960.00 total price for minimum of 20 testing days, 300 tests/day, 8 hours of testing/day, over 30 calendar days</b>	<b>\$639,960.00 total price for minimum of 20 testing days, 300 tests/day, 8 hours of testing/day, over 30 calendar days</b>
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$935,544.00 total price for minimum of 20 testing days, 400 tests/day, 8 hours of testing/day, over 30 calendar days</b>	<b>\$935,544.00 total price for minimum of 20 testing days, 400 tests/day, 8 hours of testing/day, over 30 calendar days</b>
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$1,060,344.00 total price for</b>	<b>\$1,060,344.00 total price for</b>

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Total Price</b>	<b>Non-Self Collected Total Price</b>
ALL COSTS with providing the testing event except for the laboratory testing pricing)	Price	minimum of 20 testing days, 500 tests/day, 8 hours of testing/day, over 30 calendar days	minimum of 20 testing days, 500 tests/day, 8 hours of testing/day, over 30 calendar days
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$1,372,344.00 total price for minimum of 20 testing days, 750 tests/day, 8 hours of testing/day, over 30 calendar days	\$1,372,344.00 total price for minimum of 20 testing days, 750 tests/day, 8 hours of testing/day, over 30 calendar days

<b>Exhibit B – NICUSA Inc’s Capabilities and Work Approach</b>	
<b>CLIA Certified Laboratory</b>	Premier Medical Laboratory CLIA Certification Number – 42D2017829
<b>Emergency Use Authorization (EUA)</b>	
<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	Logix Smart Coronavirus Disease 2019 (COVID-19) Kit
Oropharyngeal (OP) Specimen	Logix Smart Coronavirus Disease 2019 (COVID-19) Kit
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	N/A
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	N/A
Cheek Swab	N/A
Saliva	Logix Smart Coronavirus Disease 2019 (COVID-19) Kit
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test: RT-PCR Picture Genetics at home kit	N/A
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

Exhibit A - Pricing Page

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	\$95.00
Oropharyngeal (OP) Testing	Per test	\$95.00
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	\$95.00
Anterior Nares (nasal swab) Specimen Testing	Per test	\$90.00
Cheek Swab Testing	Per test	N/A
Saliva Testing	Per test	N/A
Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.) (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	N/A

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$10,000.00	\$8,000.00
Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$10,000.00	\$8,000.00
Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$10,000.00	\$8,000.00
Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$10,000.00	\$8,000.00
Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$10,000.00	\$8,000.00
Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$10,000.00	\$8,000.00

Exhibit B – Advanced Diagnostic Laboratory’s Capabilities and Work Approach	
CLIA Certified Laboratory	Advanced Diagnostic Laboratory Laboratory CLIA Certification Number – 45D2187621
Emergency Use Authorization (EUA)	
Specimen Type	EUA NAME

Nasopharyngeal (NP) specimen	2019 nCoV Real-Time RT-PCR RT-PCR
Oropharyngeal (OP) Specimen	2019 nCoV Real-Time RT-PCR RT-PCR
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	2019 nCoV Real-Time RT-PCR RT-PCR
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	2019 nCoV Real-Time RT-PCR RT-PCR
Cheek Swab	N/A
Saliva	N/A
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test: RT-PCR Picture Genetics at home kit	N/A
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

**Exhibit A - Pricing Page**

<b>Laboratory Testing Prices</b>		
<b>SPECIMEN TYPE</b>	<b>UNIT</b>	<b>UNIT PRICE</b>
<b>Nasopharyngeal (NP) Testing</b>	Per test	<b>\$109.00</b>
<b>Oropharyngeal (OP) Testing</b>	Per test	<b>\$109.00</b>
<b>Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing</b>	Per test	<b>\$109.00</b>
<b>Anterior Nares (nasal swab) Specimen Testing</b>	Per test	<b>\$109.00</b>
<b>Cheek Swab Testing</b>	Per test	<b>N/A</b>
<b>Saliva Testing</b>	Per test	<b>\$109.00</b>
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	<b>N/A</b>

