

From: [Larry Arthur](#)
To: [Fick, Mackinze](#); [CONP CONP](#)
Cc: [Trent Skaggs](#)
Subject: CON 6217
Date: Friday, July 11, 2025 11:43:18 AM
Attachments: [image001.png](#)
[Attachment 1 - form1865 - Rev and Expenses - Cath Lab Expansion CON 07.08.25.pdf](#)
[Attachment 2 - Cath Lab CON Ltrs to VA, CMH NKC Liberty Belton 7-9-25.pdf](#)
[Attachment 3 - Cover Page Siemens Bid Valid Date.pdf](#)
[Attachment 4 - form1865 - Rev and Expenses - Cath Lab Expansion 3 years of actuals for existing lab for CON 07.08.25.pdf](#)

Mackinze:

Below are the answers to the questions you raised. Thank you.

- 1. The utilization for 3 future years should be for both units. It appears what is listed may only be for 1 unit. Please advise and if needed provided updated utilization numbers and revenues and expenses.**

Please see Attachment 1 which is the revised Revenue and Expense Form that provides utilization and revenue and expenses from 2026-2028.

- 2. Letters should be sent to the following facilities: Belton, Liberty, North KC, Children's Mercy, and Veteran's Affairs Med. Center. Please provide proof of these letters.**

Please see Attachment 2.

- 3. The Siemens quote states valid until 8/4/25. Will this be valid at the time of CON approval?**

Please see Attachment 3 which is the revised cover page provided by Siemens showing the quote is valid through 9/30/2025.

- 4. Provide revenues and expense for 22-24**

Please see Attachment 4.

om: CONP CONP <CONP@health.mo.gov>
Date: July 2, 2025 at 5:39:30 PM CDT
To: Larry Arthur <larthur@ruralhospital.net>
Subject: CON 6217

Larry,

After additional review of the application, some additional items are needed.

1. The utilization for 3 future years should be for both units. It appears what is listed may only be for 1 unit. Please advise and if needed provided updated utilization numbers and revenues and expenses.

2. Letters should be sent to the following facilities: Belton, Liberty, North KC, Children's Mercy, and Veteran's Affairs Med. Center. Please provide proof of these letters.
3. The Siemens quote states valid until 8/4/25. Will this be valid at the time of CON approval?
4. Provide revenues and expense for 22-24.

This information is needed by July 14, 2025.



Mackinzey Fick (Last Day in CON will be 6/16)

Assistant Program Coordinator

Certificate of Need Agency :

<http://health.mo.gov/information/boards/certificateofneed/index.php>

Missouri Department of Health and Senior Services

920 Wildwood Drive, Jefferson City, MO. 65102

✉: mackinzey.fick@health.mo.gov | ☎: 573-751-6403

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July 9, 2025

Kansas City VA Medical Center
Attn: Paul Hopkins, CEO
4801 Linwood Boulevard
Kansas City, MO 64128

Re: Notification of Certificate of Need Application

Dear Mr. Hopkins:

Please accept this letter as written notification of University Health's intent to purchase a new Cardiac Catheterization Unit at its main campus in Kansas City, Missouri. A Certificate of Need Application, seeking approval of this project, has been submitted to the Missouri Health Facilities Review Committee.

If you have any comments, questions, or concerns, please reach out to our Office of General Counsel at 816-404-3628 or claire.hillman@uhkc.org.

Sincerely,

Charlie Shields
Chief Executive Officer



July 9, 2025

Children's Mercy Hospital
Attn: Dr. Alejandro Quiroga, CEO
2401 Gillham Road
Kansas City, MO 64108

Re: Notification of Certificate of Need Application

Dear Dr. Quiroga:

Please accept this letter as written notification of University Health's intent to purchase a new Cardiac Catheterization Unit at its main campus in Kansas City, Missouri. A Certificate of Need Application, seeking approval of this project, has been submitted to the Missouri Health Facilities Review Committee.

If you have any comments, questions, or concerns, please reach out to our Office of General Counsel at 816-404-3628 or claire.hillman@uhkc.org.

