



#### **CERTIFICATE OF NEED APPLICATION**

### St. Louis Altenheim

Add 46 Skilled Nursing Facility beds

Project #6099 NS

submitted to

Missouri Health Facilities Review Committee



#### **NEW OR ADDITIONAL LONG TERM CARE BED APPLICATION\***

Applicant's Completeness Checklist and Table of Contents

| Project Name: St  | Louis Altenheim Project No: 6099 NS   |
|---|---|
| Project Descript  | ion: addition of 46 SNF beds  |
| Done Page N/A   | <u>Description</u>  |
| Divider I.  | Application Summary:  |
| √ 5-6<br>√ 7-11<br>√ 12-14  | <ol> <li>Applicant Identification and Certification (Form MO 580-1861)</li> <li>Representative Registration (From MO 580-1869)</li> <li>Proposed Project budget (Form MO 580-1863) and detail sheet with documentation of costs.</li> </ol>   |
| Divider II.   | Proposal Description:   |
| <u>√</u> 17<br><u>√</u> 18<br><u>√</u> 18   | <ol> <li>Provide a complete detailed project description.</li> <li>Provide a timeline of events for the project, from CON issuance through project competition.</li> <li>Provide a legible city or county map showing the exact location of the proposed facility.</li> <li>Provide a site plan for the proposed project.</li> <li>Provide preliminary schematic drawings for the proposed project including the location of each bed.</li> <li>Provide evidence that architectural plans have been submitted to the Department of Health and Senior Services.</li> <li>Provide the proposed gross square footage.</li> <li>Document ownership of the project site, or provide an option to purchase.</li> <li>Define the community to be served (service area: 2025 population, area, rationale).</li> <li>Provide 2025 population projections for the 15-mile radius service area.</li> <li>Identify specific community problems or unmet needs the proposal would address.</li> <li>Provide historical utilization for each of the past three (3) years and utilization projections through the first three (3) FULL years of operation of the new LTC beds.</li> <li>Provide the methods and assumptions used to project utilization.</li> <li>Document that consumer needs and preferences have been included in planning this project and describe</li> </ol> |
|   | how consumers had an opportunity to provide input.  |
| √ 46  | 15. Provide copies of any petitions, letters of support or opposition received.   |
| Divider III.  | Service Specific Criteria and Standards:  |
| <u>√</u> 51,65-68,68  | <ol> <li>For ICF/SNF beds, address the population-based bed need methodology of fifty-three (53) beds per one thousand (1,000) population age sixty-five (65) and older.</li> <li>For RCF/ALF beds, address the population-based bed need methodology of twenty-five (25) beds per one thousand (1,000) population age sixty-five (65) and older.</li> <li>For LTCH beds, address the population-based bed need methodology of one-tenth (0.1) bed per one thousand (1,000) population.</li> <li>Document any alternate need methodology used to determine the need for additional beds such as</li> </ol>  |
|   | Alzheimer's, mental health or other specialty beds.  5. For any proposed facility which is designed and operated exclusively for persons with acquired human immunodeficiency syndrome (AIDS) provide information to justify the need for the type of beds being  |
| <u>49</u>   | <ul> <li>proposed.</li> <li>6. If the project is to add beds to an existing facility, has the facility received any patient care class I deficiencies within the last 18 months as a result of a survey, inspection or complaint investigation? If the answer is yes, explain.</li> </ul>   |
| Divider IV.   | Financial Feasibility Review Criteria and Standards:  |
| <ul> <li>✓ 55</li> <li>✓ 55, 60-61</li> <li>✓ 55</li> <li>✓ 55</li> <li>✓ 55</li> </ul> | <ol> <li>Document that the proposed costs per square foot are reasonable when compared to the latest "RS Means Construction Cost data".</li> <li>Document that sufficient financing is available by providing a letter from a financial institution or an auditor's statement indicating that sufficient funds are available.</li> <li>Provide Service-Specific Revenues and Expenses (Form MO 580-1865) for the latest three (3) years, and projected through three (3) FULL years beyond project completion.</li> <li>Document how patient charges to the needs of the modically indicent.</li> </ol>   |
| <u>-</u>  | <ol> <li>Document responsiveness to the needs of the medically indigent.</li> <li>For a proposed new skilled nursing or intermediate care facility, what percentage of your admissions would be Medicaid eligible on the first day of admission or become Medicaid eligible within 90 days of admission?</li> <li>For an existing skilled nursing or intermediate care facility, what percentage of your admissions is Medicaid eligible on the first day of admission or becomes Medicaid eligible within 90 days of admission?</li> </ol>   |

#### **DIVIDER I: Application Summary**

Application Summary shall include the completed forms in the following order:

1. Applicant Identification and Certification (Form MO 580-1861)

(see Attachment 2, preceded by Letter of Intent, see Attachment 1)

2. Representative Registration (Form MO 580-1869)

(see Attachments 3a - e)

3. Proposed Project Budget (Form MO 580-1863) and detail sheet

(see Attachments 4a - b)