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Total Price</b>	<b>Non-Self Collected Total Price</b>
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$4,400.00</b>	<b>\$4,400.00</b>
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$5,750.00</b>	<b>\$5,750.00</b>
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$7,500.00</b>	<b>\$7,500.00</b>
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$9,350.00</b>	<b>\$9,350.00</b>
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$11,200.00</b>	<b>\$11,200.00</b>
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Guaranteed-not-to exceed Total Price	<b>\$18,750.00</b>	<b>\$18,750.00</b>

<b>Exhibit B – Longview International Technology Solutions Inc. dba LTS’ Capabilities and Work Approach</b>	
<b>CLIA Certified Laboratory</b>	Nova Labs LLC Laboratory CLIA Certification Number – 05D2120905
<b>Emergency Use Authorization (EUA)</b>	



<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	Nova Dx COVID-19 RT-PCR test EUA Summary
Oropharyngeal (OP) Specimen	Nova Dx COVID-19 RT-PCR test EUA Summary
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	Nova Dx COVID-19 RT-PCR test EUA Summary
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	Nova Dx COVID-19 RT-PCR test EUA Summary
Cheek Swab	N/A
Saliva	Nova Dx COVID-19 RT-PCR test EUA Summary
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test: RT-PCR Picture Genetics at home kit	N/A
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

Exhibit A - Pricing Page

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	[REDACTED]
Oropharyngeal (OP) Testing	Per test	[REDACTED]
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	[REDACTED]
Anterior Nares (nasal swab) Specimen Testing	Per test	[REDACTED]
Cheek Swab Testing	Per test	[REDACTED]
Saliva Testing	Per test	[REDACTED]
Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.) (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	[REDACTED]

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	[REDACTED]	[REDACTED]
Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	[REDACTED]	[REDACTED]
Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	[REDACTED]	[REDACTED]
Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	[REDACTED]	[REDACTED]
Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	[REDACTED]	[REDACTED]
Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	[REDACTED]	[REDACTED]

Exhibit B – MAWD Pathology Group PA’s Capabilities and Work Approach	
CLIA Certified Laboratory	[REDACTED]
Emergency Use Authorization (EUA)	[REDACTED]

Specimen Type	EUA NAME
Nasopharyngeal (NP) specimen	[REDACTED]
Oropharyngeal (OP) Specimen	[REDACTED]
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	[REDACTED]
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	[REDACTED]
Cheek Swab	[REDACTED]
Saliva	[REDACTED]
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test: RT-PCR Picture Genetics at home kit	[REDACTED]
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

**Exhibit A - Pricing Page**

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	[REDACTED]
Oropharyngeal (OP) Testing	Per test	[REDACTED]
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	[REDACTED]
Anterior Nares (nasal swab) Specimen Testing	Per test	[REDACTED]
Cheek Swab Testing	Per test	[REDACTED]
Saliva Testing	Per test	[REDACTED]
<b>Other PCR-Based (including an FDA approved self collection method):</b> (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.) (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	[REDACTED]

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]

Exhibit B – Walk On Clinic Inc.’s Capabilities and Work Approach	
CLIA Certified Laboratory	[REDACTED]
Emergency Use Authorization (EUA)	
Specimen Type	EUA NAME

Nasopharyngeal (NP) specimen	
Oropharyngeal (OP) Specimen	
Nasal Mid-turbinate Swab Specimen (using a flocced tapered swab)	
Anterior Nares (nasal swab) Specimen (using a flocced or spun polyester swab)	
Cheek Swab	
Saliva	
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test: RT-PCR Picture Genetics at home kit	
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

**Exhibit A - Pricing Page**

<b>Laboratory Testing Prices</b>		
<b>SPECIMEN TYPE</b>	<b>UNIT</b>	<b>UNIT PRICE</b>
<b>Nasopharyngeal (NP) Testing</b>	Per test	<b>\$155.00</b>
<b>Oropharyngeal (OP) Testing</b>	Per test	<b>\$155.00</b>
<b>Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing</b>	Per test	<b>\$155.00</b>
<b>Anterior Nares (nasal swab) Specimen Testing</b>	Per test	<b>\$155.00</b>
<b>Cheek Swab Testing</b>	Per test	<b>\$155.00</b>
<b>Saliva Testing</b>	Per test	<b>\$155.00</b>
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	N/A

