

From: [Knox,Kate](#)
To: [Fick, Mackinzey](#)
Cc: [Chastain,John](#)
Subject: RE: CON 6201 HS
Date: Friday, May 16, 2025 2:05:17 PM
Attachments: [image002.png](#)
[image003.png](#)
[ATT00001.png](#)
[FW EXTERNAL FW Quote for CON.msg](#)

Mackinzey,

I confirmed with the vendor, pricing will be valid through 09/30/25- see attached.

CoxHealth has a total of 6 DaVinci robots- 5 at Cox South and 1 at Cox Branson.

Please let me know if you need any additional information!

Kate Knox CIA

Finance Director, System Administration

Mobile: (417) 231-7204

Kate.Knox@coxhealth.com

coxhealth.com



From: Chastain,John <John.Chastain@coxhealth.com>
Sent: Tuesday, May 13, 2025 9:42 AM
To: Knox,Kate <Kate.Knox@coxhealth.com>
Subject: FW: CON 6201 HS
Importance: High

John Chastain MHA, CPA

VP of Finance & Revenue Cycle, VP Staff

Phone: (417) 269-7438 | Fax: (417) 269-3104 | Mobile: (417) 839-3234

John.Chastain@coxhealth.com

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From: Fick, Mackinze <Mackinze.Fick@health.mo.gov>

Sent: Tuesday, May 13, 2025 9:36 AM

To: Chastain, John <John.Chastain@coxhealth.com>

Subject: CON 6201 HS

Importance: High

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John,

After review of the application, some additional information is needed.

- The Intuitive quote is dated to expire 6/30/25. Will this still be valid at the time of anticipated CON approval?
- The application states this facility only has 5 robots, however CON records indicate 6. Please advise.

This information is needed by Friday, May 23rd, 2025.



Mackinze Fick

Assistant Program Coordinator
Certificate of Need Agency :

<http://health.mo.gov/information/boards/certificateofneed/index.php>

Missouri Department of Health and Senior Services
920 Wildwood Drive, Jefferson City, MO. 65102

✉: mackinze.fick@health.mo.gov | ☎: 573-751-6403

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From: [Knox,Kate](#)
To: [Knox,Kate](#)
Subject: FW: [EXTERNAL] FW: Quote for CON
Date: Friday, May 16, 2025 1:58:17 PM
Attachments: [image002.png](#)
[ATT00001.png](#)

Kate Knox CIA

Finance Director, System Administration

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From: Nick Purcell <Nick.Purcell@intusurg.com>
Sent: Friday, May 16, 2025 1:55 PM
To: Knox,Kate <Kate.Knox@coxhealth.com>
Cc: Lehr,Christina <Christina.Lehr@coxhealth.com>
Subject: Re: [EXTERNAL] FW: Quote for CON

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Hi Kate, confirmed, I can offer this price out to 9/30!

Nick Purcell

Area Manager - St. Louis

(314) 495-2080

Nick.Purcell@intusurg.com

From: Knox,Kate <Kate.Knox@coxhealth.com>
Sent: Tuesday, May 13, 2025 9:49:45 AM
To: Nick Purcell <Nick.Purcell@intusurg.com>
Cc: Lehr,Christina <Christina.Lehr@coxhealth.com>
Subject: [EXTERNAL] FW: Quote for CON

Caution: **External Sender**

Hi Nick,

I submitted this quote with our CON application but the CON office noticed it expires 06/30/2025. Can you confirm this quote will still be valid through our proposed placement

date of 09/02/2025?