Sincerely,

Charlie Shields
Chief Executive Officer



July 9, 2025

NKC Health
Attn: Dr. Steve Reintjes, CEO
2800 Clay Edwards Dr.
North Kansas City, MO 64116

Re: Notification of Certificate of Need Application

Dear Dr. Reintjes:

Please accept this letter as written notification of University Health's intent to purchase a new Cardiac Catheterization Unit at its main campus in Kansas City, Missouri. A Certificate of Need Application, seeking approval of this project, has been submitted to the Missouri Health Facilities Review Committee.

If you have any comments, questions, or concerns, please reach out to our Office of General Counsel at 816-404-3628 or claire.hillman@uhkc.org.

Sincerely,

Charlie Shields
Chief Executive Officer



July 9, 2025

Liberty Hospital
Attn: Dr. Raghu Adiga, CEO
2525 Glenn Hendren Drive
Liberty, MO 64068

Re: Notification of Certificate of Need Application

Dear Dr. Adiga:

Please accept this letter as written notification of University Health's intent to purchase a new Cardiac Catheterization Unit at its main campus in Kansas City, Missouri. A Certificate of Need Application, seeking approval of this project, has been submitted to the Missouri Health Facilities Review Committee.

If you have any comments, questions, or concerns, please reach out to our Office of General Counsel at 816-404-3628 or claire.hillman@uhkc.org.

Sincerely,

A handwritten signature in dark ink, appearing to read 'CS', with a horizontal line extending to the right.

Charlie Shields
Chief Executive Officer



July 9, 2025

Belton Regional Medical Center
Attn: Todd Krass, CEO
17065 US-71
Belton, MO 64012

Re: Notification of Certificate of Need Application

Dear Mr. Krass:

Please accept this letter as written notification of University Health's intent to purchase a new Cardiac Catheterization Unit at its main campus in Kansas City, Missouri. A Certificate of Need Application, seeking approval of this project, has been submitted to the Missouri Health Facilities Review Committee.

If you have any comments, questions, or concerns, please reach out to our Office of General Counsel at 816-404-3628 or claire.hillman@uhkc.org.

Sincerely,

Charlie Shields
Chief Executive Officer

Siemens Medical Solutions USA, Inc.
40 Liberty Boulevard, Malvern, PA 19355

SIEMENS REPRESENTATIVE
Megan Caldwell - +1 (816) 308-3340
megan.caldwell@siemens-healthineers.com

PRELIMINARY PROPOSAL

Customer Number: 0000010751

Date: 07/10/2025

UNIVERSITY HEALTH TRUMAN MEDICAL CENTER
2301 HOLMES ST
KANSAS CITY, MO 64108

Siemens Medical Solutions USA, Inc. is pleased to submit the following quotation for the products and services described herein at the stated prices and terms, subject to your acceptance of the terms and conditions on the face and back hereof, and on any attachment hereto.

<u>Table of Contents</u>	<u>Page</u>
Artis Q ceiling Combo Card./Rad. (Quote Nr. CPQ-1473749 Rev. 0)	2
OPTIONS for Artis Q ceiling Combo Card./Rad. (Quote Nr. CPQ-1473749 Rev. 0)	10
Cut Sheets.....	11

Contract Total: \$ 1,182,611

(total does not include any Optional or Alternate components which may be selected)

Proposal valid until 09/30/2025

Estimated Delivery Date: 10/30/2026



Certificate of Need Program

SERVICE-SPECIFIC REVENUES AND EXPENSES

Project Title:

Project #:

**Historical Financial Data for Latest Three Full Years plus
Projections Through Three Full Years Beyond Project Completion**

*Use an individual form for each affected service with a
sufficient number of copies of this form to cover entire period,
and fill in the years in the appropriate blanks.*

Year

Amount of Utilization:*

Revenue:

Average Charge**

Gross Revenue

Revenue Deductions

Operating Revenue

Other Revenue

TOTAL REVENUE

Expenses:

Direct Expenses

Salaries

Fees

Supplies

Other

TOTAL DIRECT

Indirect Expenses

Depreciation

Interest***

Rent/Lease

Overhead****

TOTAL INDIRECT

TOTAL EXPENSES

NET INCOME (LOSS):

*Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment,
or other appropriate units of measure specific to the service affected.

