CERTIFICATE OF NEED APPLICATION

FOUNTAINBLEAU LODGE – ADD SNF BEDS On Behalf Of FOUNTAINBLEAU OF CAPE GIRARDEAU, INC.



Project No. 6218 NS

Add 8 SNF Beds & Additional Construction

Submitted to:

Missouri Health Facilities Review Committee

June 27, 2025

Submitted by:
Richard Hill
Haley Dierks
Attorneys at Law
Lashly & Baer, P.C.
714 Locust Street
St. Louis, MO 63101



NEW OR ADDITIONAL LONG TERM CARE BED APPLICATION (*Use for RCF/ALF, ICF/SNF and LTCH beds*) Applicant's Completeness Checklist and Table of Contents

	Applica	and a completeness checklist and rable of contents
Projec	t Name: <u></u>	Fountainbleau Lodge - Add SNF Beds Project No: 6218 NS
Projec	t Descrip	tion: Add 8 SNF Beds & Additional Construction
Done	Page N/A	<u>Description</u>
Div	vider I.	Application Summary:
√ 3		1. Applicant Identification and Certification (Form MO 580-1861)
√ 4-5		2. Representative Registration (From MO 580-1869)
✓ 11-1	2	3. Proposed Project budget (Form MO 580-1863) and detail sheet with documentation of costs.
√ 6-10)	4. Provide documentation from MO Secretary of State that the proposed owner(s) and operator(s) are registered to do business in MO.
v 2		5. State if the license of the proposed operator or any affiliate of the proposed operator has been revoked within the previous five (5) years.
	~	6. If the license of the proposed operator or any affiliate of the proposed operator has been revoked within the previous 5 years, provide the name and address of the facility whose license was revoked.
v 2		7. State if the Medicare and/or Medicaid certification of any facility owned or operated by the proposed operator or any
	.,	affiliate of the proposed operator has been revoked within the previous 5 years.
	V	8. If the Medicare and/or Medicaid certification of any facility owned or operated by the proposed operator or any affiliate of the proposed operator has been revoked within the previous 5 years, provide the name and address of
		the facility whose Medicare and/or Medicaid certification was revoked.
Div	ider II.	Proposal Description:
√ 14		1. Provide a complete detailed project description.
√ 14		2. Provide a timeline of events for the project, from CON issuance through project completion.
✓ 17		3. Provide a legible city or county map showing the exact location of the proposed facility.
√ 18		4. Provide a site plan for the proposed project.
✓ 19	10	5. Provide preliminary schematic drawings for the proposed project.
✓ 20-2✓ 14-1		6. Provide evidence that architectural plans have been submitted to the Department of Health and Senior Services. 7. Provide the proposed square footage.
✓ 23-2		8. Document ownership of the project site, or provide an option to purchase.
√ 15		9. Define the community to be served.
v 15		10. Provide projected year population for the 15-mile radius service area.
✓ 15		11. Identify specific community problems or unmet needs the proposal would address.
√ 15		12. Provide historical utilization for each of the past three (3) FULL years and utilization projections through the first
√ 15		three (3) FULL years of operation of the new LTC beds. 13. Provide the methods and assumptions used to project utilization.
✓ 15, 3	25-26	14. Document that consumer needs and preferences have been included in planning this project and describe how
√ 15		consumers had an opportunity to provide input.
✓ 15✓ 25-2	26	15. Provide copies of any petitions, letters of support or opposition received.16. Document that providers of similar health services in the proposed 15-mile radius have been notified of the
√ 27-3	86	application by a public notice in the local newspaper.
V 21-0	50	17. Document that providers of all affected facilities in the proposed 15-mile radius were addressed letters regarding the application.
Divi	der III.	Service Specific Criteria and Standards:
∨ 38-4	12	1. For ICF/SNF beds, address the population-based bed need methodology of fifty-three (53) beds per one thousand
¥ 30	72	(1,000) population age sixty-five (65) and older.
	V	2. For RCF/ALF beds, address the population-based bed need methodology of twenty-five (25) beds per one thousand (1,000) population age sixty-five (65) and older.
	~	3. For LTCH beds, address the population-based bed need methodology of one-tenth (0.1) bed per one thousand (1,000) population.
	~	4. Document any alternate need methodology used to determine the need for additional beds such as Alzheimer's,
	V	mental health or other specialty beds. 5. For any proposed facility which is designed and operated exclusively for persons with acquired human
		immunodeficiency syndrome (AIDS) provide information to justify the need for the type of beds being proposed.
	•	6. If the project is to add beds to an existing facility, has the facility received a Notice of Noncompliance within the last 18 months as a result of a survey, inspection or complaint investigation? If the answer is yes, explain.
Divi	ier IV.	Financial Feasibility Review Criteria and Standards:
√ 44		1. Document that the proposed costs per square foot are reasonable when compared to the latest "RS Means
		Construction Cost data"
√ 45		2. Document that sufficient financing is available by providing a letter from a financial institution or an
		auditor's statement indicating that sufficient funds are available.
√ 45, 4	16-4/	3. Provide Service-Specific Revenues and Expenses (Form MO 580-1865) for the latest three (3) years, and
./ AE		projected through three (3) FULL years beyond project completion.
✓ 45✓ 45		4. Document how patient charges are derived.5. Document responsiveness to the needs of the medically indigent.
+ 4 0	~	6. For a proposed new skilled nursing or intermediate care facility, what percentage of your admissions would
	•	be Medicaid eligible on the first day of admission or become Medicaid eligible within 90 days of admission?
√ 45		7. For an existing skilled nursing or intermediate care facility, what percentage of your admissions are Medicaid eligible on the first day of admission or becomes Medicaid eligible within 90 days of admission.

DIVIDER I

APPLICATION SUMMARY

DIVIDER I. APPLICATION SUMMARY

1. Application Identification and Certification (Form MO 580-1861).

See attached.

2. Representative Registration (Form 580-1869).

See attached.

3. Proposed Project budget (Form MO 580-1863) and detail sheet with documentation of costs.

See attached.

4. Provide documentation from MO Secretary of State that the proposed owner(s) and operator(s) are registered to do business in MO.

See attached.

5. State if the license of the proposed operator or any affiliate of the proposed operator has been revoked within the previous five (5) years

Neither the operator nor any affiliate of the operator has had their license revoked within the previous five (5) years.

6. If the license of the proposed operator or any affiliate of the proposed operator has been revoked within the previous 5 years, provide the name and address of the facility whose license was revoked.

Not applicable.

7. State if the Medicare and/or Medicaid certification of any facility owned or operated by the proposed operator or any affiliate of the proposed operator has been revoked within the previous 5 years.

No facility owned or operated by the operator or any affiliate of the operator has had its Mecdicare and/or Medicaid certification revoked within the previous 5 years.

8. If the Medicare and/or Medicaid certification of any facility owned or operated by the proposed operator or any affiliate of the proposed operator has been revoked within the previous 5 years, provide the name and address of the facility whose Medicare and/or Medicaid certification was revoked.

Not applicable.