#### **DIVIDER I: Attachments**



### LETTER OF INTENT

| , ,  | ** **   | essary to identify multiple proje  | ect sites.)  |  |
|--|---|--|--|--|
| Title of Proposed Project (Name of existing or proposed facility)  County  |   | County   |  |  |
| St. Louis Altenheim addition of 46 SNF beds  |   | St. Louis City   |  |  |
| Project Address (Street/City/State/Zip Code or Latitude and Longitude if no address)   |   |  |  |  |
| 5408 South Broadway Street, St. I  | _ouis, MO 63111   |  |  |  |
| 2. Applicant Identification  | (Attach additional pages  | s as necessary to list all owners  | s and operators.)  |  |
| List All Owner(s): (List corporate entity.)  | 1   | Address (Street/C  | City/State/Zip Code)   | Telephone Number   |
| Malik St. Louis, LLC   |   | 5408 South Broadway S  | Street, St. Louis, MO 63111  | 314-353-7225   |
|  |   |  |  |  |
| List All Operator(s): (List entity to be li  | censed or certified.)   |  | ity/State/Zip Code)  | Telephone Number   |
| Malik St. Louis LLC  |   | 5408 South Broadway S  | Street, St. Louis, MO 63111  | 314-353-7225   |
|  |   |  |  |  |
| 3. Type of Review  | 4. Project Des  | scription (Information sh  | ould be brief but sufficient to unde   | erstand scope of project.)   |
| Full Review:  New Hospital  New/Add LTC Beds*  New/Add LTCH Beds/ Eqpt.  New/ Additional Equipment  Replacement Equipment not previously approved  Expedited Review:  6-mile RCF/ALF Replacement  15-mile LTC Replacement  LTC Bed Expansion  LTC Renov./Modernization  Equipment Replacement previously approved  Non-Applicability Review:  (See 7. Applicability next page) | construction and/or rereplacing equipment prequesting a non-application.  St. Louis Altenhorous on their beds. The 5th funits. Each floobuilding involved.  The attached not in the 15-mile research the appropriate categories documentation or explain Bed need standard. | newation, services affected, and evicustly approved, provide the ability letter, also complete the heim is proposing to a 4th and 5th floors. The loor currently consists or is 11,350 sf in area and in these conversion eed analysis docume adius around this local ong-term care beds, provide the ry within the fifteen-mile radius anation. | e 4th floor currently cone 4th floor currently cone of 22 unlicensed indeptor a total of 22,700 sf cons.  Into a need for 834 more ation.  The average occupancy of all license is, check one of the following, and other consumptions appropriate the second of the following and other consumptions. | quired or replaced. If equipment. If  niverting existing sists of 23 ALF pendent living of existing  e ICF/SNF beds  d and available beds in attach applicable only. [Attach explanation.] |
| Key: LTC = Long-Term Care; LTCH =  |   |  | ntial Care Facility/Assisted Li  | iving Facility   |
| 5. Estimated Project Cost:   | 1.0   | 50,000   |  |  |
| 6. Authorized Contact Person   | on Identification   |  | 선생님 이용하는 1일 1일 전 경기 중인 경기를 가게 되었다. 하는 그 10명 이상에 전혀 되었다. " (1986) 10 10 10 10 10 10 10 10 10 10 10 10 10  | ators.)  |
| Name of Contact Person Thomas R. Piper   |   |  | Title<br>CEO   |  |
| Contact Person Address (Company/Street/City/) MacQuest Consulting, LLC, 611 H  |   | erson City, MO 65109   | 8  |  |
| Telephone Number   | Fax Number  |  | E-mail Address   | }  |
| 573-230-5350   | n/a   |  | macquest@mac.con   | n  |
| Signature of Contact Pelson  | ver   | E A  | Date of Signature March 23, 2024   |  |
| MO 580-1860 (03/20)  |   |  |  |  |



### APPLICANT IDENTIFICATION AND CERTIFICATION

| The information provided must match the Letter of Inte  | ent for this project, withou         | t exception.                    |                  |
|---|--------------------------------------|---------------------------------|------------------|
| 1. Project Location (Attach additional pages as neces   | sary to identify multiple project si | tes.)                           |                  |
| Title of Proposed Project   |                                      | Project Number                  |                  |
| St. Louis Altenheim addition of 46 SNF beds Project Address (Street/City/State/Zip Code)  |                                      | 6099 NS                         |                  |
| 5408 South Broadway Street, St. Louis, MO 63111   |                                      | St. Louis City                  |                  |
| 2. Applicant Identification (Information must ag  | ree with previously submitted Let    | ter of Intent.)                 |                  |
| List All Owner(s): (List corporate entity.)   | Address (Street/City/State           | /Zip Code) T                    | elephone Number  |
| Malik St. Louis, LLC  | 5408 South Broadway Street,          | St. Louis, MO 63111             | 314-353-7225     |
|   |                                      |                                 |                  |
| (List entity to be  List All Operator(s): licensed or certified.) Addı  | ress (Street/City/State/Zip C        | ode) Telepho                    | one Number       |
| Malik St. Louis, LLC  | 5408 South Broadway Street,          | St. Louis, MO 63111             | 314-353-7225     |
|   |                                      |                                 |                  |
| 3. Ownership (Check applicable category.)   | 1                                    |                                 | L                |
| $\square$ Nonprofit Corporation $\square$ Individua   | l City                               | ☐ District                      |                  |
| ☐ Partnership ☐ Corporati   | ion 🗌 County                         | ✓ Other                         | d Liability Corp |
| 4. Certification  |                                      |                                 |                  |
| In submitting this project application, the applica   | ant understands that:                |                                 |                  |
| <ul> <li>(A) The review will be made as to the community need for the proposed beds or equipment in this application;</li> <li>(B) In determining community need, the Missouri Health Facilities Review Committee (Committee) will consider all similar beds or equipment within the service area;</li> <li>(C) The issuance of a Certificate of Need (CON) by the Committee depends on conformance with its Rules and CON statute;</li> <li>(D) A CON shall be subject to forfeiture for failure to incur an expenditure on any approved project six (6) months after the date of issuance, unless obligated or extended by the Committee for an additional six (6) months:</li> <li>(E) Notification will be provided to the CON Program staff if and when the project is abandoned; and</li> <li>(F) A CON, if issued, may not be transferred, relocated, or modified except with the consent of the Committee.</li> </ul> |                                      |                                 |                  |
| We certify the information and date in this application as accurate to the best of our knowledge and belief by our representative's signature below:  |                                      |                                 |                  |
| 5. Authorized Contact Person (Attach a Contact Person Correction Form if different from the Letter of Intent.)  |                                      |                                 |                  |
| Name of Contact Person  Thomas R. Piper   |                                      | Title CEO, MacQuest Consulting  |                  |
| Telephone Number         Fax Number           573-230-5350         n/a  |                                      | E-mail Address macquest@mac.com |                  |
| Signature of Contact Person   |                                      | Date of Signature  May 1, 2024  |                  |
| MO 580-1861 (03/13)   |                                      |                                 |                  |



