From: **Gregory Bratcher** Fick, Mackinzey To: Subject: RE: CON 6115 HT

Date: Wednesday, June 26, 2024 5:38:56 PM

Sorry, I thought this left my inbox sooner.

## Here are answers to your questions:

- Provide a service area for the staff analysis.
  - For simplicity, let's call it for this project the Missouri counties of:
    - St Louis City
    - St Louis Co
    - St Charles Co
    - Jefferson Co
    - Franklin
    - Crawford
    - Warren
- What is the name of the existing unit?
  - It, too, is a Stereotaxis guidance unit with a Siemens Alura C-arm....the new all comes from Stereotaxis.
- Provide a more specific timeline.
  - Finalize order upon CON approval
  - Start prep and configure room in the fall of 2024
  - Finish room preparations by spring of 2025
  - Testing and calibration in the spring of 2025
  - First patient late spring of 2025
- Will the existing unit be decommissioned or traded in?
  - Decommissioned...not even sure if its parts have use
- The Stereotaxis quote is dated 11/4/2021. Provide a new quote.
  - BJC HealthCare uses a two-year capital budgeting process that asks for vendors' best pricing in a competitive winner-take-all scenario. The vendor will honor the quote provided.

**Greg Bratcher** BJC HealthCare gbratcher@bic.org

Cell & office: 314-323-1231

**From:** Fick, Mackinzey < Mackinzey. Fick@health.mo.gov>

Sent: Thursday, June 20, 2024 2:23 PM

**To:** Gregory Bratcher < Gregory.Bratcher@bjc.org>

Subject: CON 6115 HT

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Greg,

After review of your application, I have some additional questions.

- Provide a service area for the staff analysis.
- What is the name of the existing unit?
- Provide a more specific timeline.
- Will the existing unit be decommissioned or traded in?
- The Stereotaxis quote is dated 11/4/2021. Provide a new quote.

## This information is needed by Monday, July 1, 2024.

## Mackinzey Fick (Name change from Lux to Fick)

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