APPLICANT IDENTIFICATION AND CERTIFICATION

The information provided must match the Lette	r of Intent for	this project, without e	exception.	
1. Project Location (Attach additional page	es as necessary to it	lentify multiple project sites	5.)	
Title of Proposed Project Fountainbleau Lodge - Add SNF Beds	,		Project Number 6218 NS	
Project Address (Street/City/State/Zip Code)			County	
2001 North Kingshighway, Cape Girardeau, M	IO 63701		Cape Girardeau	
2. Applicant Identification (Information)	on must agree with	previously submitted Letter	of Intent.)	
List All Owner(s): (List corporate entity.)	Addre	ss (Street/City/State/Z	ip Code)	Telephone Number
Fountainbleau of Cape Girardeau, Inc.	2001 No	orth Kingshighway, Cape	Girardeau, MO 63701	573-335-1999
(List entity to be List All Operator(s): licensed or certified.)	Address (Str	eet/City/State/Zip Cod	le) Telepho	one Number
Fountainbleau of Cape Girardeau, Inc.		orth Kingshighway, Cape		573-335-1999
3. Ownership (Check applicable category.)				
☐ Nonprofit Corporation ☐ Ir	ıdividual	☐ City	☐ District	
☐ Partnership	orporation	☐ County	Other_	
4. Certification				
In submitting this project application, the	e applicant une	derstands that:	.,,	
 (A) The review will be made as to tapplication; (B) In determining community need consider all similar beds or equal (C) The issuance of a Certificate of and CON statute; 	he community d, the Missour aipment within Need (CON) b	need for the propositions in Health Facilities For the service area; by the Committee de	Review Committee (Comp	mittee) will with its Rules
 (D) A CON shall be subject to forfer months after the date of issuaring (6) months: (E) Notification will be provided to (F) A CON, if issued, may not be to Committee. 	nce, unless obl the CON Prog	igated or extended l ram staff if and whe	by the Committee for ar on the project is abando	n additional six ned; and
We certify the information and date in this representative's signature below:	s application a	as accurate to the b	est of our knowledge an	d belief by our
5. Authorized Contact Person (Atta	ch a Contact Person			
Name of Contact Person Richard Hill			^{tle} torney	
	umber		mail Address	
	621-6844		ill@lashlybaer.com	
Signature of Copyact Ferson		Di	4/17/2015	
MO 580-7861 (03/13)				

:



REPRESENTATIVE REGISTRATION

(A registration form must be completed for each pro	ject pres	sented.)
Project Name Fountainbleau Lodge - Add SNF Beds	Number 6218 N	JQ
	02 10 1	
(Please type or print legibly.)		
Name of Representative	Title	
Richard Hill	Attorn	EY Telephone Number
Firm/Corporation/Association of Representative (may be different from below, e.g., law firm, consultant, other)		Telephone Number
Lashly & Baer, P.C.		(314) 621-2939
Address (Street/City/State/Zip Code)	tt	
714 Locust St., Saint Louis, MO 63101		
Who's interests are being represented? (If more than one, submit a separate Representative Registration Form for each separate in the control of the control	ach.)	
Name of Individual/Agency/Corporation/Organization being Represented		Telephone Number
Fountainbleau of Cape Girardeau, Inc.		573-335-1999
Address (Street/City/State/Zip Code)		
2001 North Kingshighway, Cape Girardeau, MO 63701	···	
Check one. Do you: Relation	onship 1	to Project:
☑ Support	Non	e
☐ Oppose	Emp	ployee
☐ Neutral [Lega	al Counsel
	Con	sultant
	Lobl	byist
Other Information:	Oth	er (explain):
I attest that to the best of my belief and knowledge the testimony me is truthful, represents factual information, and is in compliant which says: Any person who is paid either as part of his normal ensupport or oppose any project before the health facilities review combibbyist pursuant to chapter 105 RSMo, and shall also register with facilities review committee for every project in which such person he whether such person supports or opposes the named project. The rather names and addresses of any person, firm, corporation or assoc registering represents in relation to the named project. Any person subsection shall be subject to the penalties specified in § 105.478, I	ce with inploym mittee in the sto as an irregistration the violation the violatin	§197.326.1 RSMo ent or as a lobbyist to shall register as a aff of the health nterest and indicate tion shall also include hat the person
	···	6/17/2017

MO 580-1869 (11/01)



REPRESENTATIVE REGISTRATION

(A registration form must be completed for ea	ch project	prese	nted.)
Project Name Fountainbleau Lodge - Add SNF Beds		^{nber} 218 NS	3
(Please type or print legibly			
Name of Representative	7·/	e	
Haley Dierks	At	torne	V
Firm/Corporation/Association of Representative (may be different from below, e.g., law firm, consultant, other)			Telephone Number
Lashly & Baer, P.C.			(314) 621-2939
Address (Street/City/State/Zip Code)			
714 Locust St., Saint Louis, MO 63101			
Who's interests are being represented? (If more than one, submit a separate Representative Registration Form	n for each	.)	
Name of Individual/Agency/Corporation/Organization being Represented			Telephone Number
Fountainbleau of Cape Girardeau, Inc.			573-335-1999
Address (Street/City/State/Zip Code)			
2001 North Kingshighway, Cape Girardeau, MO 63701			
Check one. Do you:	Relationsl	hip to	Project:
✓ Support		None	
☐ Oppose		Empl	oyee
☐ Neutral		Legal	Counsel
		Cons	ultant
		Lobby	yist
Other Information:		Other	r (explain):
I attest that to the best of my belief and knowledge the testing me is truthful, represents factual information, and is in come which says: Any person who is paid either as part of his nor support or oppose any project before the health facilities revied lobbyist pursuant to chapter 105 RSMo, and shall also register facilities review committee for every project in which such person supports or opposes the named project. The names and addresses of any person, firm, corporation or registering represents in relation to the named project. Any person subsection shall be subject to the penalties specified in § 105.	pliance we mal emplow commiter with the son has a The registation of the properties.	vith § oymer ttee s e staf un inte stratio on the	197.326.1 RSMo nt or as a lobbyist to hall register as a ff of the health erest and indicate on shall also include at the person
MO 580-1869 (11/01)			4/27/2025
WO 200-1009 (11/01)			



State of Missouri... Office of Secretary of State ROY D. BLUNT, Secretary of State

Articles of Incorporation

(To be submitted in duplicate by an attorney or an incorporator.)

HONORABLE ROY D. BLUNT SECRETARY OF STATE STATE OF MISSOURI P.O. BOX 778 JEFFERSON CITY, MO 65102

The undersigned natural person(s) of the age of eighteen years or more for the purpose of forming a corporation under The General and Business Corporation Law of Missouri adopt the following Articles of Incorporation:

ARTICLE ONE
The name of the corporation is: Fountainbleau of Cape Girardeau, Inc.
ARTICLE TWO The address, including street and number, if any, of the corporation's initial registered office in this state is:
66 Doctors' Park, Cape Girardeau, MO 63701 and the name of its initial agent at such address is: Mohammad Shakil

ARTICLE THREE

The aggregate number, class and par value, if any, of shares which the corporation shall have authority is issue shall be:

Thirty thousand (30,000) shares of common stock with a par value of one dollar (\$1.00) per share.

The preferences, qualifications, limitations, restrictions, and the special or relative rights, including convertible rights, if any, in respect of the shares of each class are as follows:

The common stock of this corporation may not be sold or transferred except in accord with the written agreement of Norma Hampton and Mohammad Shakil, and which agreement provides that stockholders shall have the right of first refusal before any transfer of the shares can validly occur, and further, provisions are made for the purchase of the stock by the surviving stockholders upon the death of a stockholder. Said agreement is a part of the by-laws of the corporation.

FILED AND CERTIFICATE OF INCORPORATION ISSUED NOV 2 5 1985

Any wire women with

ARTICLE FOUR

The extent, if any, to which the preemptive right of a shareholder to acquire additional shares is limited or denied.

None

ARTICLE FIVE

The name and place of residence of each incorporator is as follows:

Name

Street

Citu

Mohammad Shakil

1326 Kenwood

Cape Girardeau, MO 63701

Norma Louise Hampton

112 North Madison

Malden, MO 63863

ARTICLE SIX

(Designate which and complete the applicable paragraph.)

shall be fixed by,	f directors to constitut or in the manner prov y calendar days of suc	vided in the	bylaws. Ar		
OR				 المراجعة المعاددات المتحاجعة الأخلي ليداعل لينطب	

☐ The number of directors to constitute the board of directors is _______. (The number of directors to constitute the board of directors must be stated herein if there are to be less than three directors. The persons to constitute the first board of directors may, but need not, be named.)

ARTICLE SEVEN

The duration of the corporation is ____perpetual.

Corp. 41 (Page 2)

ARTICLE EIGHT

` The corporation is formed for the following purposes:

To construct, develop, own, operate, buy, sell, lease and rent facilities and real estate for the housing, care and maintenance of persons requiring or desiring custodial and nursing care and to provide such care and related services.