**Indicate how the average charge/procedure was calculated.

***Only on long term debt, not construction.

****Indicate how overhead was calculated.



Certificate of Need Program

SERVICE-SPECIFIC REVENUES AND EXPENSES

Project Title: University Health UHKC Cath Lab

Project #: 6217

Historical Financial Data for Latest Three Full Years plus Projections Through Three Full Years Beyond Project Completion

Use an individual form for each affected service with a
sufficient number of copies of this form to cover entire period,
and fill in the years in the appropriate blanks.

Year

2023

2024

2025



Amount of Utilization:*

639

788

781

Revenue:

Average Charge**

\$36,279

\$43,010

\$32,283

Gross Revenue

\$23,181,987

\$33,892,211

\$25,212,765

Revenue Deductions

15,431,761

21,512,726

15,830,596

Operating Revenue

7,750,226

12,379,485

9,382,169

Other Revenue

0

0

0

TOTAL REVENUE

\$7,750,226

\$12,379,485

\$9,382,169

Expenses:

Direct Expenses

Salaries

4,037,181

6,204,659

4,173,974

Fees

863,144

1,348,467

1,004,663

Supplies

1,743,607

2,132,109

2,062,561

Other

91,378

177,113

439,358

TOTAL DIRECT

\$6,735,310

\$9,862,348

\$7,680,556

Indirect Expenses

Depreciation

0

0

0

Interest***

0

0

0

Rent/Lease

0

0

0

Overhead****

1,100,023

1,633,821

1,255,334

TOTAL INDIRECT

\$1,100,023

\$1,633,821

\$1,255,334

TOTAL EXPENSES

\$7,835,333

\$11,496,169

\$8,935,890

NET INCOME (LOSS):

-\$85,107

\$883,316

\$446,279

*Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment,
or other appropriate units of measure specific to the service affected.

**Indicate how the average charge/procedure was calculated.

***Only on long term debt, not construction.

****Indicate how overhead was calculated.

EMILY WEBER

State Representative
District 24

COMMITTEES

Agricultural Policy, Ranking
Minority Member
Emerging Issues, Ranking
Minority Member
Utilities
Special Committee on Tourism

**DISTRICT ADDRESS**

P.O. Box 5971
Kansas City, MO, 64171
E-Mail:
info@emilyformissouri.com

CAPITOL OFFICE

State Capitol
201 West Capitol Avenue
Jefferson City, MO 65101-6806
Tele: (573) 751-4485
E-Mail:
emily.weber@house.mo.gov

MISSOURI HOUSE OF REPRESENTATIVES

June 16, 2025

Missouri Department of Health and Senior Services
Missouri Health Facilities Review Committee
Certificate of Need Program
P.O. Box 570
Jefferson City, MO 65102

***RE: Letter of Support for University Health's Certificate of Need Application – Project #6217 HS
Cardiac Catheterization Lab Expansion***

Dear Members of the Missouri Health Facilities Review Committee:

As the elected State Representative of the 24th District, which includes a significant portion of Kansas City's urban core, I am writing in strong support of University Health's Certificate of Need application to add a new cardiac catheterization unit with electrophysiology capabilities.

University Health plays a vital role in serving the residents of Jackson County and the greater Kansas City area—particularly those who are medically underserved, uninsured, or living with chronic health conditions. Cardiovascular disease remains a leading cause of mortality in our region, and timely access to interventional cardiac care is critical to reducing preventable deaths and long-term disability.

The addition of a second catheterization lab will expand University Health's capacity to diagnose and treat complex heart conditions more efficiently, reduce wait times for high-risk patients, and introduce advanced electrophysiology services to better manage arrhythmias and other cardiac abnormalities. This project also complements University Health's commitment to medical education, allowing medical students and residents at UMKC to train on the most current technology.

I am confident this investment will directly benefit the health of our community and strengthen Kansas City's safety-net health infrastructure. I urge your approval of this application and commend University Health for its continued leadership in providing high-quality care to all Missourians.

Sincerely,

A handwritten signature in cursive script that reads "Emily Weber".