# REPRESENTATIVE REGISTRATION

| (A registration form must be completed for <b>each</b> project presented.)   |   |   |  |  |
|--|---|---|--|--|
| Project Name   | Number<br>6099 N  | S   |  |  |
| St. Louis Altenheim addition of 46 SNF beds  | 003311  | <u> </u>  |  |  |
| (Please type or print legibly.)  |   |   |  |  |
| Name of Representative   | Title   |   |  |  |
| Shafiq Malik   | Owner   | Telephone Number  |  |  |
| Firm/Corporation/Association of Representative (may be different from below, e.g., law firm, consultant, other)  |   | Telephone Number  |  |  |
| St. Louis Altenheim  |   | 573-335-1999  |  |  |
| Address (Street/City/State/Zip Code)   |   |   |  |  |
| 2215 Broadway St, Cape Girardeau MO 63701  |   |   |  |  |
| Who's interests are being represented? (If more than one, submit a separate Representative Registration Form for   | r each.)  |   |  |  |
| Name of Individual/Agency/Corporation/Organization being Represented   |   | Telephone Number  |  |  |
| St. Louis Altenheim  |   | 314-353-7225  |  |  |
| Address (Street/City/State/Zip Code)   |   |   |  |  |
| 5408 South Broadway Street, St. Louis, MO 63111  |   |   |  |  |
| Check one. Do you:   | ationship t   | to Project:   |  |  |
| ☑ Support  | None  | e   |  |  |
| Oppose   | ☑ Emp   | oloyee  |  |  |
| ☐ Neutral  | ☐ Lega  | al Counsel  |  |  |
|  | Con   | sultant   |  |  |
|  | ☐ Lobl  | byist   |  |  |
| Other Information:   | Oth   | er (explain):   |  |  |
|  |   |   |  |  |
| 96   |   |   |  |  |
| I attest that to the best of my belief and knowledge the testimor me is truthful, represents factual information, and is in compli which says: Any person who is paid either as part of his normal support or oppose any project before the health facilities review lobbyist pursuant to chapter 105 RSMo, and shall also register to facilities review committee for every project in which such person whether such person supports or opposes the named project. The the names and addresses of any person, firm, corporation or as registering represents in relation to the named project. Any person subsection shall be subject to the penalties specified in § 105.47 | ance with  l employm  committee  vith the sta  n has an ir  ne registra  sociation to  con violatir | ent or as a lobbyist to shall register as a aff of the health nterest and indicate tion shall also include hat the person |  |  |
| MO 580-1869 (11701)  |   |   |  |  |



# REPRESENTATIVE REGISTRATION

| (A registration form must be comp  | pleted for <b>each</b> project presented.)   |
|--|--|
| St. Louis Altenheim addition of 46 SNF beds  | Number<br>6099 NS  |
| (Please type or p  |  |
| Name of Representative   | Title  |
| Heather Abt  | Chief Operations Officer   |
| Firm/Corporation/Association of Representative (may be different from below, e.g., law firm, con   | sultant, other) Telephone Number   |
| St. Louis Altenheim  | 573-271-5310   |
| Address (Street/City/State/Zip Code)   |  |
| 2215 Broadway St, Cape Girardeau MO 63701  |  |
| Who's interests are being represented? (If more than one, submit a separate Representative Registr   | ation Form for each.)  |
| Name of Individual/Agency/Corporation/Organization being Represented   | Telephone Number   |
| St. Louis Altenheim  | 314-353-7225   |
| Address (Street/City/State/Zip Code)   |  |
| 5408 South Broadway Street, St. Louis, MO 63111  |  |
| Check one. Do you:   | Relationship to Project:   |
| ☑ Support  | □ None   |
| ☐ Oppose   | ☑ Employee   |
| ☐ Neutral  | ☐ Legal Counsel  |
|  | ☐ Consultant   |
|  | ☐ Lobbyist   |
| Other Information:   | ☐ Other (explain):   |
| *  |  |
|  |  |
| I attest that to the best of my belief and knowledge me is truthful, represents factual information, and which says: Any person who is paid either as part support or oppose any project before the health facilobbyist pursuant to chapter 105 RSMo, and shall a facilities review committee for every project in which whether such person supports or opposes the name the names and addresses of any person, firm, corporegistering represents in relation to the named project subsection-shall-be subject to the penalties specified | is in compliance with §197.326.1 RSMo of his normal employment or as a lobbyist to lities review committee shall register as a also register with the staff of the health a such person has an interest and indicate d project. The registration shall also include pration or association that the person of this |
| Original Signature   | Date March 27, 2024  |
| MO 580-1869 (11/01)  |  |



# REPRESENTATIVE REGISTRATION

| (A registration form must be completed for each   | project prese   | ented.)  |
|---|---|--|
| Project Name  | Number  |  |
| St. Louis Altenheim addition of 46 SNF beds   | 6099 N  | 8  |
| (Please type or print legibly.)   |   |  |
| Name of Representative  | Title   |  |
| Jackie McHugh   | Corpor  | ate Office Manager   |
| Firm/Corporation/Association of Representative (may be different from below, e.g., law firm, consultant, other)   |   | Telephone Number   |
| St. Louis Altenheim   |   | 573-271-5310   |
| Address (Street/City/State/Zip Code)  |   |  |
| 2215 Broadway St, Cape Girardeau MO 63701   |   |  |
| Who's interests are being represented?  | or each l   |  |
| (If more than one, submit a separate Representative Registration Form f Name of Individual/Agency/Corporation/Organization being Represented  | or euch.)   | Telephone Number   |
|   |   | 314-353-7225   |
| St. Louis Altenheim   |   | 314-000-1220   |
| Address (Street/City/State/Zip Code)  |   |  |
| 5408 South Broadway Street, St. Louis, MO 63111   |   |  |
| Check one. Do you:  | lationship t  | o Project:   |
| ☑ Support   | ☐ None  | e  |
| ☐ Oppose  | ☑ Emp   | loyee  |
| ☐ Neutral   | ☐ Lega  | l Counsel  |
|   | ☐ Cons  | sultant  |
|   | ☐ Lobb  | pyist  |
| Other Information:  | ☐ Othe  | er (explain):  |
| Office information.   |   |  |
|   | -   |  |
|   |   |  |
| I attest that to the best of my belief and knowledge the testimme is truthful, represents factual information, and is in composition which says: Any person who is paid either as part of his normal support or oppose any project before the health facilities review lobbyist pursuant to chapter 105 RSMo, and shall also register facilities review committee for every project in which such person whether such person supports or opposes the named project. The names and addresses of any person, firm, corporation or a registering represents in relation to the named project. Any person subsection shall be subject to the penalties specified in § 105.4 | nance with al employm committee with the stoon has an in the registration the sociation the roon violatin | ent or as a lobbyist to shall register as a aff of the health nterest and indicate tion shall also include that the person |
| Jan melly   |   | March 27, 2024   |

MO 580-1869 (11/01)