IN WITNESS WHEREOF, these	Articles of Incorporation h	ave been signed this21st	day
of November	, 19 <u>85</u> .	ARON)	
		Mohammad Shakil Mohammad Shakil Norma Louise Hampton	ongeton

Corp. 41 (Page 3)

State of MISSOURI	
County of CAPE GIRARDEAU	ss
1, Marlene J. Roth	, a Notary Public, do hereby certify that
on this 22 nd day of Novemb	ner , 19 85, personally appeared before me,
Mohammad Shakil	(and Norma Louise Hampton,)
who being by me first duly sworn, (severally) ded document as incorporator(s), and that the stateme	clared that has (they are) the person(s) who signed the foregoing ents therein contained are true.
NOTARIAL SEAL	Marlone J. Roth Sticke of Missowi Notary Public Marlene J. Roth County of Perry

FILED AND CERTIFICATE OF INCORPORATION ISSUED NOV 2 5 1985

Ray D. Blusst

² Corp. 41 (Page 4)



STATE OF MISSOURI

ROY D. BLUNT, Secretary of State CORPORATION DIVISION

Certificate of Incorporation

	Incorporation of
	APE GIRARDEAU, INC.
nave been received and filed in the office of the	e Secretary of State, which Articles, in all respects, comply with the
requirements of The General and Business Con	rporation Law:
NOW, THEREFORE, I, ROY D. BLUNT, Se	ecretary of State of the State of Missouri, by virtue of the authority
vested in me by law, do hereby certify and dec	lare
FOUNTAINBLEAU O	F CAPE GIRARDEAU, INC.
a body corporate, duly organized this day and	that it is entitled to all rights and privileges granted corporations
organized under The General and Business C	orporation Law; that the address of its initial Registered Office in
Missouri is	
66 DOCTORS' PARK, CAPE G	TRANDEAU, NO 63701
that its period of existence isPERPE	TUAL ; and that the
	·
30,000 0	ONMON @ \$1.00 PAR
	IN TESTIMONY WHEREOF, I hereunto set my hand and affix the GREAT SEAL of the State of Missouri. Done at the City of Jefferson, this
RECEIVED OF: FOUNTAINBLEAU OF	CAPE GIRARDEAU, INC.
FIFTY THREE AND NO/100	Dollars, \$ 53.00
	unt of Incorporation Tay and Fee
For Credit of General Revenue Fund, on Accord	unt of theorporation tax and tee.



PROPOSED PROJECT BUDGET

escription	<u>Dollars</u>
OSTS:*	(Fill in every line, even if the amount is "\$0
1. New Construction Costs ***	\$435,760
2. Renovation Costs ***	\$0
3. Subtotal Construction Costs (#1 plus #2	\$435,760
4. Architectural/Engineering Fees	\$35,000
5. Other Equipment (not in construction con	
6. Major Medical Equipment	<u> </u>
7. Land Acquisition Costs ***	<u> </u>
8. Consultants' Fees/Legal Fees ***	\$10,000
9. Interest During Construction (net of interest	_
10. Other Costs ***	0
11. Subtotal Non-Construction Costs (sum	of #4 through #10\$106,800
12. Total Project Development Costs (#3 ph	us #11) \$542,560 **
NANCING:	
13. Unrestricted Funds	0
14. Bonds	0
15. Loans	\$542,560
15. Loans16. Other Methods (specify)	\$542,560 0
	0
16. Other Methods (specify)	0
16. Other Methods (specify)17. Total Project Financing (sum of #13 throng)	0 \$542,560 **
16. Other Methods (specify)17. Total Project Financing (sum of #13 thrown 18. New Construction Total Square Footage	0 \$542,560 **

^{*} Attach additional page(s) detailing how each line item was determined, including all methods and assumptions used. Provide documentation of all major costs.

MO 580-1863 (02/13)

^{**} These amounts should be the same.

^{***} Capitalizable items to be recognized as capital expenditures after project completion.

^{****} Include as Other Costs the following: other costs of financing; the value of existing lands, buildings and equipment not previously used for health care services, such as a renovated house converted to residential care, determined by original cost, fair market value, or appraised value; or the fair market value of any leased equipment or building, or the cost of beds to be purchased.

^{*****} Divide new construction costs by total new construction square footage.

^{*****} Divide renovation costs by total renovation square footage.

Fountainbleau Lodge Add 8 SNF Beds & Additional Construction Budget Detail

	A	В	C
	Budget Item	Cost	CON Costs Category
1	Construction	\$ 435,760.00	New Construction
2	Architectural and Engineering	\$ 35,000.00	Architectural and Engineering
3	Equipment	\$ 48,000.00	Other Equipment
4	Consultant's Fees	\$ 10,000.00	Consultant / Legal
5	Interest	\$ 13,800.00	Interest During Construction
6	TOTAL	\$ 542,560.00	

All amounts are estimates provided by Larry D. Nelson, Architect.

DIVIDER II

PROPOSAL DESCRIPTION

DIVIDER II. PROPOSAL DESCRIPTION

1. Provide a complete detailed project description.

Fountainbleau Lodge, located at 2001 North Kingshighway in Cape Girardeau, provides both SNF and ALF services. This proposal aims to further upgrade the facility and enhance operational efficiency. Project 6132 NT was previously approved for a 4,200 square foot addition to the skilled nursing section and a 965 square foot addition to the assisted living section of the facility; however, it did not include any new licensed beds. This Project 6218 NS builds on project 6132 NT by expanding the skilled nursing section addition by approximately 2,000 square feet, bringing the total to approximately 6,200 square feet. Additionally, Project 6218 NS includes adding 8 skilled nursing facility beds.

2. Provide a timeline of events for the project, from CON issuance through project completion.

CON Approval: September 8, 2025
Commence Construction: October 2025
Complete Construction: June 2026
First Resident Move-in: June 2026

3. Provide a legible city or county map showing the exact location of the proposed facility.

See attached.

4. Provide a site plan for the proposed project.

See attached.

5. Provide preliminary schematic drawings for the proposed project.

See attached.

6. Provide evidence that architectural plans have been submitted to the Department of Health and Senior Services.

See attached.

7. Provide the proposed square footage.

The gross square footage of the addition for Projects 6312 NT and 6218 NS combined is approximately 6,200 square feet. The gross square footage of the rooms in which the additional renovations under this Project 6218 NS will take place is approximately 2,000 square feet.

additional renovations under this Project 6218 NS will take place is approximately 2,000 square feet.

8. Document ownership of the project site or provide an option to purchase.

See attached.

9. Define the community to be served.

The community to be served is 65 and older population of Cape Girardeau and the surrounding area located within a 15-mile radius of the proposed site.

10. Provide projected year population for the 15-mile radius service area.

There will be approximately 19,607 individuals aged 65 or older in the service area surrounding the project, based on the State of Missouri's 2030 population estimates.

11. Identify specific community problems or unmet needs the proposal would address.

The elderly population continues to increase over time and more elderly people will be seeking skilled nursing care in their community.

12. Provide historical utilization for each of the past three (3) FULL years and utilization projections through the first three (3) FULL years of operation of the new LTC beds.

