

From: [Hill, Audrey M](#)
To: [Fick, Mackinzey](#)
Subject: CON Application Review: Follow Up for CON #6187 HS
Date: Wednesday, March 5, 2025 9:03:50 AM
Attachments: [image001.png](#)
[2.12 Provider Letter Doc.pdf](#)
[Sean Handley.pdf](#)
[SLE LINAC CON Proposed Budget Detail Sheet Updated.pdf](#)

Good Morning Mackinzey,

Please see responses below in red. Don't hesitate to reach out if any additional information is needed. Thank you,

Audrey Hill

From: Fick, Mackinzey <Mackinzey.Fick@health.mo.gov>
Sent: Tuesday, February 25, 2025 2:42 PM
To: Hill, Audrey M <ahill@saint-lukes.org>
Subject: CON Application Review

[EXTERNAL]: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Audrey,

After review of the application, some additional information is needed.

- Provide quote from Stryker. **Please see updated budget detail sheet. Stryker was listed as in error in the previous budget detail sheet.**
- Provide 3rd party documentation or methods/assumptions for the renovations. **Attached**
- Provide a copy of the letter sent to similar facilities. **Attached**
- It appears letters were not sent to all facilities with similar services. Please utilize our Inventory of Major Medical report for this data. **Letters were originally sent out to hospital facilities located within our three county service area, reference being the Missouri Hospital Profiles by County (<https://health.mo.gov/safety/healthservregs/pdf/MO hospbyCounty.pdf>). Additional letters have been sent to an expanded group of facilities as listed in the Inventory of Major Medical Equipment (<https://health.mo.gov/information/boards/certificateofneed/pdf/eqptinv.pdf>).**
- I am unable to determine the cost of the equipment within the quote. Please advise. **Page 2 of the Varian quote lists quotation total as \$4,200,000.00. Page 2 of the VisionRT quote lists offer price as \$498,429 and service/support price as \$42,481.**

This information is needed by Wednesday, March 5th, 2025.

Mackinzey Fick

Proposed Budget Detail Sheet (Costs)

1. New Construction Costs:
 - a. Not applicable
2. Renovation Costs
 - a. \$1,534,000 is the total estimate of renovation costs for this project
3. Architectural/Engineering Fees:
 - a. \$182,000 is the architectural and engineering fee estimate for this project
4. Other Equipment (not in construction contract)
 - a. \$360,500 is the estimate for other equipment not included in the construction contract, including owner direct and IT.
5. Major Medical Equipment
 - a. \$4,741,000 is the combined estimate received from Varian and Visionrt for "Major Medical Equipment" for this project
6. Land Acquisition Costs
 - a. Not applicable
7. Consultants' Fees/Legal Fees
 - a. Not applicable
8. Interest During Construction (net of interest earned)
 - a. Not applicable
9. Other Costs
 - a. \$341,000 is the estimate for other costs, categorized as contingency



Saint Luke's East Hospital
100 NE St. Luke's Blvd
Lee's Summit, MO 64086

1/30/2025

Attention Administrator:

Saint Luke's East Hospital plans to purchase a second Linear Accelerator pending Certificate of Need approval of their \$7,158,500 application from the Missouri Health Facilities Review Committee. This application (Project #6187 HS) will be filed on February 21, 2025. Please e-mail ahill@saintlukeskc.org for more information.

Sincerely,

Audrey Hill

Audrey Hill, Operations Project Consultant

From: Handley, Sean shandley@saint-lukes.org
Sent: Thursday, February 27, 2025 10:21 AM
To: Hill, Audrey M ahill@saint-lukes.org
Subject: RE: Follow Up Question for SLE LINAC CON Project

Audrey,

Good morning.

The estimate of probable costs for the SLELS Linear Accelerator project was developed based on both historical cost analysis and scope reviews with team members and vendors. We feel confident that our estimate is an accurate representation of the project financials at this time.

Thanks,

Sean.

Sean Handley, CHC, LEED GA
Project Manager, Construction
(816) 502-1268 (o) | (913) 909-2055 (m)
901 E. 104th Street | Kansas City, Missouri 64131

 **Saint Luke's.**  **Health System**