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Total Price</b>	<b>Non-Self Collected Total Price</b>
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Sample	<b>\$155.00/ per sample</b>	<b>\$155.00/ per sample</b>
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Sample	<b>\$155.00/ per sample</b>	<b>\$155.00/ per sample</b>
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Sample	<b>\$155.00/ per sample</b>	<b>\$155.00/ per sample</b>
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Sample	<b>\$155.00/ per sample</b>	<b>\$155.00/ per sample</b>
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Sample	<b>\$155.00/ per sample</b>	<b>\$155.00/ per sample</b>
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)</b>	Per Sample	<b>\$155.00/ per sample</b>	<b>\$155.00/ per sample</b>

<b>Exhibit B – WellHealth Management’s Capabilities and Work Approach</b>	
<b>CLIA Certified Laboratory</b>	American Institute of Toxicology Inc. and Laboratory CLIA Certification Number – 45D2009077 and
<b>Emergency Use Authorization (EUA)</b>	
<b>Specimen Type</b>	<b>EUA NAME</b>

Nasopharyngeal (NP) specimen	RTPCR SARSCoV-2
Oropharyngeal (OP) Specimen	RTPCR SARSCoV-2
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	RTPCR SARSCoV-2
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	RTPCR SARSCoV-2
Cheek Swab	RTPCR SARSCoV-2
Saliva	RTPCR SARSCoV-2
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test: RT-PCR Picture Genetics at home kit	N/A
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

Exhibit A - Pricing Page

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	[REDACTED]
Oropharyngeal (OP) Testing	Per test	[REDACTED]
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	[REDACTED]
Anterior Nares (nasal swab) Specimen Testing	Per test	[REDACTED]
Cheek Swab Testing	Per test	[REDACTED]
Saliva Testing	Per test	[REDACTED]
Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.) (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	[REDACTED]

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]
Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per Test	[REDACTED]	[REDACTED]



**Exhibit B – LabCorp Employer Services Inc.’s Capabilities and Work Approach**

**CLIA Certified Laboratory**

[REDACTED]

**Emergency Use Authorization (EUA)**

<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	[REDACTED]
Oropharyngeal (OP) Specimen	[REDACTED]
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	[REDACTED]
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	[REDACTED]
Cheek Swab	[REDACTED]
Saliva	[REDACTED]
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test: RT-PCR Picture Genetics at home kit	[REDACTED]

**Proposed Service Location**

Services can be provided to the entire state of Missouri

**Business Plan for End-to-End Community-Based Testing Events**

See instructions herein

Exhibit A - Pricing Page

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	\$75.00
Oropharyngeal (OP) Testing	Per test	\$75.00
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	\$75.00
Anterior Nares (nasal swab) Specimen Testing	Per test	\$75.00
Cheek Swab Testing	Per test	\$75.00
Saliva Testing	Per test	\$80.00
<b>Other PCR-Based (including an FDA approved self collection method):</b> (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.) (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	N/A

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per swab	\$35.00/ per swab	\$35.00/ per swab
Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per swab	\$25.00/ per swab	\$25.00/ per swab
Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per swab	\$23.00/ per swab	\$23.00/ per swab
Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per swab	\$22.00/ per swab	\$22.00/ per swab
Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per swab	\$21.00/ per swab	\$21.00/ per swab
Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per swab	\$20.00/ per swab	\$20.00/ per swab

**Exhibit B – Rapid Reliable Testing’s Capabilities and Work Approach**

<b>CLIA Certified Laboratory</b>	Viracor Eurofins Laboratory CLIA Certification Number – 26D0983643
<b>Emergency Use Authorization (EUA)</b>	
<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	EUA200124; Viracor SARS-CoV-2 assay
Oropharyngeal (OP) Specimen	
Nasal Mid-turbinate Swab Specimen (using a flocced tapered swab)	
Anterior Nares (nasal swab) Specimen (using a flocced or spun polyester swab)	
Cheek Swab	
Saliva	
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