Historical

```
2022 – 68.0% Occupancy; 8,191 resident days
2023 – 69.0% Occupancy; 8,311 resident days
2024 – 70.2% Occupancy; 8,455 resident days
```

Projected

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2026 – 70.0% Occupancy; 10,476 resident days
2027 – 71.4% Occupancy; 10,685 resident days
2028 – 72.8% Occupancy; 10,985 resident days
```

13. Provide the methods and assumptions used to project utilization.

The methods and assumptions used to project utilization was based on the Applicant's historical operations in the Cape Girardeau market over the last several years.

14. Document that consumer needs and preferences have been included in planning this project and describe how consumers had an opportunity to provide input.

Please see the attached notification published in the Southeast Missourian on June 3, 2025, and again on June 26, 2025, which invites consumers to submit commentary with respect to this project.

15. Provide copies of any petitions, letters of support or opposition received.

The Applicant will provide letters or petitions as it receives them.

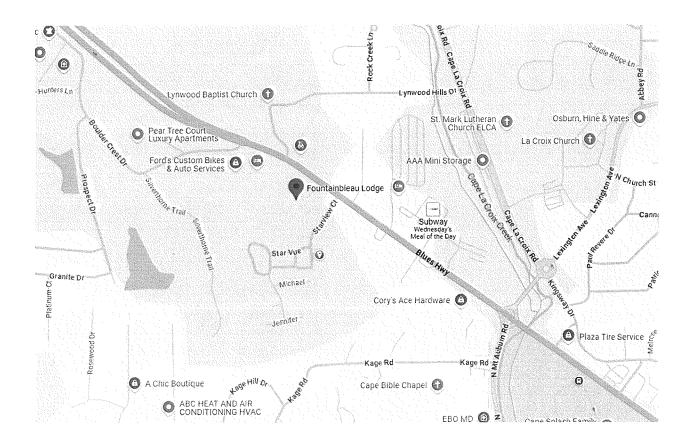
16. Document that providers of similar health services in the proposed 15-mile radius have been notified of the application by a public notice in the local newspaper.

Please see the attached notification published in the Southeast Missourian on June 3, 2025, and again on June 26, 2025, which invites consumers to submit commentary with respect to this project.

17. Document that providers of all affected facilities in the proposed 15-mile radius were addressed letters regarding the application.

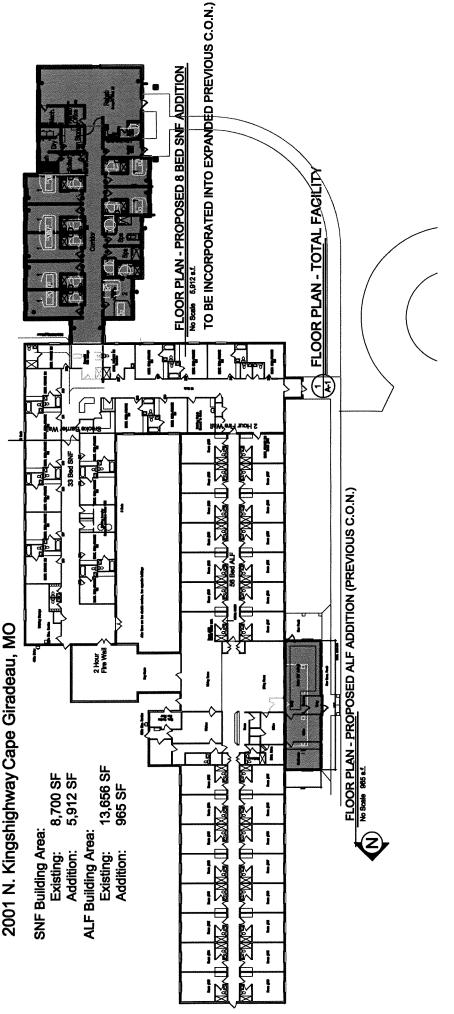
See attached.

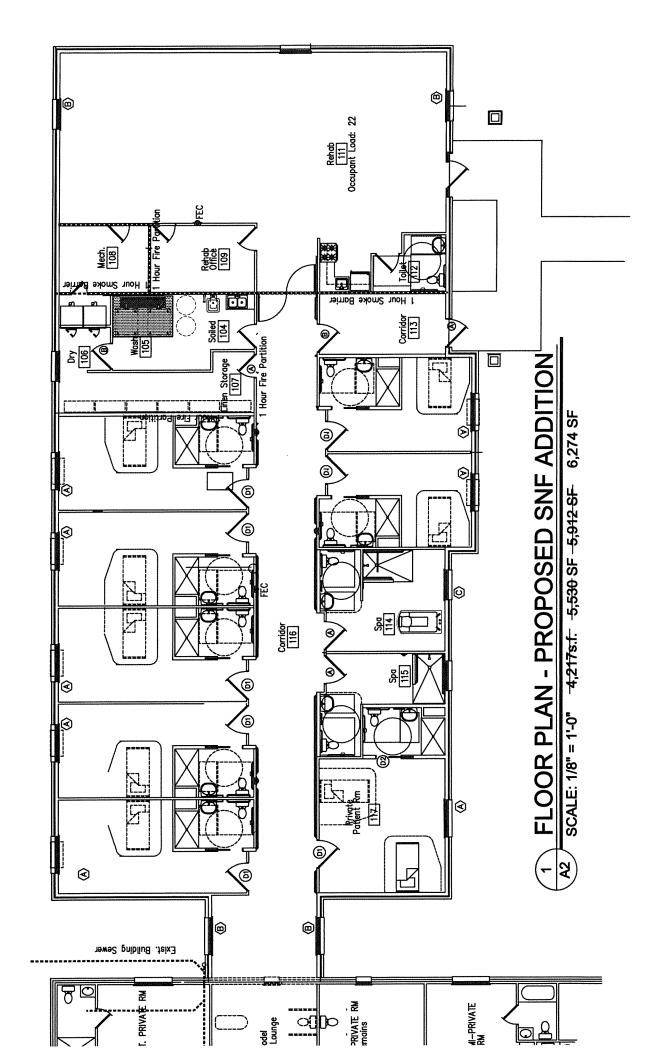
Location Map



Site Plan

Total Facility Floor Plan Additions to Fountainbleau Lodge





Dierks, Haley K.

From: Larry Nelson larrynelsonarchitect@gmail.com

Sent: Monday, June 23, 2025 10:25 AM

To: david.east@health.mo.gov; carrie.schaumburg@health.mo.gov; Dierks, Haley K.; Hill,

Richard W.

Subject: Fountainbleau Lodge-Cape Girardeau

Attachments: Floor Plan Revised 6-21-25.pdf

In support of the 8 bed addition CON request, I have attached a revised Schematic. The Owner directed on Friday that I "square up" the corners. Otherwise the product remains as submitted last week.

Thank you.

L

Dierks, Haley K.

From: Schaumburg, Carrie < Carrie. Schaumburg@health.mo.gov>

Sent: Monday, June 23, 2025 9:46 AM

To: Larry Nelson; East, David; Hill, Richard W.; Dierks, Haley K.;

regina@fountainbleaulodge.com; shafiqmalik67@gmail.com;

jbardwell@stlouisaltenheim.com

Cc: CONP CONP

Subject: RE: Fountainbleau Lodge-Cape Girardeau

Attachments: New 8 Bed CON Schematic SNF WING.pdf; New 8 Bed CON Schematic Total Facility.pdf

Follow Up Flag: Follow up **Flag Status:** Completed

These plans are approved for CON purposes. Please forward us drawings to review prior to construction.

Thank you,



Carrie Schaumburg | Architect

Missouri Department of Health and Senior Services Engineering Consultation Unit P.O. Box 570, Jefferson City, MO 65102-0570 573-526-5350 | Carrie.Schaumburg@health.mo.gov

Online Reporting for Abuse and Neglect is now available. Adult abuse and neglect reports can now be made online 24/7, https://health.mo.gov/safety/abuse/

For the latest information related to Long-Term Care, please subscribe <u>here</u> and select "LTCR: Long-Term Care Regulation" under the Subscription Topics

Protecting Health and Keeping People Safe

This email is from the Missouri Department of Health and Senior Services. It contains confidential or privileged information that may be protected from disclosure by law. Unauthorized disclosure, review, copying, distribution, or use of this message or its contents by anyone other than the intended recipient is prohibited. If you are not the intended recipient, please immediately destroy this message and notify the sender at carrie.schaumburg@health.mo.gov or 573-526-5350.

From: Larry Nelson larrynelsonarchitect@gmail.com

Sent: Wednesday, June 18, 2025 9:27 AM

To: Schaumburg, Carrie < Carrie. Schaumburg@health.mo.gov>; East, David < David. East@health.mo.gov>; rhill@lashlybaer.com; hdierks@lashlybaer.com; regina@fountainbleaulodge.com; shafiqmalik67@gmail.com;

ibardwell@stlouisaltenheim.com

Subject: Fountainbleau Lodge-Cape Girardeau

David and Carrie, as a part of the application process for Missouri Certificate of Need, I am attaching the Schematics for a proposed expansion of the previously approved plan. This plan converts three previously proposed offices into private SNF rooms, adds four NEW private SNF rooms, and adds a second bed to the previously approved layout. We have added a smoke barrier wall to the previous layout

due to the additional 24' added to the building. This application will add 8 beds to the license. Please contact me with questions. Thanks.

L

No. 787 Ray. GENERAL WARRANTY DEED. A. D. One Thousand Nine day of December 20th THIS INDENTURE, Made on the by and between Eighty-Five Hundred 20d NARVOL A. RANDOL AND DOROTHY K. RANDOL, husband and wife , Part ies of the First Part, and in the State of Missouri Cape Girardeau of the County of FOUNTAINBLEAU OF CAPE GIRARDEAU, INC., a Missouri Corporation , Part V of the Second Part: , in the State of Missouri Cape Girardeau (mailing address of said first named grantee is 66 Doctor's Park, Cape Girardeau, MO 63701 of the First Part, in consideration of the sum of WITNESSETH, That the said part ies paid by the said part y of the Second Part, the receipt of which is hereby acknowledged, do by these heirs and assigns, of the Second Part its presents, Grant, Bargain and Sell, Convey and Confirm, unto the said part y the following described Lots, Tracts or Parcels of Land, lying, being and situate in the County of Cape Girardeau and State of Missouri, to-wit: All Part of U. S. Survey Number 3314, Township 31 North, Range 13 East, commonly called part of the West one-half of the Northwest Quarter of Section 26, Township 31 North, Range 13 East, in the City of Cape Girardeau, Missouri described as follows: Begin at the intersection of the east line of the west one-half of said Northwest Quarter and the south line of U. S. Route No. 61, said point being 60 feet south of the centerline of said Route No. 61, measured normal thereto and opposite Route No. 61 Station 977+03.8; thence North 55° 49' West, with the south line of Route No. 61, 213.9 feet to the point of curve of a 3° 06' curve to the left; thence with said south line on said 3° 06' curve to the left in a northwesterly direction, 186.5 feet; thence with an offset in said south line, North 28° 25' East, 10.0 feet; thence with said south line on a 3° 05' curve to the left in a northwesterly direction, 39.0 feet; thence South 13° 03' West, 112.7 feet; thence South 73° 17' West, 450.6 feet; thence South 0° 08' West, 314.5 feet, thence South 71° 04' East, 