#### REPRESENTATIVE REGISTRATION

| (A registration form must be completed for <b>each</b>   | oroject pres                 | ented.)          |  |
|--|------------------------------|------------------|--|
| Project Name   | Number                       | 10               |  |
| St. Louis Altenheim addition of 46 SNF beds  | 6099 N                       | IS               |  |
| (Please type or print legibly.)  |                              |                  |  |
| Name of Representative   | Title                        |                  |  |
| Omer Malik   | Omer Malik  Business Manager |                  |  |
| Firm/Corporation/Association of Representative (may be different from below, e.g., law firm, consultant, other)  |                              | Telephone Number |  |
| St. Louis Altenheim  |                              | 573-335-1999     |  |
| Address (Street/City/State/Zip Code)   |                              |                  |  |
| 2215 Broadway St, Cape Girardeau MO 63701  |                              |                  |  |
| Who's interests are being represented?   |                              |                  |  |
| (If more than one, submit a separate Representative Registration Form fo   | r each.)                     | Telephone Number |  |
| Name of Individual/Agency/Corporation/Organization being Represented   |                              |                  |  |
| St. Louis Altenheim  |                              | 314-353-7225     |  |
| Address (Street/City/State/Zip Code)   |                              |                  |  |
| 5408 South Broadway Street, St. Louis, MO 63111  |                              |                  |  |
| Check one. Do you:   | ationship                    | to Project:      |  |
| ☑ Support  | ☐ Nor                        | le               |  |
| Oppose   | ☑ Em                         | ployee           |  |
| ☐ Neutral  | ☐ Leg                        | al Counsel       |  |
| grid school-scho | ☐ Cor                        | sultant          |  |
|  | Lob                          | byist            |  |
| Other Information:   | Oth                          | er (explain):    |  |
| Office information.  |                              |                  |  |
|  | P.                           |                  |  |
|  |                              |                  |  |
| I attest that to the best of my belief and knowledge the testimony and information presented by me is truthful, represents factual information, and is in compliance with §197.326.1 RSMo which says: Any person who is paid either as part of his normal employment or as a lobbyist to support or oppose any project before the health facilities review committee shall register as a lobbyist pursuant to chapter 105 RSMo, and shall also register with the staff of the health facilities review committee for every project in which such person has an interest and indicate whether such person supports or opposes the named project. The registration shall also include the names and addresses of any person, firm, corporation or association that the person registering represents in relation to the named project. Any person violating the provisions of this subsection shall be subject to the penalties specified in §105.478, RSMo.   |                              |                  |  |
| Original Signature   |                              | March 27, 2024   |  |
|  |                              |                  |  |

MO 580-1869 (11/01)



### REPRESENTATIVE REGISTRATION

| (A registration form must be completed for each  | project presented.)   |
|--|---|
| Project Name   | Number<br>6099 NS   |
| St. Louis Altenheim addition of 46 SNF beds  | 1 1900 200  |
| (Please type or print legibly.)  | Title   |
| Name of Representative   | Architect   |
| Larry D. Nelson Firm/Corporation/Association of Representative (may be different from below, e.g., law firm, consultant, other)  | Telephone Number  |
| Firm/Corporation/Association of representative may be underly the  | .V= 0.40 5007   |
| Larry Nelson Architect   | 417-849-2997  |
| Address (Street/City/State/Zip Code)   |   |
| 3424 S Rogers Ave, Springfield, MO 65804   |   |
| Wha's interests are being represented?   |   |
| (If more than one, submit a separate Representative Registration Form Ju-  | Telephone Number  |
| Name of Individual/Agency/Corporation/Organisation being Represented   |   |
| St. Louis Altenheim  | 314-353-7225  |
| Address (Street/City/State/Zip Code)   |   |
| 5408 South Broadway Street, St. Louis, MO 63111  |   |
| Check one. Do you:   | lationship to Project:  |
| ☑ Support  | ☐ None  |
| Oppose   | ☐ Employee  |
| □ Neutral  | ☐ Legal Counsel   |
|  | ✓ Consultant  |
|  | ☐ Lobbyist  |
| Other Information:   | Other (explain):  |
| Otto Michael   |   |
|  |   |
|  | . 3.1   |
| I attest that to the best of my belief and knowledge the testime<br>me is truthful, represents factual information, and is in comp   | ony and information presented by liance with \$197.326.1 RSMo |
| 1 : 1 A was tube is noid either as part of his north   | at employment of as a lobby is to                             |
| hatarathataratha hadith tacilines relieve  | commune shau register as a                                    |
| lobbyist pursuant to chapter 105 RSMo, and shall also register facilities review committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in which such personal transfer of the committee for every project in the committee for every p | Will the stall of the receive                                 |
| 1 11 . I was an aumorte or annoses the named project.  | he registrution shall also attitude                           |
|  |   |
| registering represents in relation to the named project. Any per<br>subsection shall be subject to the penalties specified in § 105.4  | Son biolating the protection of                               |
|  | Date  |
| Original Signature   | March 27, 2024  |
| The work   | Waldi 21, 2024  |
|  |   |



Attachment 4a

#### PROPOSED PROJECT BUDGET

| <u>Description</u>   | <u>Dollars</u>                           |
|--|--|
| COSTS:* (Fill in ea  | very line, even if the amount is "\$0".) |
| 1. New Construction Costs ***                                | 0  |
| 2. Renovation Costs ***                                      | 860,000                                  |
| 3. Subtotal Construction Costs (#1 plus #2)                  | \$860,000                                |
| 4. Architectural/Engineering Fees                            | 60,000                                   |
| 5. Other Equipment (not in construction contract)            | 110,000                                  |
| 6. Major Medical Equipment                                   | 0  |
| 7. Land Acquisition Costs ***                                | 0  |
| 8. Consultants' Fees/Legal Fees ***                          | 12,000                                   |
| 9. Interest During Construction (net of interest earned) *** | 23,000                                   |
| 10. Other Costs ***  | 85,000                                   |
| 11. Subtotal Non-Construction Costs (sum of #4 through #1    | 0 \$290,000                              |
| 12. Total Project Development Costs (#3 plus #11)            | \$1,150,000 **                           |
| FINANCING:   |  |
| 13. Unrestricted Funds                                       | 0  |
| 14. Bonds  | 0  |
| 15. Loans  | 1,150,000                                |
| 16. Other Methods (specify)                                  | 00                                       |
| 17. Total Project Financing (sum of #13 through #16)         | \$1,150,000 **                           |
| 18. New Construction Total Square Footage                    | 0  |
| 19. New Construction Costs Per Square Foot *****             | 0  |
| 20. Renovated Space Total Square Footage                     | 22,700                                   |
| 21. Renovated Space Costs Per Square Foot ******             | \$50.66                                  |
|  |  |

<sup>\*</sup> Attach additional page(s) detailing how each line item was determined, including all methods and assumptions used. Provide documentation of all major costs.

<sup>\*\*</sup> These amounts should be the same.

<sup>\*\*\*</sup> Capitalizable items to be recognized as capital expenditures after project completion.

<sup>\*\*\*\*</sup> Include as Other Costs the following: other costs of financing; the value of existing lands, buildings and equipment not previously used for health care services, such as a renovated house converted to residential care, determined by original cost, fair market value, or appraised value; or the fair market value of any leased equipment or building, or the cost of beds to be purchased.

<sup>\*\*\*\*\*</sup> Divide new construction costs by total new construction square footage.

<sup>\*\*\*\*\*\*</sup> Divide renovation costs by total renovation square footage.