Rep. Emily Weber
Missouri House of Representatives
24th District

CAPITOL OFFICE

State Capitol Room 102-BB
201 W. Capitol Ave
Jefferson City, MO 65101
Tele: (573) 751-2437
Pattie.Mansur@house.mo.gov



COMMITTEES

Children and Families
Government Efficiency
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Commerce
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Pattie Mansur

State Representative
District 25

June 20, 2025

Missouri Department of Health and Senior Services
Missouri Health Facilities Review Committee
Certificate of Need Program
P.O. Box 570
Jefferson City, MO 65102

RE: Letter of Support for University Health's Certificate of Need Application – Project #6217 HS Cardiac Catheterization Lab Expansion

Dear Members of the Missouri Health Facilities Review Committee:

As the elected State Representative of the 25th District, which includes a significant portion of Kansas City's urban core, I am writing in strong support of University Health's Certificate of Need application to add a new cardiac catheterization unit with electrophysiology capabilities.

University Health plays a vital role in serving the residents of Jackson County and the greater Kansas City area—particularly those who are medically underserved, uninsured, or living with chronic health conditions. Cardiovascular disease remains a leading cause of mortality in our region, and timely access to interventional cardiac care is critical to reducing preventable deaths and long-term disability.

The addition of a second catheterization lab will expand University Health's capacity to diagnose and treat complex heart conditions more efficiently, reduce wait times for high-risk patients, and introduce advanced electrophysiology services to better manage arrhythmias and other cardiac abnormalities. This project also complements University Health's commitment to medical education, allowing medical students and residents at UMKC to train on the most current technology.

I am confident this investment will directly benefit the health of our community and strengthen Kansas City's safety-net health infrastructure. I urge your approval of this application and commend University Health for its continued leadership in providing high-quality care to all Missourians.

Sincerely,

A handwritten signature in cursive script that reads "Pattie Mansur".

Rep. Pattie Mansur
Missouri House of Representatives
25th District

Proudly Serving the People of the 25th District

From: [Larry Arthur](#)
To: [CONP CONP](#); [Fick, Mackinze](#)
Cc: [Trent Skaggs](#)
Subject: FW: CON 6217
Date: Monday, July 14, 2025 2:59:47 PM
Attachments: [image003.png](#)
[image001.png](#)

Mackinze:

While reviewing the application today I did notice the First Patient Procedure should be 1/1/2026 instead of 2025. Sorry for the oversight.

2. Provide a timeline of events for the project, from CON issuance through project completion.

Timeline University Health Cardiac Cath Unit	
Action	Date
CON Issuance	9/8/2025
Equipment Procurement	11/1/2025
Installation Complete	12/15/2025
First Patient Procedure	1/1/2025

Best regards

Larry
816-863-7104
Larry Arthur
larthur@ruralhospital.net

From: Larry Arthur <larthur@ruralhospital.net>
Sent: Monday, July 14, 2025 2:27 PM
To: Fick, Mackinze <Mackinze.Fick@health.mo.gov>; CONP CONP <CONP@health.mo.gov>
Cc: Trent Skaggs <tskaggs@ruralhospital.net>
Subject: RE: CON 6217

Mackinze:

Attached to this email is two additional letters of support.

In addition, I just want to confirm that you receive the below email I sent to you last Friday on the additional questions you had on the application.

So, if you can send me a return email letting me know that these were received, I would greatly appreciate it!

Best regards

From: [Larry Arthur](#)
To: [CONP CONP](#); [Fick, Mackinze](#)
Cc: [Trent Skaggs](#)
Subject: FW: CON 6217
Date: Tuesday, July 15, 2025 2:26:27 PM
Attachments: [image001.png](#)
[image003.png](#)

Mackinze:

The below table shows the actual procedures for both units starting in 2026. The Revenue and Expense Numbers reflect the change. It is important to note that our estimates are extremely conservative and the hospital expects higher volumes but again for planning purposes was conservative.

PROJECTED

- FY 2026: 973
- FY 2027: 1,040
- FY 2028: 1,071

From: CONP CONP <CONP@health.mo.gov>
Sent: Tuesday, July 15, 2025 10:25 AM
To: Larry Arthur <larthur@ruralhospital.net>
Cc: Trent Skaggs <tskaggs@ruralhospital.net>
Subject: RE: CON 6217
Importance: High

Larry,

Can you provide and updated Divider 2 utilization response?

Thank you!