56.7 feet; thence South 40° 06' East, 142.2 feet; thence South 56° 40' East, 188.5 feet; thence South 68° 10' East, 134.1 feet; thence South 77° 01' East, 88.2 feet; thence North 82° 47' East, 78.2 feet; thence North 37° 12' East, 169.6 feet; thence North 2° 30' East, 80.6 feet; thence North 5° 42' West, 101.9 feet; thence North 18° 50' East, 117.9 feet; thence North 26° 44' East, 121.1 feet; thence North 44° 21' East, 63.6 feet to the east line of the West one-half of said Northwest Quarter on the south line of Route No. 61; thence North, with said south line of U. S. Route No. 61, said point being 60 feet south of the centerline of of said Northwest Quarter on the south line of Route No. 61; thence North, with said east line and on an offset in the south line of Route No. 61, 18.1 feet to the point of beginning. It is the intent of the grantors to convey the entirety of the property which we purchased from our grantor commonly referred to as Kerasotes Missouri Theatres, Inc. at Book 419. Page 244 of the Land Records. To HAVE AND TO HOLD the premises aloresaid, with all and singular the rights, privileges, appurtenances and immunities thereto heirs and assigns, of the Second Part, and unto its belonging or in anywise appercaining unto the said part y FOREVER, the said Parties of the First Part lawfully seized of an indefeasible Estate in Fee in the premises herein conveyed; that hereby covenanting that they are they ha ve good right to convey the same: that the said premises are free and clear of any encumbrance done or will WARRANT AND daim , and that they or those under whom they suffered by them heirs and assigns, of the Second Part, and unto its DEFEND the title to the said premises unto the said part Y FOREVER, against the lawful claims and demands of all persons whomsoever. of the First Part have IN WITNESS WHEREOF, the said part ies the day and year first above written. Signed and Delivered in the presence of us,

STATE OF MISSOURI, Cape Girar	deau s.	On this	December	19 <u></u>
before me personally appeared	NARVOL A.	RANDOL		
1	DOROTHY K	. RANDOL		
and-				
his wife, to me known to be the pe as their free act and deed.	rsons described in and w	ho executed the foregoing instr	ument, and acknowledged that they ex	recuted the same
Manual Control of State of Sta	IN TESTIMONY WE	HEREOF, I have hereunto set	my hand and affixed my official se	eal at my office
	. Cape (Girardeau	the day and year fire	tt ahova weiman
10 3 3 8 E	•••			a above witten.
P A:C 31 100	My term expire	. August 13		
7.78		Jiří	Haupt, Wotary Publ	ic
Managana Baran				*************
STATE OF MISSOURI,	ŧ			
COUNTY OF	} ss.	On this	day of	19
before me personally appeared			·	
		,		
to me known to be the person	described in and who e	xecuted the foregoing instrum	ent, and acknowledged that	executed
the same as	free act and deed. And	the said	. ~ ~ ~ 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	
	further declared	*****	to be single and unmarried.	
			my hand and affixed my official so	eal at my office
	ia		the day and year fire	st above written.
•		5		•
	My term expire	3		
ار برده در در در		4477722		************
		******	~~*****	***********
STATE OF MISSOURI,		71	N THE RECORDER'S OFFICE.	
COUNTY OF Cape Girarde	au.	•	The following of the same	
I, JANET ROBERT	, 	, Recor	der of said County, do hereby certify	that the within
instrument of writing was, at	o'clock andm	inutesP.M., on .he	20th Dece	ember
	The process of the second			951
A. D. 192, duly filed for reco	in my office, and is	recorded in the records of this TNESS WHEREOF, I have be	s office, in book	,
	" , s '	Jackson, Missouri	rhie	20th
i di kanan ili da k Na kanan ili da kan	Dec	rember	∩ 85	
The second secon	ofDec	cember	0 85	••••••••••••••••••••••••••••••••••••••
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Q	of	A. U.)	Sonet Tollert	RECOADER.
DEED	4, A. D. 19, 25	A. U.)	Sonet Tollert	RECORDER.
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• • • • •	4, A. D. 19, 25	A. U.)	Sonet Tollert	RECORDER.
• • • • •	4, A. D. 19, 25	A. U.)	Sonet Tollert	RECORDER.
WARRANTY	20th 4. D. 19. 85	A. U.)	Sonet Tollert	RECORDER.
• • • • •	4, A. D. 19, 25	A. U.)	Sonet Tollert	•

CPH Legal / Fountainbleau Addition

Publisher's Affidavit

STATE OF MISSOURI) SS COUNTY OF CAPE GIRARDEAU)

Before me, the undersigned, a Notary Public, this day personally came **Sherry Cole**

who, being first duly sworn, according to law upon his/her oath, says that he/she is **Bookkeeper** of the Southeast Missourian, a newspaper published in the city of Cape Girardeau, in Cape Girardeau County and State of Missouri, and that the publication, of which the annexed is a true copy, was published in said paper on the following dates:

6/3/2025

(appearing once a day on the same day of each week) and further says that said Newspaper is a daily newspaper printed and published in the City of Cape Girardeau and State of Missouri and has a general circulation in the City of Cape Girardeau and State of Missouri and has a general circulation in the City and County of Cape Girardeau and State of Missouri, and has held such general circulation in said county continuously, regularly and consecutively for a period of more than ten years next before the date of the first publication mentioned above, and has been likewise continuously, regularly and consecutively published up to the time of the making of this affidavit for a period of more than ten years next before the date of the jurat to this publisher's affidavit or proof of publication, and that the rate charged therefore is not in excess of the rate allowed by laws of the State of Missouri. and that said Southeast Missourian has been admitted to the United States Post Office as second class matter in the City of Cape Girardeau, Missouri; and that said newspapers has a list of bona fide subscribers voluntarily engaged as such who have paid or agreed to pay a stated price for a subscription for a definite period of time, and that said newspaper and its publishers have complied with each and every provision of the laws of Missouri and particularly with the provisions of Section 13775 of the Revised Statues of Missouri, 1929, as amended, and approved on May 14, 1931, as appears in the Laws of Missouri, 1931 at page 303.

Subscribed and sworn to me this 3 Jun 2025

Notary Public, State of Missouri

Qualified and commissioned for a term expiring

Publication Fee: \$25.78

Cape Girardeau, MO

Southeast Missourian

TONJA HEMPHILL Notary Public - Notary Seal State of Missouri Commissioned for Cape Girardeau County

Fountainbleau of Cape Girardeau, Inc. is seeking

skilled nursing facility beds to the Fountainbleau Lodge located at 2001 North Kingshighway, Care Girardeau MO 63701. Comments should be addressed

to Richard Hill at 714 Locust Street, Saint Louis MO

Certificate of Need Approval to construct an approximately 1,300 square foot addition to add B