Kate Knox CIA

Finance Director, System Administration

Mobile: (417) 231-7204

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From: Lehr,Christina <Christina.Lehr@coxhealth.com>

Sent: Tuesday, April 22, 2025 11:10 AM

To: Knox,Kate <Kate.Knox@coxhealth.com>

Subject: Fw: Quote for CON

Quotes for the 2 DaVinci Robots, CON

Christina Lehr RN, BSN, CNRN, MHA

VP of Operations, Administration

Mobile: (417) 988-5364

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From: Nick Purcell <Nick.Purcell@intusurg.com>

Sent: Tuesday, April 22, 2025 10:32 AM

To: Lehr,Christina <Christina.Lehr@coxhealth.com>

Subject: Quote for CON

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Hi Tina, please see the attached quote for QTY 2 da Vinci for CON. Please let me know if you

From: [Knox, Kate](#)
To: [Fick, Mackinzev](#)
Cc: [Chastain, John](#)
Subject: RE: CON Addt Info
Date: Monday, May 19, 2025 9:29:44 AM
Attachments: [image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[ATT00001.png](#)
Importance: High

Mackinzev,

I believe I found the discrepancy. Please let me know if you agree and what steps we need to take to correct.

On the #5915 HS Analysis in 2022 for an additional surgery system, under the community need criteria and standards section, it indicates 3 existing units. Meaning application #5915 would be for the 4th unit. Then jumping to #6075 HS Analysis in 2024, it indicates request for 6th unit. I believe the discrepancy occurred in the application of #6075 pg. 29 for Divider III in which we incorrectly stated, "Currently we have five DaVinci Robots at our Cox South location". This should have stated we currently have 4 and this application is for #5. I don't see anything else in the application that indicates the number of units, so I believe this was an isolated typo. So for #6075, we should have been adding a 5th unit with that application. Leading application #6201 for 2 additional units for a total of 7 units at Cox South. I included snips below for reference.

COMMUNITY NEED CRITERIA AND STANDARDS:

*A need according to the Criteria and Standards for "Equipment and New Hospitals" was **documented**.*

For additional units, an optimum utilization standard applies. However, there are currently no CON standards for robotic surgery systems.

The applicant's existing three units performed 929, 850, and 1,010 procedures for fiscal years 2019, 2020 and 2021, respectively. The projected annual utilization for all four robotic systems for fiscal years 2023, 2024 and 2025 to be 1,368, 1,461 and 1,499, respectively.

The applicant stated that the hospital currently offers robotic surgery, and the demand for such services is significant and ongoing. The robotic surgery system would allow the hospital to provide more minimally invasive surgeries. The DaVinci Xi has advanced technology that most surgeons are being trained on throughout their residencies and fellowships.

PROPOSAL DESCRIPTION:

*The detailed project description and community awareness and support were **documented**.*

The applicant proposes to **acquire a sixth robotic surgery system**. It would be a daVinci Xi surgical system. The project includes the equipment, accessories, and software.

The applicant expects the equipment to be installed during May of 2024.

The public was notified of the project through an announcement in the *Springfield News-Leader* and on CoxHealth's website making the public aware of the project. The applicant also sent a letter regarding the proposal to facilities with similar services in the geographic service area. The application included five letters of support and no opposition has been received.

Divider III Service Specific Criteria and Standards:

4. For additional units, document compliance with utilization standard, and if not achieved, provide documentation to justify the additional unit.

Currently we have five DaVinci Robots at our Cox South location Which based on the utilization shown on the graph and the service specific revenues and expenses form would be a utilization of 94.4 per unit for 2021, 166.2 for 2022, and 272.4 for 2023 which meets the standard.

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From: Fick, Mackinzezy <Mackinzezy.Fick@health.mo.gov>
Sent: Friday, May 16, 2025 3:42 PM
To: Knox,Kate <Kate.Knox@coxhealth.com>
Cc: Chastain,John <John.Chastain@coxhealth.com>
Subject: CON Addt Info
Importance: High

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Kate/John,

Please see the report I pulled along with the analysis for the projects pulled. I am also including the additional information/application for #6075 HS for your review.

Thank you!



Mackinzezy Fick

Assistant Program Coordinator
Certificate of Need Agency :
<http://health.mo.gov/information/boards/certificateofneed/index.php>
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