#### **Proposed Project Budget Detail Sheet**

#### 1. New Construction Costs

(not applicable)

#### 2. Renovation Costs

\$860,000 is the total estimate of renovation costs provided by Larry Nelson Architect of Springfield (see Attachment 4a & c).

#### 4. Architectural/Engineering Fees

\$60,000 is the architectural and engineering fee estimate provided by Larry Nelson Architect of Springfield (see *Attachment 4a & c*).

#### 5. Other Equipment (not in construction contract)

\$110,000 was allocated for furniture, laundry, dining and common areas.

#### 6. Major Medical Equipment

(not applicable)

#### 7. Land Acquisition Costs

\$0 is the percentage of the purchase price of the land as shown on the Special Sale Contract (see Attachments 7a - m) which was already included in the previous CON.

#### 8. Consultant's Fees/Legal Fees

\$12,000 for development and consultant fees.

#### 9. Interest During Construction

\$23,000 is the interest estimated during renovation.

#### 10. Other Costs

\$85,000 has been estimated for surveys, permits, construction audit, loan commitment fee, title insurance, marketing, promotional material and advertising.



#### C. Rallo Contracting Company, Inc.

C. Rallo Contracting Co., Inc. 5000 Kemper Ave. St. Louis, MO 63139 314-664-2900 April 24, 2024

RE: The Altenheim 4th and 5th Floors

To whom it may concern:

I am writing to you to highly recommend our firm, C. Rallo Contracting for the development of the project to convert the existing 4th and 5th floors into a Skilled Nursing Facility (SNF) at The Altenheim.

Our firm, C. Rallo Contracting, is currently engaged in the relicensing of the 25-bed Skilled Nursing Facility at The Altenheim. We have been requested to review the Schematic Plans to convert the existing 4th and 5th floors into SNF licensing. We are confident in our ability to deliver the necessary services and believe that the stated budget of \$1,150,000 can be achieved through a collaborative team approach in the development of the construction documents.

The C. Rallo Contracting team is not only highly experienced in similar projects but also committed to the success of each endeavor we undertake. We have a proven track record of delivering high-quality results within budget and on schedule.

Our team's approach emphasizes collaboration, effective communication, and attention to detail. We believe that working closely with your team will ensure that the project is completed to the highest standard. We are prepared to bring our expertise, dedication, and resources to this project, and we are excited about the opportunity to work together.

Please let us know how we can proceed with the development of this project. We are eager to contribute to its success and ensure that the project objectives are met.

Thank you for considering C. Rallo Contracting for this project. We look forward to the opportunity to work with you.

Sincerely,

Charlie A Rallo - President Owner

**DIVIDER II: Proposal Description** 

#### **DIVIDER II: Proposal Description**

#### Proposal description shall include documents which:

1. Provide a complete detailed project description.

St. Louis Altenheim is proposing to add 46 skilled nursing facility (SNF) beds located in an existing six-story structure which may replace the contents of project #5970 DS.

The services to be provided in this facility are described in the brochure (see Attachments 5a - c)

2. Provide a timeline of events for the project, from the issuance of the CON through project completion.

(see Attachment 5d)

3. Provide a legible city or county map showing the exact location of the proposed facility.

(see Attachment 5e)

4. Provide site plan for the proposed project.

(see Attachment 5f <site plan>)

5. Provide preliminary schematic drawings for the proposed project.

(see Attachment 5g <facility schematic>

6. Provide evidence that architectural plans have been submitted to the DHSS.

(see Attachment 6)

7. Provide the proposed gross square footage.

The proposed square footage of the new facility will be 22,700 square feet.

8. Document ownership of the project site, or provide an option to purchase.

Attached please find the Altenheim Asset Sale Agreement which documents acquisition of the real estate by Malik St. Louis, LLC (see Attachments 7a – m).

#### 9. Define the community to be served.

The community to be served is primarily defined as the people aged 65 and over who reside within the 15-mile radius (see Attachment 5a-c) from this location who are in need of skilled nursing services.

#### 10. Provide 2025 population projections for the 15-mile radius service area.

The applicant has adjusted the population data based on the applicable Rules process using the 2025 projections acquired from the Department of Health and Senior Services. The following tables and maps illustrate this information (see Attachments 8a - b < DHSS 15-mile zip code and cities maps>, 8c < DHSS 15-mile zip code populations>, and 8d - 8e < 2025 Population Projections & Bed Need>).

## 11. Identify specific community problems or unmet needs the proposal would address.

When the community need methodology of 53 beds per one thousand population 65+ is applied to the 190,093 population of 65+ in the 15-mile radius, it results in a total ICF/SNF need of 10,714 beds. There are 8,911 licensed and 329 approved ICF/SNF beds in the same radius according to the CON published inventory. Thus, there is a need for 834 ICF/SNF beds in this area.

## 12. Provide utilization projections through the first three years of operation of the new LTC beds.

Since this is an expansion of an existing 23-bed ALF, 48-SNF, this table below shows the projected utilization for the past three full years of utilization and the first three projected full years including the proposed expansions:

|      | Patient Days |
|------|--------------|
| Year | SNF          |
|      |              |
| 2020 | 7,804        |
| 2021 | 6,088        |
| 2022 | 11,926       |
| 0005 | 40.500       |
| 2025 | 13,592       |
| 2026 | 14,486       |
| 2027 | 15,202       |
|      |              |

#### 13. Provide the methods and assumptions used to project utilization.

Utilization projections are based the extensive experience of the Applicant in its existing nursing home in operation at this location.

# 14. Document that consumers needs and preferences have been included in planning this project and describe how consumers had an opportunity to provide input.

The Applicant met with numerous residents and officials in the St. Louis City area in order to determine their perceptions of long-term care needs in this area. All were very supportive and encouraging.

Consumer needs in the community will be met by this expanded skilled nursing facility because the care model will focus on the basic and advanced care needs of the residents.

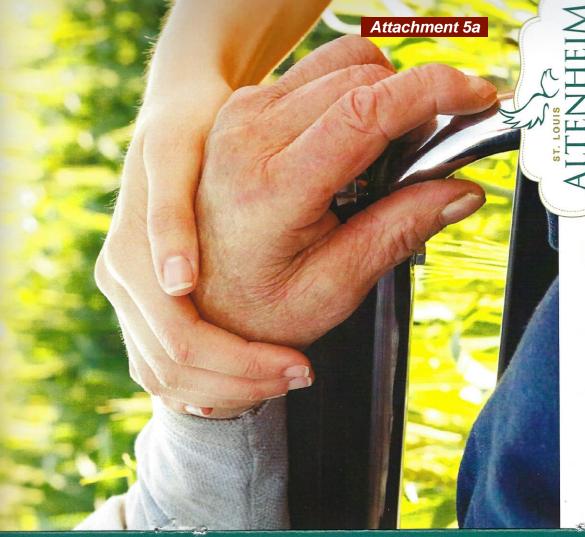
Interested persons were also notified of this application via newspaper Public Notice in April 26, 2024, edition of the St. Louis Post-Dispatch plus individual letters to every facility in 15- mile radius(see Attachment 11g).