63101, or at rhill@lashlybaer.com

(June 3, 2025)

My Commission Expires: October 12, 2025 Commission Number: 13881343

CPH Legal / Fountainbleau - Amended Notice

Publisher's Affidavit

STATE OF MISSOURI) SS COUNTY OF CAPE GIRARDEAU)

Before me, the undersigned, a Notary Public, this day personally came **Sherry Cole**

who, being first duly sworn, according to law upon his/her oath, says that he/she is **Bookkeeper** of the Southeast Missourian, a newspaper published in the city of Cape Girardeau, in Cape Girardeau County and State of Missouri, and that the publication, of which the annexed is a true copy, was published in said paper on the following dates:

6/26/2025

(appearing once a day on the same day of each week) and further says that said Newspaper is a daily newspaper printed and published in the City of Cape Girardeau and State of Missouri and has a general circulation in the City of Cape Girardeau and State of Missouri and has a general circulation in the City and County of Cape Girardeau and State of Missouri, and has held such general circulation in said county continuously, regularly and consecutively for a period of more than ten years next before the date of the first publication mentioned above, and has been likewise continuously, regularly and consecutively published up to the time of the making of this affidavit for a period of more than ten years next before the date of the jurat to this publisher's affidavit or proof of publication, and that the rate charged therefore is not in excess of the rate allowed by laws of the State of Missouri, and that said Southeast Missourian has been admitted to the United States Post Office as second class matter in the City of Cape Girardeau, Missouri; and that said newspapers has a list of bona fide subscribers voluntarily engaged as such who have paid or agreed to pay a stated price for a subscription for a definite period of time, and that said newspaper and its publishers have complied with each and every provision of the laws of Missouri and particularly with the provisions of Section 13775 of the Revised Statues of Missouri, 1929, as amended, and approved on May 14, 1931, as appears in the Laws of Missouri, 1931 at page 303.

Shirt CD

Subscribed and swom to me this 26 Jun 2025

Motary Public, State of Missouri

Qualified and commissioned for a term expiring

Uctober 12, 202

Publication Fee: \$31.50

Cape Girardeau, MO

Southeast Missourian

TONJA HEMPHILL

Notary Public - Notary Seal
State of Missouri
Commissioned for Cape Girardeau County
My Commission Expires: October 12, 2025
Commission Number: 13881343



MISSOURI

714 Locust Street St. Louis, MO 63101-1699 TEL: 314 621.2939 LAX: 314 621.6844

www.lashlybaer.com

ILLENOIS 20 East Main Street Belleville, IL 62220-1602 311:618 233.5587 By Appointment Only

June 25, 2025

Heartland Care & Rehabilitation Center Attn: Administrator 2525 Boutin Dr Cape Girardeau, MO 63701

Fountainbleau Lodge - Cape Girardeau - Project # 6218 NS RE:

To Whom this May Concern:

Please be advised that Fountainbleau of Cape Girardeau, Inc. will submit and/or has submitted a Certificate of Need application to construct an approximately 1,700 square foot addition to add 8 skilled nursing facility beds to its existing campus located at 2001 North Kingshighway, Cape Girardeau, MO 63701. Renovations for the existing campus are approved pursuant to CON project #6132 NT.

Very truly yours,

Richard W. Hill Richard W. Hill





MISSOURI 714 Locust Street St. Louis, MO 63101-1699 341: 314 621.2939 14x: 314 621.6844 www.lashlybaer.com 20 East Main Street Belleville, II. 62220-1602 1+1: 618-233.5587 By Appointment Only

June 25, 2025

Chateau Girardeau Attn: Administrator 3120 Independence St Cape Girardeau, MO 63703

RE: Fountainbleau Lodge – Cape Girardeau – Project # 6218 NS

To Whom this May Concern:

Please be advised that Fountainbleau of Cape Girardeau, Inc. will submit and/or has submitted a Certificate of Need application to construct an approximately 1,700 square foot addition to add 8 skilled nursing facility beds to its existing campus located at 2001 North Kingshighway, Cape Girardeau, MO 63701. Renovations for the existing campus are approved pursuant to CON project # 6132 NT.

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MISSOURI
714 Locust Street
St. Louis, MO 63101-1699
TIL: 314-621.2939

uww.lashlybaer.com

20 East Main Street
Belleville, IL 62220-1602

By Appointment Only

June 25, 2025

Life Care Center of Cape Girardeau Attn: Administrator 365 S Broadview St Cape Girardeau, MO 63703

RE: Fountainbleau Lodge - Cape Girardeau - Project # 6218 NS

To Whom this May Concern:

Please be advised that Fountainbleau of Cape Girardeau, Inc. will submit and/or has submitted a Certificate of Need application to construct an approximately 1,700 square foot addition to add 8 skilled nursing facility beds to its existing campus located at 2001 North Kingshighway, Cape Girardeau, MO 63701. Renovations for the existing campus are approved pursuant to CON project #6132 NT.

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111: 314-621.2939
1 A x : 314-621.6844
www.lashlybaer.com

20 East Main Street Belleville, IL 62220-1602 111: 618-233.5587 By Appointment Only

June 25, 2025

The Lutheran Home Attn: Administrator 2825 Bloomfield Rd Cape Girardeau, MO 63703

RE: Fountainbleau Lodge - Cape Girardeau - Project # 6218 NS

To Whom this May Concern:

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Very truly yours,

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MISSOURI 714 Locust Street

www.lashlybaer.com

St. Louis, MO 63101-1699

TLL: 314 621.2959

LAX: 314 621.6844

20 East Main Street Belleville, II. 62220-1602 TTT: 618-233.5587 By Appointment Only

June 25, 2025

Monticello House Attn: Administrator 1115 K Land Dr Jackson, MO 63755

RE: Fountainbleau Lodge - Cape Girardeau - Project # 6218 NS

To Whom this May Concern:

Please be advised that Fountainbleau of Cape Girardeau, Inc. will submit and/or has submitted a Certificate of Need application to construct an approximately 1,700 square foot addition to add 8 skilled nursing facility beds to its existing campus located at 2001 North Kingshighway, Cape Girardeau, MO 63701. Renovations for the existing campus are approved pursuant to CON project # 6132 NT.

Very truly yours,

Richard W. Hill Richard W. Hill





714 Locust Street
St. Louis, MO 63101-1699
111: 314-621.2959

uww.lashlybaer.com

20 East Main Street
Belleville, IL 62220-1602
TTT: 618-233.5587
By Appointment Only

June 25, 2025

Ratliff Care Center Attn: Administrator 717 North Sprigg Cape Girardeau, MO 63701

RE: Fountainbleau Lodge - Cape Girardeau - Project # 6218 NS

To Whom this May Concern:

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Very truly yours,

Richard W. Hill Richard W. Hill





MISSOURI
714 Locust Street
St. Louis, MO 63101-1699
TIL: 314-621.2939