**Exhibit A - Pricing Page**

<b>Laboratory Testing Prices</b>		
<b>SPECIMEN TYPE</b>	<b>UNIT</b>	<b>UNIT PRICE</b>
<b>Nasopharyngeal (NP) Testing</b>	Per test	<b>\$137.00</b>
<b>Oropharyngeal (OP) Testing</b>	Per test	<b>\$137.00</b>
<b>Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing</b>	Per test	<b>\$137.00</b>
<b>Anterior Nares (nasal swab) Specimen Testing</b>	Per test	<b>\$137.00</b>
<b>Cheek Swab Testing</b>	Per test	<b>\$137.00</b>
<b>Saliva Testing</b>	Per test	<b>\$137.00</b>
<b>Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</b> (specimen collection kit provided by Contractor) Other PCR Test Specimen Type: FDA approved Nasal PCR Test	Per test	<b>\$137.00</b>

<b>Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)</b>			
<b>Ranges</b>	<b>UNIT</b>	<b>Self-Collected Total Price</b>	<b>Non-Self Collected Total Price</b>
<b>Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$12,239.00</b>	<b>\$13,699.00</b>
<b>Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$24,478.00</b>	<b>\$27,398.00</b>
<b>Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$36,717.00</b>	<b>\$41,097.00</b>
<b>Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$48,956.00</b>	<b>\$54,796.00</b>
<b>Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$61,195.00</b>	<b>\$68,495.00</b>
<b>Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected</b> (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	<b>\$122.39 for each additional test</b>	<b>\$136.99 for each additional test</b>

Naha Health – ONE LIFE MOBILE APP

Provides patient COVID Screening; COVID test results; COVID Care & Case Management; and Track & Trace Capabilities

Base APP Cost: \$9.99/ Patient One time Set-up Registration Fee  
Additional Reporting & Analysis: Request Quote

\*The One Life Mobile app is STRICTLY voluntary and just a supplemental offering to the

State of Missouri. The decision to include or even offer is your decision. If used the fee may either be paid by the State of Missouri or the resident.

Exhibit B – Naha Health LLC’s Capabilities and Work Approach	
<b>CLIA Certified Laboratory</b>	Access DX Laboratory LLC Laboratory CLIA Certification Number – 45D2034771
<b>Emergency Use Authorization (EUA)</b>	
<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	SARS-CoV-2 assay
Oropharyngeal (OP) Specimen	SARS-CoV-2 assay
Nasal Mid-turbinate Swab Specimen (using a flocced tapered swab)	SARS-CoV-2 assay
Anterior Nares (nasal swab) Specimen (using a flocced or spun polyester swab)	SARS-CoV-2 assay
Cheek Swab	SARS-CoV-2 assay
Saliva	SARS-CoV-2 assay
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	SARS-CoV-2 assay
<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein

Exhibit A - Pricing Page

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	N/A
Oropharyngeal (OP) Testing	Per test	N/A
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	N/A
Anterior Nares (nasal swab) Specimen Testing	Per test	\$50.00
Cheek Swab Testing	Per test	\$50.00
Saliva Testing	Per test	N/A
<b>Other PCR-Based (including an FDA approved self collection method):</b> (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.) (specimen collection kit provided by Contractor) Other PCR Test Specimen Type: FDA Authorized Self-Collected Oral Cheek Swab	Per test	\$50.00

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per specimen kit	\$50.00/ per specimen kit	N/A
Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per specimen kit	\$50.00/ per specimen kit	N/A
Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per specimen kit	\$50.00/ per specimen kit	N/A
Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per specimen kit	\$50.00/ per specimen kit	N/A
Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per specimen kit	\$50.00/ per specimen kit	N/A
Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Per specimen kit	\$50.00/ per specimen kit	N/A

**Exhibit B – Gothams LLC’s Capabilities and Work Approach**

<b>CLIA Certified Laboratory</b>	Curative Labs, Inc.: Washington DC Curative Labs, Inc.: San Dimas, California Laboratory CLIA Certification Number – 05D2141174 & 09D2180856
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**Emergency Use Authorization (EUA)**

<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	
Oropharyngeal (OP) Specimen	
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	Curative SARS-CoV-2 Assay
Cheek Swab	
Saliva	
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	Curative SARS-CoV-2 Assay

<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
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<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein
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Exhibit A - Pricing Page

