

From: [Matthew Cannella](#)
To: [Fick, Mackinzey](#)
Subject: Re: CON Application Review
Date: Wednesday, November 13, 2024 1:54:17 PM
Attachments: [Fuji Valid Quote Verification.pdf](#)
[Updated Nodaway Bank Letter.pdf](#)

Good afternoon,

Please find our responses to the additional information request below.

- The quote is dated 7/24/24. Is this still valid?
 - Yes, the quote from 7/24/2024 is still valid. Please see the attached email exchange with our Account Executive with Fujifilm.
- Provide utilization and number of units for facilities with similar services.
 - We reached out to various facilities offering similar MRI services in an effort to gather comparative utilization data. Unfortunately, these facilities chose not to disclose specific data regarding their MRI usage. However, they did provide insight into the overall demand for MRI scans, noting that they are experiencing significant patient volumes. Many of these facilities reported that their MRI appointment slots are consistently full, often resulting in wait times extending from three to five weeks. This indicates a high demand and limited availability for MRI services in the area.
- The proposed project budget states the project will be financed through a loan, however the letter from Nodaway states the project will be financed through unrestricted funds. Please advise.
 - Please see the attached Bank Letter, noting this purchase will be financed through a loan.

Please let me know if you have any questions or need any additional information,

Matthew Cannella, MBA, MS, LAT, ATC

Operations Manager

3107 Frederick Avenue, Suite B, St. Joseph, MO 64506

O: (816)-233-9888 | D: (816) 396-0639 | F: (816) 233-0414

osmcortho.com

CONFIDENTIALITY NOTICE: This communication contains information intended for the use of the individuals to whom it is addressed and may contain information that is privileged, confidential, or exempt from other disclosure under applicable law. If you are not the intended recipient, you are notified that any disclosure, printing, copying, distribution, or use of the contents is prohibited. If you received this in error, please notify the sender immediately by telephone or by return mail and then permanently delete the communication from your system. Thank you.

From: Fick, Mackinzey <Mackinzey.Fick@health.mo.gov>

Sent: Friday, November 8, 2024 4:02 PM

To: Matthew Cannella <mcannella@osmcortho.com>

Subject: CON Application Review

Matt,

After review of application #6155 HS, some additional information is needed.

- The quote is dated 7/24/24. Is this still valid?
- Provide utilization and number of units for facilities with similar services.
- The proposed project budget states the project will be financed through a loan, however the letter from Nodaway states the project will be financed through unrestricted funds. Please advise.

This information is needed by Monday, November 18th, 2024.

Mackinzey Fick

Assistant Program Coordinator, Certificate of Need

Department of Health and Senior Services

920 Wildwood Drive, P.O. Box 570

Jefferson City, MO 65102

OFFICE: 573-751-6403

FAX: 573-751-7894

EMAIL: mackinzey.fick@health.mo.gov

<http://health.mo.gov/information/boards/certificateofneed/index.php>

Re: OSMC Fuji Quote 7/24/2024

From David Wolf <David.Wolf@fujifilm.com>
Date Mon 11/11/2024 12:53 PM
To Matthew Cannella <mcannella@osmcortho.com>

Yes the quote is still valid.

David Wolf

Account Executive - Modality Solutions
MR / CT / X-ray / RF / C-arm / Mammography

FUJIFILM Healthcare Americas Corporation

81 Hartwell Avenue
Lexington, MA 02421

Mobile: (314) 346-9296

David.Wolf@fujifilm.com

www.fujimed.com

FujifilmHealthcare.com Fujimed.com



<https://www.linkedin.com/company/fujifilm/>

From: Matthew Cannella <mcannella@osmcortho.com>
Sent: Monday, November 11, 2024 12:41 PM
To: David Wolf <David.Wolf@fujifilm.com>
Subject: OSMC Fuji Quote 7/24/2024

Good afternoon,

As you know we are currently in the process of working on a CON for the new MRI purchase. The original quote is from 7/24/2024.

Can you please confirm that the quote is still valid?

Please let me know if you have any questions,

Matthew Cannella, MBA, MS, LAT, ATC
Operations Manager

3107 Frederick Avenue, Suite B, St. Joseph, MO 64506

O: (816)-233-9888 | D: (816) 396-0639 | F: (816) 233-0414

osmcortho.com

CONFIDENTIALITY NOTICE: This communication contains information intended for the use of the individuals to whom it is addressed and may contain information that is privileged, confidential, or exempt from other disclosure under applicable law. If you are not the intended recipient, you are notified that any disclosure, printing, copying, distribution, or use of the contents is prohibited. If you received this in error, please notify the sender immediately by telephone or by return mail and then permanently delete the communication from your system. Thank you.

NOTICE: This message, including any attachments, is only for the use of the intended recipient(s) and may contain confidential, sensitive and/or privileged information, or information otherwise prohibited from dissemination or disclosure by law or regulation, including applicable export regulations. If the reader of this message is not the intended recipient, you are hereby notified that any use, disclosure, copying, dissemination or distribution of this message or any of its attachments is strictly prohibited. If you received this message in error, please contact the sender immediately by reply email and destroy this message, including all attachments, and any copies thereof.



NODAWAY VALLEY BANK

November 12, 2024

RE: Certificate of Need Application - Proof of Funds Letter

To Whom It May Concern,

This letter states that, Orthopedic and Sports Medicine Center, has \$2,554,108.95 available for advance from loan number 4240279 for the purchase of equipment and services. If you have any questions, please contact me at 816-901-4602.

Sincerely,

Brett Steiner
Vice President
NMLS #1875197

P.O. Box 7315 • St. Joseph, MO 64507-7315 • 816-364-5678 • www.nvb.com

4001 N. Belt Hwy & Cook
Fax: 816-390-9642

402 N. Belt Hwy & Faraon
Fax: 816-364-7770

1302 S. Riverside Road & Mitchell
Fax: 816-901-9933

6304 King Hill Ave.
Fax: 816-238-4385

MEMBER FDIC