rax: 314-621.6844 www.lashlybaer.com 20 East Main Street
Belleville, IL 62220-1602
TEE: 618-233.5587
By Appointment Only

June 25, 2025

Chaffee Nursing Center Attn: Administrator 12273 State Highway 77 Chaffee, MO 63740

RE: Fountainbleau Lodge - Cape Girardeau - Project # 6218 NS

To Whom this May Concern:

Please be advised that Fountainbleau of Cape Girardeau, Inc. will submit and/or has submitted a Certificate of Need application to construct an approximately 1,700 square foot addition to add 8 skilled nursing facility beds to its existing campus located at 2001 North Kingshighway, Cape Girardeau, MO 63701. Renovations for the existing campus are approved pursuant to CON project #6132 NT.

Very truly yours,

Richard W. Hill Richard W. Hill

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M1880 UR1
714 Locust Street
St. Louis, MO 65101-1699
111: 314 621.2939
1AX: 314 621.6844
www.lashlybaer.com

20 East Main Street
Belleville, IL 62220-1602
T11: 618-233.5587
By Appointment Only

June 25, 2025

Jackson Manor Attn: Administrator 710 Broadridge Dr Jackson, MO 63755

RE: Fountainbleau Lodge - Cape Girardeau - Project # 6218 NS

To Whom this May Concern:

Please be advised that Fountainbleau of Cape Girardeau, Inc. will submit and/or has submitted a Certificate of Need application to construct an approximately 1,700 square foot addition to add 8 skilled nursing facility beds to its existing campus located at 2001 North Kingshighway, Cape Girardeau, MO 63701. Renovations for the existing campus are approved pursuant to CON project # 6132 NT.

Very truly yours,

Richard W. Hill
Richard W. Hill





T	CERTIFIED MAIL® RECEIPT
8462	Domestic Mail Only For delivery information, visit our website at www.usps.com°.
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2270	☐ Return Receipt (electronic) \$ ☐ Postmark ☐ Certified Mail Restricted Delivery \$ ☐ Here ☐ Adult Signature Required \$ ☐ Adult Signature Restricted Delivery \$ ☐ Here
710	Postage \$ Total Postage and Fees \$ The Lutheran Home Sent 10
8	Sent To SizeAttn: Administrator City State, Algomfield Rd
	Cane Girardeau MO 63703 PS Form 3800, January 2023 PSN 7530-02-000-9047 See Reverse for Instructions











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DIVIDER III

SERVICE SPECIFIC CRITERIA AND STANDARDS

DIVIDER III. SERVICE SPECIFIC CRITERIA AND STANDARDS

1. For ICF/SNF beds, address the population-based bed need methodology of fifty-three (53) beds per one thousand (1,000) population age sixty-five (65) and older.

The Department of Health and Senior Services provided the maps and 2030 population data for individuals aged 65 and older for those zip codes and cities within 15 miles of the proposed facility. The population data, facilities list, and calculations are attached (See Schedules 1 through 3).

Unmet need = $[(R \times P) - U]$

R = CON Need Coefficient for ICF/SNF = 53/1000

P = 2030 Population aged 65 and older in 15-mile radius = 19,607

U = # of ICF/SNF beds in 15-mile radius = 916

Unmet Need = $[(0.053 \times 19,607) - 916] = 123$ SNF BED NEED

2. For RCF/ALF beds, address the population-based bed need methodology of twenty-five (25) beds per one thousand (1,000) population age sixty-five (65) and older.

Not applicable.

3. For LTCH beds, address the population-based bed need methodology of one-tenth (0.1) bed per one thousand (1,000) population.

Not applicable.

4. Document any alternate need methodology used to determine the need for additional beds such as Alzheimer's, mental health or other specialty beds.

Not applicable.

5. For any proposed facility which is designed and operated exclusively for persons with acquired human immunodeficiency syndrome (AIDS) provide information to justify the need for the type of beds being proposed.

Not applicable.

6. If the project is to add beds to an existing facility, has the facility received a Notice of Noncompliance within the last 18 months as a result of a survey, inspection or complaint investigation? If the answer is yes, explain

None.

Fountainbleau Lodge Add SNF Beds Need Analysis

Table 1 - Standard MHFRC Analysis

П	A	В
1	2030 65+ Population in 15 Mile Radius (1)	19,607
2	SNF / ICF Need Ratio	0.053
3	Line 1 * Line 2	1,039
4	Total Beds [Line 5 + Line 6 + Line 7]	916
5	SNF Licensed Beds (2)	916
6	ICF Licensed Beds (2)	0
7	CON Approved Beds (2)	0
8	Standard MHFRC Need [Line 3 - Line 4]	123

Notes

- 1 See Schedule 2.
- 2 See Schedule 3.

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w				Project Number:	City Pop	8,849	59	137	8,849		336		99	59	12	204	2	41	21		22	629	93	41	7	93	29
D	91				City in Zip	Cape Girardeau	Dutchtown	Gordonville	Cape Girardeau		Advance		Altenburg	Frohna	New Wells	Benton	Lambert	New Hamburg	Burfordville		Allenville	Chaffee	Delta	New Hamburg	Commerce	Delta	Dutchtown
U	au Lodg	spa	Analysis	65 +	Pop in Zip	7,946			2,321		716		190			734			166		1,130				∞	69	6
8	Fountainbleau Lodge	Add SNF Beds	Population Analysis	POPULATION- 65+	Zip In Radius	63701			63703		63730		63732			63736			63739		63740				63742	63744	63745
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Regints Popin Zip Popin	4	POPL	ULATION-	- 65+		Project Num	ber:		Project A		2001 Nort	h Kingshigh	way, Cape Gi	rardeau, MO (63701	
11 63755 6.369 Gabe Girardeau 8,849 0% 3,612 3,672 2,697 95% 2,562 0% 0 12 6.3758 6.369 6.3672 2,697 95% 2.256 100% 3,612 12 6.3784 2.4 5% 2.4 5% 2.4 5% 2.4 12 6.3784 164 Kelso 12.4 5% 2.4 100% 36.12 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 100% 3.612 3.612 3.612 3.612 3.612 3.612 3.612 3.612 3.612 3.612 3.612 3.612 3.612 3.612 3.612 <td< td=""><td>2</td><td></td><td>Zip In Radius</td><td></td><td></td><td>City Pop</td><td>% of City in 2IP</td><td></td><td>fotal Cities' Pop in Zip</td><td>Zip Pop W/O Cities' Pop</td><td>% of Zip Area in Radius</td><td>Tentral particular par</td><td>% City in Zip & Radius</td><td></td><td>Total Cities' Pop in Zip & Radius</td><td>Zip Pop w City Pop in Zip & Radius</td></td<>	2		Zip In Radius			City Pop	% of City in 2IP		fotal Cities' Pop in Zip	Zip Pop W/O Cities' Pop	% of Zip Area in Radius	Tentral particular par	% City in Zip & Radius		Total Cities' Pop in Zip & Radius	Zip Pop w City Pop in Zip & Radius
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	64			23,387		43,057		15,232	15,232	l		5,663		13,943	13,943	19,607

Fountainbleau Lodge Add SNF Beds Need Analysis

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						CON	Linguage	I looned	Total	4th Qtr	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Otr	3000 300	1st Qtr	Average
	County	Facility Name	Address	City	Zip	Approve	CNE Dede LICE Bede	Licensed 1	Licensed	2023	2024	2024	2024	2024	2025 Pat	18t Qtr 2022	2025	Occup
						d Beds	enag Jule	ter peas	Beds	Occup %	Occup %	Occup % Occup % Occup % Occup %	Occup %		Days	Occup Days	% dnooO	%
\mathbb{C}^{2}	pe Girardeau	Cape Girardeau Chateau Girardeau	3120 Independence St	Cape Girardeau	leau 63703	0	75	0	75	88.1%	%6'98	%6.98	%6.61	84.6%	5,543	4,547	82.0%	84.7%