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	██████
Oropharyngeal (OP) Testing	Per test	██████
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	██████
Anterior Nares (nasal swab) Specimen Testing	Per test	██████
Cheek Swab Testing	Per test	██████
Saliva Testing	Per test	██████
<b>Other PCR-Based (including an FDA approved self collection method):</b> (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.) (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	██████

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	██████	██████
Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	██████	██████
Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	██████	██████
Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	██████	██████
Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	██████	██████
Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	██████████	██████████



**Exhibit B – HR Support’s Capabilities and Work Approach**

**CLIA Certified Laboratory**

[REDACTED]

**Emergency Use Authorization (EUA)**

<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	[REDACTED]
Oropharyngeal (OP) Specimen	[REDACTED]
Nasal Mid-turbinate Swab Specimen (using a flocced tapered swab)	[REDACTED]
Anterior Nares (nasal swab) Specimen (using a flocced or spun polyester swab)	[REDACTED]
Cheek Swab	
Saliva	
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	

**Proposed Service Location**

Services can be provided to the entire state of Missouri

**Business Plan for End-to-End Community-Based Testing Events**

See instructions herein

Exhibit A - Pricing Page

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	█
Oropharyngeal (OP) Testing	Per test	█
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	█
Anterior Nares (nasal swab) Specimen Testing	Per test	█
Cheek Swab Testing	Per test	█
Saliva Testing	Per test	█
Other PCR-Based (including an FDA approved self collection method): (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.) (specimen collection kit provided by Contractor) Other PCR Test Specimen Type:	Per test	█

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	█	█
Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	█	█
Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	█	█
Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	█	█
Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	█	█
Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	█	█

**Exhibit B – Midwest Innovation Laboratory LLC’s Capabilities and Work Approach**

<b>CLIA Certified Laboratory</b>	[REDACTED]
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**Emergency Use Authorization (EUA)**

<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	[REDACTED]
Oropharyngeal (OP) Specimen	
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	
Cheek Swab	
Saliva	
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	

<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
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<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein
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Exhibit A - Pricing Page

Laboratory Testing Prices		
SPECIMEN TYPE	UNIT	UNIT PRICE
Nasopharyngeal (NP) Testing	Per test	\$84.00
Oropharyngeal (OP) Testing	Per test	\$84.00
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab) Testing	Per test	\$84.00
Anterior Nares (nasal swab) Specimen Testing	Per test	\$84.00
Cheek Swab Testing	Per test	N/A
Saliva Testing	Per test	N/A
<b>Other PCR-Based (including an FDA approved self collection method):</b> (identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.) (specimen collection kit provided by Contractor) Other PCR Test Specimen Type: Observed by trained healthcare worker - self-collection of anterior nasal swab for standard RT-PCR test	Per test	\$84.00

Community Based End-to-End Testing Event Pricing (not including laboratory testing pricing)			
Ranges	UNIT	Self-Collected Total Price	Non-Self Collected Total Price
Community-Based Testing Event with 0-100 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$2,500.00	\$2,500.00
Community-Based Testing Event with 101-200 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$5,000.00	\$5,000.00
Community-Based Testing Event with 201-300 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$7,000.00	\$7,000.00
Community-Based Testing Event with 301-400 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$8,500.00	\$8,500.00
Community-Based Testing Event with 401-500 Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$10,000.00	\$10,000.00
Community-Based Testing Event with 501+ Non Self-Collected Specimens Collected (includes ALL COSTS with providing the testing event except for the laboratory testing pricing)	Guaranteed-not-to exceed Total Price	\$11,000.00	\$11,000.00

**Exhibit B – Visit Healthcare’s Capabilities and Work Approach**

<b>CLIA Certified Laboratory</b>	CoreBioLabs Signal Diagnostics LLC Universal Diagnostics Laboratories Skippack Medical Laboratory Andor Labs, LLC Laboratory CLIA Certification Numbers – 05D2081405 3D2061372 05D0938253 39D0721755 34D1095319
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**Emergency Use Authorization (EUA)**