#### 15. Provide copies of any petitions, letters of support or opposition received.

The following letters of support (see Attachments 9):

- St Croix Support Letter
- (more to be added later)

### **DIVIDER II: Attachments**



Central West End



BOUTIQUE SENIOR LIVING

Boutique senior living in the heart of St. Louis overlooking the majestic Mississippi



www.AltenheimStLouis.org 5408 S. Broadway 63111 (314) 353-7225

ALTENHEIM



# WELCOME

Picture yourself sitting on a patio high above the scenic Mississippi
River, watching eagles soar over the bluffs as the sun sets on the horizon.

The Altenheim offers a location like no other in St. Louis where every resident is treated with dignity and where a dedicated staff understands

and caters to every need.



# LIVING OPTIONS

ur residents that allow them to remain at the Altenheim he St. Louis Altenheim offers various levels of care to their needs change.



# Independent Living

laundry. The extra help enables our residents to as help with medications, housekeeping and Provides light assistance in daily living such maintain an active and vibrant lifestyle.

# Supportive Living

personal care, bathing, medication management assistance with daily activities such as dressing, Provides extra care for our residents who need or assistance at mealtime.



or any reason or while the senior is recovering Offers a short-term stay to give older adults a special place to stay while a caregiver is away from an illness or surgery.

# Nursing Care

Offers extra care short-term or long-term. Our professional health care staff provides 24-hour nursing care as well as around-the-clock personal care.

# AT YOUR SERVICE

filled with outstanding dining, unsurpassed personal care, With all the services and amenities we offer you can replace and staff who anticipate your every need and a solution uncertainty, worries and fears for an engaging lifestyle for every concern.

# Services

- Three meals daily
- Hair salon and barber
- Door-to-door dry cleaning
- Housekeeping and linens
- Personal drivers and shoppers
- Personal pantries stocked with all your favorites
- Dynamic calendar of events and outings
- Complete maintenance of grounds and residence
- 24-hour staffing
- Medication management
- Preventative health screenings and education programs

# Amenities

- Scenic view overlooking the Mississippi River
- High apartment ceilings
- Full-service, formal dining room
- Guest suites for visitors
- Library
- Fitness center
  - Pet friendly
- Fresh flowers throughout
- Reserved resident parking
- Private Event Rooms
- Personal Event Catering
- In House Catering
- Theater and Game Room