ව	pe Girardeau	Cape Girardeau Fountainbleau Lodge	2001 North Kingshighway	Cape Girardeau	63701	0	33	0	33	84.3%	87.2%	82.6%	87.8%	94.8%	2,970	2,778	93.5%	88.4%
೮	pe Girardeau	Cape Girardeau Heartland Care & Rehabilitation Center 2525 Boutin Dr	2525 Boutin Dr	Cape Girardeau	63701	0	102	0	102	74.3%	74.2%	74.2%	76.5%	71.6%	9,180	6,550	71.4%	73.7%
<u>ප</u>	pe Girardeau	Cape Girardeau Jackson Manor	710 Broadridge Dr	Jackson	63755	0	06	0	06	76.3%	76.5%	77.9%	73.9%	72.1%	8,100	5,658	%6.69	74.4%
೮	pe Girardeau	Cape Girardeau Life Care Center of Cape Girardeau	365 S Broadview St	Cape Girardeau	63703	0	120	0	120	88.0%	90.2%		84.7%	%9'8'	10,800	8,877	82.2%	85.1%
೦	pe Girardeau	Cape Girardeau [Lutheran Home, The	2825 Bloomfield Rd	Cape Girardeau	63703	0	274	0	274	61.3%	64.7%	63.6%	64.0%	67.9%	23,940	15,594	65.1%	64.4%
ပိ	pe Girardeau	Cape Girardeau Monticello House	1115 K Land Dr	Jackson	63755	0	105	0	105	38.1%	39.0%	37.9%	39.3%	48.0%	9,450	3,853	40.8%	40.5%
೮	pe Girardeau	Cape Girardeau Ratliff Care Center	717 North Sprigg	Cape Girardeau	10/169	0	46	0	46	%9.88	83.5%	%9'06	87.2%		3,960	3,420	86.4%	87.2%
Scott		Chaffee Nursing Center	12273 State Highway 77	Chaffee	63740	0	11	0	71	86.8%	89.2%	86.8%	86.3%	88.2%	6,210	5,342	%0.98	87.2%
		Total				0	916	0	916									100000000000000000000000000000000000000

DIVIDER IV

FINANCIAL FEASIBILITY REVIEW CRITERIA AND STANDARDS

DIVIDER IV. FINANCIAL FEASIBILITY REVIEW CRITERIA AND STANDARDS

1. Document that the proposed costs per square foot are reasonable when compared to the latest "RS Means Construction Cost data".

The RS Means Construction Cost Data for the area at the 75th percentile is \$ 258.88 per square foot for SNFs and at the median is \$ 196.45 per square foot for SNFs. Accordingly, the project's new construction cost of \$210.11 per square foot is just above the 75th percentile established by the RS Means Construction Cost Data.

2. Document that sufficient financing is available by providing a letter from a financial institution or an auditor's statement indicating that sufficient funds are available.

See attached.

3. Provide Service-Specific Revenues and Expenses (Form MO 580-1865) for the latest three (3) years and projected through three (3) FULL years beyond project completion.

See attached. Overhead includes utilities, insurance, maintenance and administrative expenses.

4. Document how patient charges are derived.

Patient charges are derived in comparison to current Medicaid rates and private rates of facilities in the surrounding area.

5. Document responsiveness to the needs of the medically indigent.

The Applicant works with financially disadvantaged patients in assisting to apply for Medicaid coverage.

6. For a proposed new skilled nursing or intermediate care facility, what percentage of your admissions would be Medicaid eligible on the first day of admission or become Medicaid eligible within 90 days of admission?

Not applicable.

7. For an existing skilled nursing or intermediate care facility, what percentage of your admissions are Medicaid eligible on the first day of admission or becomes Medicaid eligible within 90 days of admission.

90%



June 16, 2025

Mr. Shafiq Malik Fountainbleau Lodge 2001 North Kingshighway Cape Girardeau, MO 63701

Re: Fountainbleau Lodge Renovation and Modernization

Dear Mr. Malik

We are pleased to inform you that Montgomery Bank has approved financing for the renovation of the Fountainbleau Lodge located at 2001 N. Kingshighway Cape Girardeau, MO for \$2,000,000.

This letter of commitment as provided is to be included with the Certificate of Need application to be filed with the State of Missouri.

Again, it is our pleasure to extend this lending commitment. We look forward to a mutually beneficial and long-lasting banking relationship.

Sincerely,

Scott Ringwald

Senior Commercial Lender





SERVICE-SPECIFIC REVENUES AND EXPENSES

Project Title: FOUNTAINBLEAU LODGE-ADD SNF Project #: 6218 NS

Historical Financial Data for Latest Three Full Years plus Projections Through Three Full Years Beyond Project Completion

Use an individual form for each affected service with a	4444	Year	
sufficient number of copies of this form to cover entire period, and fill in the years in the appropriate blanks.	2022	2023	2024
Amount of Utilization:*	8,191	8,311	8,455
Revenue:			
Average Charge**	\$176	\$182	\$202
Gross Revenue	\$1,441,616	\$1,512,602	\$1,707,910
Revenue Deductions	24,613	26,021	29,031
Operating Revenue	1,417,003	1,486,581	1,678,879
Other Revenue	5,000	4,374	6,650
TOTAL REVENUE	\$1,422,003	\$1,490,955	\$1,685,529
Expenses:			
Direct Expenses			
Salaries	688,996	720,216	836,836
Fees	167,740	178,510	202,910
Supplies	165,425	176,802	152,183
Other	0	0	0
TOTAL DIRECT	\$1,022,161	\$1,075,528	\$1,191,929
Indirect Expenses			
Depreciation	43,994	44,407	45,173
Interest***	0	0	0
Rent/Lease	0	0	0
Overhead****	331,039	362,201	435,036
TOTAL INDIRECT	\$375,033	\$406,608	\$480,209
TOTAL EXPENSES	\$1,397,194	\$1,482,136	\$1,672,138
NET INCOME (LOSS):	\$24,809	\$8,819	\$13,391

^{*}Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment, or other appropriate units of measure specific to the service affected.

^{**}Indicate how the average charge/procedure was calculated.

^{***}Only on long term debt, not construction.

^{****}Indicate how overhead was calculated.

SERVICE-SPECIFIC REVENUES AND EXPENSES

Project Title: FOUNTAINBLEAU LODGE-ADD SNF Project #: 6218 NS

Historical Financial Data for Latest Three Full Years plus Projections Through Three Full Years Beyond Project Completion

Use an individual form for each affected service with a		Year	
sufficient number of copies of this form to cover entire period, and fill in the years in the appropriate blanks.	2026	2027	2028
Amount of Utilization:*	10,476	10,685	10,895
Revenue:			
Average Charge**	\$229	\$234	\$239
Gross Revenue	\$2,399,004	\$2,500,290	\$2,603,905
Revenue Deductions	36,718	37,549	38,441
Operating Revenue	2,362,286	2,462,741	2,565,464
Other Revenue	6,850	6,987	7,127
TOTAL REVENUE	\$2,369,136	\$2,469,728	\$2,572,591
Expenses:			
Direct Expenses			
Salaries	962,361	991,230	1,011,050
Fees	233,346	240,937	261,597
Supplies	175,010	188,559	189,076
Other	0	0	0
TOTAL DIRECT	\$1,370,717	\$1,420,726	\$1,461,723
Indirect Expenses			
Depreciation	46,528	47,923	52,715
Interest***	306,000	312,120	321,483
Rent/Lease	***************************************	0	0
Overhead****	575,291	582,550	626,850
TOTAL INDIRECT	\$927,819	\$942,593	\$1,001,048
TOTAL EXPENSES	\$2,298,536	\$2,363,319	\$2,462,771
NET INCOME (LOSS):	\$70,600	\$106,409	\$109,820

^{*}Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment, or other appropriate units of measure specific to the service affected.

^{**}Indicate how the average charge/procedure was calculated.

^{***}Only on long term debt, not construction.

^{****}Indicate how overhead was calculated.