<b>Specimen Type</b>	<b>EUA NAME</b>
Nasopharyngeal (NP) specimen	Thermo Fisher TaqPath COVID-19 Combo Kit Hologic Aptima SARS-CoV-2 Assay (Panther System) Hologic SARS-CoV-2 Assay (Panther Fusion System) BGI Real-Time Fluorescent RT-PCR Kit for Detecting SARS-CoV-2 Fosun Pharma Fosun COVID-19 RT-PCR Detection Kit
Oropharyngeal (OP) Specimen	Thermo Fisher TaqPath COVID-19 Combo Kit Hologic Aptima SARS-CoV-2 Assay (Panther System) Hologic SARS-CoV-2 Assay (Panther Fusion System) BGI Real-Time Fluorescent RT-PCR Kit for Detecting SARS-CoV-2 Fosun Pharma Fosun COVID-19 RT-PCR Detection Kit
Nasal Mid-turbinate Swab Specimen (using a flocked tapered swab)	Thermo Fisher TaqPath COVID-19 Combo Kit Hologic Aptima SARS-CoV-2 Assay (Panther System) Hologic SARS-CoV-2 Assay (Panther Fusion System) BGI Real-Time Fluorescent RT-PCR Kit for Detecting SARS-CoV-2 Fosun Pharma Fosun COVID-19 RT-PCR Detection Kit
Anterior Nares (nasal swab) Specimen (using a flocked or spun polyester swab)	Thermo Fisher TaqPath COVID-19 Combo Kit Hologic Aptima SARS-CoV-2 Assay (Panther System) Hologic SARS-CoV-2 Assay (Panther Fusion System) BGI Real-Time Fluorescent RT-PCR Kit for Detecting SARS-CoV-2 Fosun Pharma Fosun COVID-19 RT-PCR Detection Kit
Cheek Swab	
Saliva	
<b>Other PCR-Based (including an FDA approved self collection method):</b> <i>(identify the Specimen Type and firm, fixed price i.e. an FDA approved self collection and sample type, lower respiratory specimens, etc.)</i> Other PCR Test:	Thermo Fisher TaqPath COVID-19 Combo Kit Hologic Aptima SARS-CoV-2 Assay (Panther System) Hologic SARS-CoV-2 Assay (Panther Fusion System) BGI Real-Time Fluorescent RT-PCR Kit for Detecting SARS-CoV-2 Fosun Pharma Fosun COVID-19 RT-PCR Detection Kit

<b>Proposed Service Location</b>	Services can be provided to the entire state of Missouri
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<b>Business Plan for End-to-End Community-Based Testing Events</b>	See instructions herein
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## 2. SCOPE OF WORK

### 2.1 General Requirements

- 2.1.1 The contractor shall provide end-to-end COVID-19 testing and reporting for community-based testing events to assess the prevalence of COVID-19 in communities in accordance with the provisions and requirements stated herein on an as needed, if needed basis. For purposes of this document, end-to-end testing shall include but not be limited to the entire testing process from registering individuals for testing, securing logistics of collection event, collection of specimens, testing of specimens, reporting to the requesting entity and the Missouri Department of Health and Senior Services (DHSS) and notifying individuals of their results.
- a. Community-Based testing in this context is COVID-19 testing provided free of charge to any Missouri resident desiring the testing event, without collection of insurance information or any fee from the individual tested. The requesting entity may place restrictions on the testing opportunity based on the residency of the individual desiring testing. The requesting entity will be responsible for payment to the contractor in accordance with the pricing specified in the contractor's awarded quote.
- 2.1.2 Community-Based Testing Event Location and Logistics - Within five (5) business days of notification from the requesting entity for a need for a community-based testing event, the contractor shall secure and notify the requesting entity of the location for the community-based testing event. The requesting entity shall have approval of the contractor's community-based testing event location.
- a. The contractor shall provide the necessary supplies, including personal protective equipment, specimen collection kits, and the appropriate qualified staff needed to conduct the testing event.
  - b. The contractor shall arrange and ensure that medical waste is disposed of in a proper manner utilizing a medical waste disposal vendor in accordance with State of Missouri regulations.
  - c. The contractor should provide language translation services in order to ensure no Missouri resident has barriers to testing due to language. The specific language translations services that would be needed for a testing event shall be mutually agreed to by the requesting entity and the contractor based upon the area of state where the community-based testing event is being held.
  - d. The contractor shall have proper safety and security measures in place for those participating in the testing event such as signage, cones, privacy and social distancing measures, etc.
  - e. The contractor shall understand and agree that the requesting entity requiring the contractor's services shall determine the collection method, Self-Collected (specimen collected by the individual being testing) and/or Non-Self Collected (specimen collected by staff qualified to collect the specimen), which is required for the testing event. The contractor's specimen collection time for an individual from entry of testing event to completion of the testing should not exceed on average more than 30 minutes.
  - f. If the contractor desires appointments for those to be tested, the contractor must provide a registration process that at a minimum includes the ability to register by phone.
  - g. The contractor shall work with the requesting entity to determine the appropriate number of COVID-19 tests that will be needed for the community-based testing event. The contractor will perform as many tests as desired by residents, but no greater than the maximum quantity agreed upon by the requestor. The total number of tests performed per event must be mutually agreed upon by the requesting entity and the vendor prior to the scheduled event.
  - h. At the end of a community-based testing event, the contractor shall be responsible for the take down of any equipment, etc that was utilized to conduct the event.
- 2.1.3 PCR Laboratory Testing – The contractor shall be responsible for arranging a CLIA-certified laboratory to conduct the PCR testing of the collection specimens from the community-based testing event. The contractor shall be responsible for delivery/courier of the collected specimens to the contractor's CLIA-certified laboratory. The contractor shall also be responsible for any payments to the laboratory if the contractor is not the laboratory.