Mackinze Fick (Last Day in CON will be 6/16)
Assistant Program Coordinator
Certificate of Need Agency :
<http://health.mo.gov/information/boards/certificateofneed/index.php>
Missouri Department of Health and Senior Services
920 Wildwood Drive, Jefferson City, MO. 65102
✉: mackinze.fick@health.mo.gov | ☎: 573-751-6403

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From: Larry Arthur <larthur@ruralhospital.net>
Sent: Friday, July 11, 2025 11:39 AM
To: Fick, Mackinze <Mackinze.Fick@health.mo.gov>; CONP CONP <CONP@health.mo.gov>
Cc: Trent Skaggs <tskaggs@ruralhospital.net>
Subject: CON 6217

CAPITOL OFFICE
State Capitol Building
Room 328
201 West Capitol Avenue
Jefferson City, MO, 65101-
6806
Tele: (573) 751-3158
Fax: (573) 526-3969



MISSOURI SENATE
BARBARA ANNE WASHINGTON
SENATOR, 9th DISTRICT

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Jt. Committee Justice System
Jt. Committee Rural Economic Dev

June 10, 2025

Missouri Department of Health and Senior Services
Missouri Health Facilities Review Committee
Certificate of Need Program
P.O. Box 570
Jefferson City, MO 65102

**RE: Letter of Support for University Health's Certificate of Need Application – Project
#6217 HS Cardiac Catheterization Lab Expansion**

Dear Members of the Missouri Health Facilities Review Committee:

As the elected State Senator for District 9, which includes a significant portion of Kansas City's urban core, I am writing in strong support of University Health's Certificate of Need application to add a new cardiac catheterization unit with electrophysiology capabilities.

University Health plays a vital role in serving the residents of Jackson County and the greater Kansas City area—particularly those who are medically underserved, uninsured, or living with chronic health conditions. Cardiovascular disease remains a leading cause of mortality in our region, and timely access to interventional cardiac care is critical to reducing preventable deaths and long-term disability.

The addition of a second catheterization lab will expand University Health's capacity to diagnose and treat complex heart conditions more efficiently, reduce wait times for high-risk patients, and introduce advanced electrophysiology services to better manage arrhythmias and other cardiac abnormalities. This project also complements University Health's commitment to medical education, allowing medical students and residents at UMKC to train on the most current technology.

I am confident that this investment will directly benefit the health of our community and strengthen Kansas City's safety-net health infrastructure. I urge your approval of this application and commend University Health for its continued leadership in providing high-quality, equitable care to all Missourians.

Respectfully submitted,

A handwritten signature in cursive script that reads "Barbara Anne Washington".

Barbara Anne Washington
Ninth Senatorial District

From: [Larry Arthur](#)
To: [Fick, Mackinze](#); [CONP CONP](#)
Cc: [Trent Skaggs](#); [Mehmed Atik](#)
Subject: FW: CON 6217
Date: Friday, August 15, 2025 4:56:29 PM
Attachments: [image001.png](#)
[Attachment 4 - form1865 - Rev and Expenses - Cath Lab Expansion 3 years of actuals for existing lab for CON 07.08.25.pdf](#)

Mackinze

Below are the revised Historical numbers that match the Revenue and Expense form attached.

-
-

HISTORICAL

- FY 2022: 639
- FY 2023: 788
- FY 2024: 781

The projected numbers provided on July 11th are still the same and as noted are conservative estimates.

Thank you for your assistance on this. Should you have additional questions please don't hesitate to call me as well.

Larry Arthur
816-863-7104

From: "Fick, Mackinze" <Mackinze.Fick@health.mo.gov>
Date: August 15, 2025 at 10:36:33 AM CDT
To: Larry Arthur <larthur@ruralhospital.net>
Cc: Trent Skaggs <tskaggs@ruralhospital.net>
Subject: CON 6217

Larry,

After additional review of the application, it appears I need more additional information.

1. The revenues and expenses form for years 2022-2024 does not match what is listed within divider II. If the R&E form is incorrect, provide an updated form. If divider II is incorrect, then please email back the correct numbers.

This is needed as soon as possible. Thank you.

Mackinze Fick

Missouri Department of Health and Senior Services
920 Wildwood Drive, Jefferson City, MO. 65102
✉: mackinze.fick@health.mo.gov | ☎: 573-751-6403