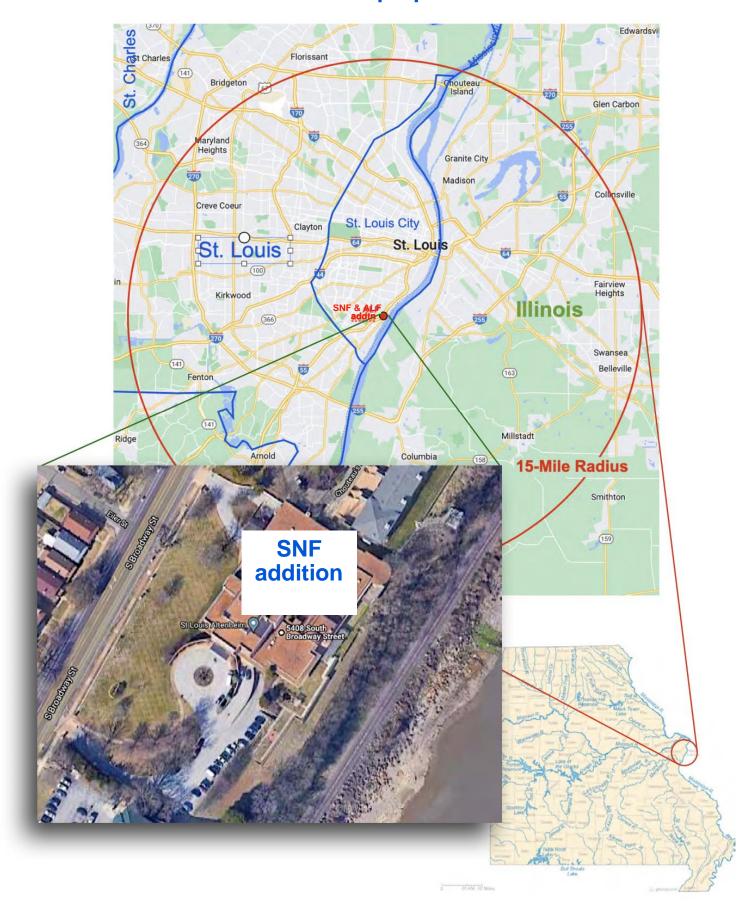
#### Larry D. Nelson Architect

3424 S. Rogers Springfield, MO 65804 (417) 849 2997 email:larrynelsonarchitect@mchsi.com

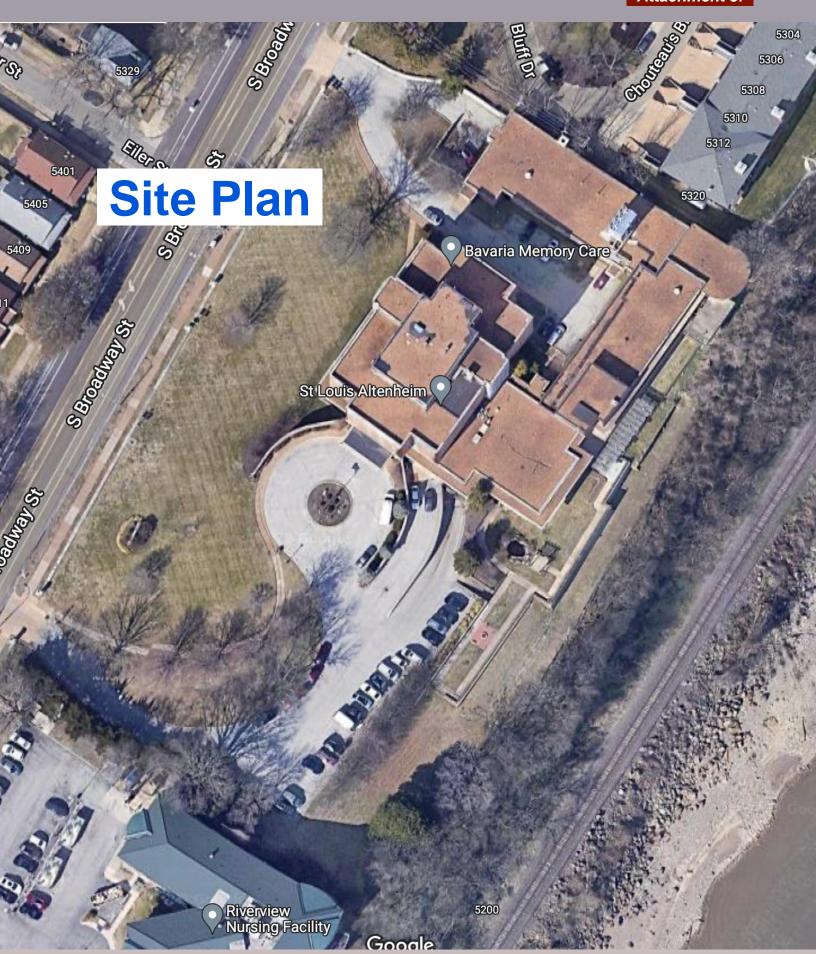
#### Timeline for Development of the Altenheim St Louis Facility Remodel of Existing 4 and 5 floors to SNF

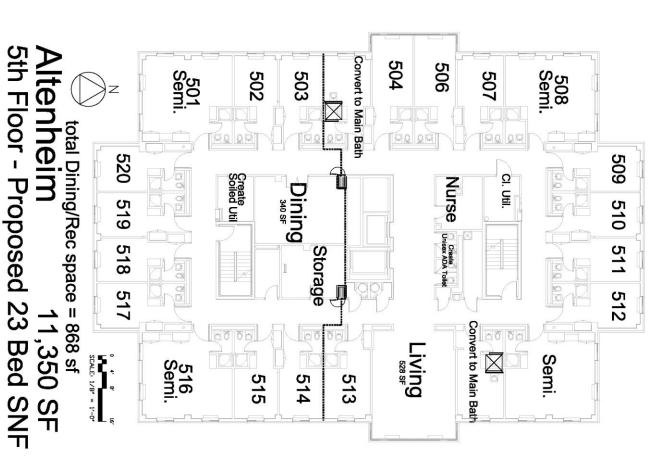
Issuance of Certificate of Need July 15, 2024 Schematic has been reviewed April 24, 2024 Initial Consultation with MoDHSS Completion of Design Development Aug 15, 2024 Completion of Permit Documents Oct 1, 2024 Bidding and Permitting Review Complete Oct 30, 2024 Commencement of Construction Phase Nov 15, 2024 Completion of Construction Phase Feb 15, 2025 Licensure Mar 15, 2024

# Overview of Geographic Location of St. Louis Altenheim proposed SNF addition

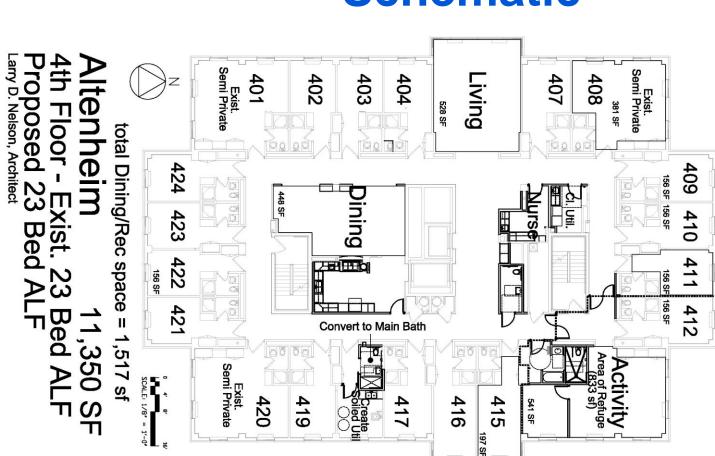


#### Attachment 5f





# **Schematic**



From: "Larry Nelson" < larrynelsonarchitect@mchsi.com>

Subject: Alternheim STL

Date: August 22, 2022 at 9:57:33 AM CDT

To: "East, David" <David.East@health.mo.gov>,

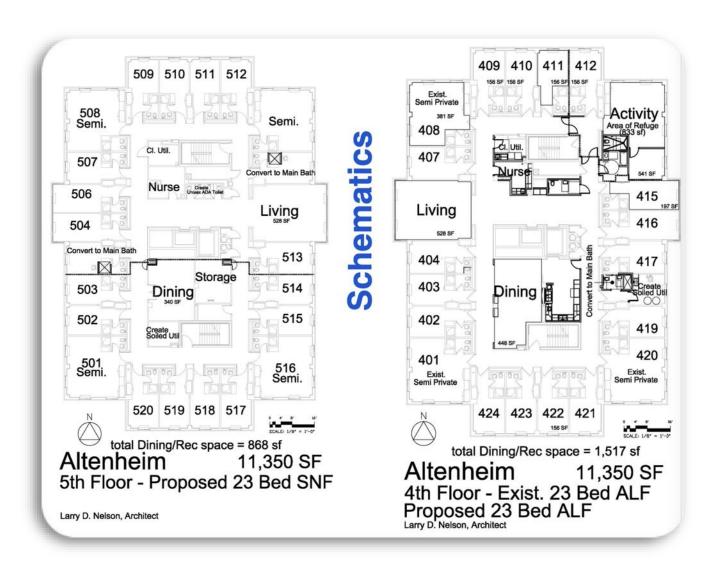
"Schaumburg, Carrie" < Carrie. Schaumburg@health.mo.gov>

Cc: "Tom Piper" <macquest@me.com>

David and Carrie, as part of the Missouri Certificate of Need process, I am forwarding to your department, Schematics of the proposed conversion of First Floor infirmary into a SNF, and the conversion of the fifth floor of the Tower into an ALF.

Once we are past the CON process, I would like to schedule a sit down, or teleconference to go over a few items. As always, thank you.

Larry D Nelson Architect 417 849 2997



#### ASSET PURCHASE AGREEMENT

By and Between

MALIK ST. LOUIS, LLC

AS "PURCHASER"

AND

ST. LOUIS ALTENHEIM

AS "SELLER"

**Property Name and Location:** 

ST. LOUIS ALTENHEIM 5408 S. BROADWAY, ST. LOUIS, MO 63111

Dated as of

May 12, 2022

(this is an abbreviated set showing key pages . . . the full 92-page agreement is available upon request)



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#### ASSET PURCHASE AGREEMENT

THIS ASSET PURCHASE AGREEMENT (this "Agreement") is made and entered into this 12<sup>th</sup> day of May, 2022 (the "Effective Date"), by and between MALIK ST. LOUIS, LLC, a Missouri limited liability company ("Purchaser") and ST. LOUIS ALTENHEIM, a Missouri nonprofit corporation ("Seller").