- a. For each awarded specimen type for COVID-19 PCR testing, the contractor’s CLIA-certified laboratory must conduct such COVID-19 PCR testing in accordance with the laboratory’s FDA Emergency Use Authorization (EUA). In the event the contractor utilizes a different lab than originally proposed and awarded, the contractor must obtain the written approval of DHSS of any CLIA-certified laboratory utilized by the contractor prior to performing any testing under the contract with that laboratory.
- b. The contractor shall ensure the contractor’s laboratory will submit test results to DHSS as required under state regulation (see paragraph 2.3.1).
- c. The contractor shall notify the individual tested of their test results within 72 hours from receipt of specimen at the contractor’s laboratory.
- d. The contractor shall ensure test results are communicated to each individual tested by a method meeting HIPAA requirements. Notification of non-negative test results shall occur within 4 hours of receipt of result and negative test results shall occur within 8 hours of receipt; unless approved in writing by the entity requesting the contractor’s services.
- e. The contractor shall provide access to a paper copy of the laboratory result to any individual tested who requests such.
- f. The State of Missouri cannot guarantee or project the number of test events required as testing is contingent upon need by the multiple entities eligible to use the awarded contracts.

2.1.4 The contractor’s laboratory must provide DHSS laboratory test results in a format that shall be electronically ingested by DHSS’s COVID-19 surveillance system, EpiTrax. There are two acceptable formats:

- a. HL7 – It is highly desirable that the contractor’s laboratory should submit results in Health Language 7 (HL7) files that meet the national HL7 standards for electronic laboratory reporting (ELR) (<https://health.mo.gov/atoz/mophie/pdf/hl72.5.1ImplementationGuide.pdf>). The HL7 files must be uploaded by the lab to DHSS’s Secure File Transfer Protocol (SFTP) folder at least once daily.
- b. CSV – However, at a minimum, the contractor’s laboratory must submit comma separated values (CSV) files that meet the exact format of DHSS’s CSV template (attached) which can be downloaded from the state’s secure file transfer protocol (SFTP) server and new test results automatically uploaded by contractor on a regular interval, no less than twice per day. The CSV must be uploaded by the lab to DHSS’s SFTP folder at least once daily.

## 2.2 Minimum Qualifications

- 2.2.1 The contractor, their employees, and subcontractors must comply with all federal and state laws and regulations concerning licensing, accreditation, and human laboratory testing.
- 2.2.2 The laboratory utilized by the contractor must be a CLIA-certified laboratory in good standing with the CLIA office in the state where the laboratory resides.
- 2.2.3 The contractor, their employees and subcontractors shall have and maintain during the contract term all licenses or certificates that are required by law, rule, or regulation to perform their obligations under the contract in a professional and industry-appropriate manner, and in accordance with such applicable laws and regulations.

## 2.3 Performance Requirements:

- 2.3.1 The contractor shall ensure the laboratory performing testing of the COVID specimens shall immediately report all results for any COVID-19 testing to the requesting entity and DHSS in accordance with existing Infectious Disease (ID) reporting requirements, including reporting on all required data elements identified below: <https://health.mo.gov/living/healthcondiseases/communicable/novel-coronavirus/how-to-report-lab-results.php>.

Reporting Organization Name  
 Patient Name  
 Medical Record Number  
 Patient DOB  
 Patient Sex

Patient Age  
 Patient Race  
 Patient Ethnicity  
 Patient Address  
 Patient City

Patient Zip  
Patient State  
Patient County  
Patient Phone Number  
Patient DOD  
Patient Deceased Flag  
Authorizing Provider  
Authorizing Provider Address  
Authorizing Provider City  
Authorizing Provider Zip  
Order Date  
Order Status

Result Date  
Result Status  
Name of Lab Performing Test  
Test Name  
Type of Test  
Specimen Type  
Result  
Reference Range for numerical values  
Specimen Number (Accession Number)  
Date Specimen Collected  
Date Specimen Received by Lab

2.3.2 Pursuant to state regulation 19 CSR 20-20.80, the laboratory shall submit all required data elements as required “[...] the test performed, all results of the test, including numeric results, if applicable, units of measure of the results, and reference ranges for normal and abnormal results, the name and address of the attending physician, the name of the disease or condition diagnosed or suspected, the date the test results were obtained, the name and home address (with zip code) of the patient and the patient’s age, date of birth, sex, race, and ethnicity.”

2.3.3 In accordance with Missouri 19 CSR 20-20.020, the contractor shall understand and agree that the laboratory shall submit both negative and positive COVID-19 test results to DHSS.

2.3.4 The contractor shall ensure all data elements required to be reported by the laboratory are collected on the individual tested. In addition, the following data must also be collected:

Is the person symptomatic at the time of testing? (Yes or No). A “yes” result is defined as the patient self-reporting one or more of the following:

- Fever or chills
- Cough
- Shortness of breath or difficulty breathing
- Fatigue
- Muscle or body aches
- Headache
- New loss of taste or smell
- Sore throat
- Congestion or runny nose
- Nausea or vomiting
- Diarrhea

2.3.5 At the conclusion of a testing event and within 48 hours of all test results being received, the following aggregate report must be submitted to the requesting entity contracting for services and a copy of the aggregate report sent to DHSS at fax 573-526-5348:

- a. Total number of tests performed
- b. Total number of tests positive, negative, and other
- c. Of those testing positive, the number reporting symptom(s) at the time of testing
- d. Aggregate numbers of those tested by: county of residence, sex, race, ethnicity, and age
- e. % of test results received from the lab within 72 hours
- f. % of individuals who tested non-negative that were notified within 4 hours of receipt of laboratory result
- g. % of individuals who tested negative that were notified within 8 hours of receipt of laboratory result



## **2.4 Payments and Invoices:**

- 2.4.1 The requesting entity will be responsible for payment to the contractor in accordance with the pricing specified in the contractor's awarded quote.
- 2.4.2 The contractor shall invoice each individual requesting entity that has requested the contractor's services. The contractor shall understand and agree that the requesting entity may request that the contractor invoice multiple entities for cost sharing or other purposes. The contractor shall invoice in accordance with the firm, fixed price per test stated on the Pricing Pages. Such invoice shall include the following: date of event, location of event, number of individuals tested and total costs per the pricing page.
- 2.4.3 Upon the requesting entity's acceptance of the contractor's invoice and services provided by the contractor, the contractor shall be paid in accordance with the firm, fixed pricing as stated on the Pricing Page.
- 2.4.4 Other than the payments specified above, no other payments or reimbursements shall be made to the contractor for any reason whatsoever including, but not limited to taxes, travel expenses, shipping charges, insurance, interest, penalties, termination payments, attorney fees, liquidated damages, etc.
- 2.4.5 The contractor shall be paid in accordance with section 34.055 RSMo.