#### RECITALS:

Seller desires to sell, transfer and assign to Purchaser, and Purchaser desires to purchase from Seller, substantially all of the assets, properties and business of Seller, consisting of the Purchased Property described herein.

This Agreement sets forth the terms and conditions to which the parties have agreed.

#### AGREEMENTS:

**NOW, THEREFORE**, in consideration of the premises and the mutual promises set forth below, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties to this Agreement hereby agree as follows:

## ARTICLE 1 DEFINITIONS AND CERTAIN RULES OF CONSTRUCTION

#### Section 1.1 Defined Terms.

The following capitalized terms shall have the meanings specified in this section. Other terms are defined in the text of this Agreement, and throughout this Agreement, those terms shall have the meanings respectively ascribed to them.

"2021 Financial Statement" shall have the meaning set forth in Section 6.14 hereof.

"Adjustments" shall have the meaning set forth in Section 3.1(a) hereof.

"Affiliate" of a person means any other person that, through one or more intermediaries, controls, is controlled by, or is under common control with, such Person. The term "control" (including the terms "controlled by" and "under common control with") means the possession of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

"Assumed Contracts and Leases" are those contracts, leases and agreements listed on Schedule 1.1(a) attached hereto, to the extent assignable and for which applicable third party consents have been obtained or waived by Purchaser and for which Purchaser has notified Seller in writing during the Due Diligence Period that Purchaser wishes to assume; provided that, each Residency Agreement in effect prior to the Closing Date shall be deemed Assumed Contracts and Leases, whether or not Purchaser wishes to assume such Residency Agreements.

shall be permitted to continue such contest, and Purchaser shall not be permitted to either (a) claim any credit against the Purchase Price therefor, or (b) pay the holder of such Monetary Encumbrance any sum in settlement thereof until Seller's contest of such Monetary Encumbrance is fully resolved.

- (g) Except as set forth on <u>Schedule 2.4(g)</u>, Seller has not granted any license which cannot be terminated as of the Closing Date, lease, easement or other possessory right relating to the use or possession of the Real Property (except (i) under the Residency Agreements existing as of the Effective Date and entered into by Seller in the ordinary course of business in accordance with <u>Section 4.2</u> hereof; or (ii) as may be set forth in the Title Commitment), and Seller agrees that, other than as expressly permitted by <u>Section 4.2</u> hereof, it shall not grant any such right prior to Closing without the prior written approval of Purchaser, which may be withheld in Purchaser's sole and absolute discretion.
- Section 2.5 Assumed Liabilities. Subject to the terms and conditions of this Agreement, on the Closing Date, Purchaser shall assume and agrees to pay, perform or discharge only the Assumed Liabilities. Nothing in this <u>Section 2.5</u> shall be deemed to preclude either party from contesting any liability or obligation in good faith through the appropriate process.
- Section 2.6 Excluded Liabilities. All of Seller's debts, obligations and liabilities, other than the Assumed Liabilities, including any liability, obligation, claim, action, suit, or proceeding pending as of the Closing Date, or any subsequent claim, action, suit, or proceeding arising out of or relating to any such other event occurring prior to the Closing, with respect to the ownership or operation of its businesses prior to the Closing Date, including, without limitation, any obligation of Seller for compliance with applicable federal, state, county, and local tax laws or regulations, including the obligations under such laws for the payment of taxes and the filing of tax returns, under Part 6 of Title I of ERISA and Section 4980B of the IRC, as amended (commonly known as "COBRA"), Seller Plans, the Fair Labor Standards Act, Title VII of the Civil Rights Act of 1964, the Occupational Safety and Health Act, the Age Discrimination in Employment Act of 1967, the Americans With Disabilities Act, the Family and Medical Leave Act, or state worker's compensation and unemployment compensation laws, as now or hereafter amended, and any liabilities related to any overpayment (regardless of reason for such overpayment), adjustment of payments received or non-compliance under any Government Program, are collectively referred to herein as the "Excluded Liabilities;" provided, however, that actions commenced following the Closing under the Americans with Disabilities Act of 1990, 42 U.S.C. §§ 12101 et. seq. or similar state law seeking remedial action with regard to the Purchased Property, shall not be deemed an Excluded Liability and Seller shall have no liability with respect to any such action.

# ARTICLE 3 Purchase Price; Payment of Purchase Price; Allocation

#### **Section 3.1 Purchase Price and Deposit.**

(a) Purchase Price. Subject to any adjustments and prorations expressly provided for in this Agreement, including those described in <u>Section 3.3</u> and <u>Section 4.4</u> (collectively, "**Adjustments**"), the purchase price (the "**Purchase Price**") for the Purchased

Property shall be a total of Two Million Seven Hundred Fifty Thousand and 00/100 U.S. Dollars (\$2,750,000.00).

- (b) Deposit. The parties acknowledge that within three (3) business days after the Effective Date, Purchaser shall deliver Escrow Agent the sum of Two Hundred Thousand and 00/100 U.S. Dollars (\$200,000) (the "Deposit"). The Escrow Agent shall hold the Deposit in an interest-bearing account pursuant to an escrow agreement in the form attached hereto as Exhibit A. All interest payable on the Deposit shall be paid over to Seller at Closing (in addition to, not as a credit against, the Purchase Price), unless the Deposit is required to be returned to Purchaser pursuant to this Agreement, in which event such interest shall be paid to Purchaser.
- of the circumstances described in Section 2.4(d)(ii), Section 5.6, Section 5.8, Article 9, Section 10.10 and Section 10.11 or otherwise as expressly stated in this Agreement in each instance, upon proper written demand of Purchaser to Seller and the Escrow Agent stating the reason for such termination and referencing the section of this Agreement providing Purchaser with the right to do so. Unless Seller in good faith disputes Purchaser's right to terminate this Agreement, upon receipt of such written demand by Seller, Seller and Purchaser shall direct the Escrow Agent, by joint written instruction, to pay and disburse the Deposit immediately to Purchaser (whereupon this Agreement shall terminate and neither party shall have any further rights or obligations hereunder, except as otherwise expressly provided herein). Notwithstanding the foregoing or anything else to the contrary in this Agreement, in any event where the Deposit is to be returned to Purchaser under this Agreement, the sum of One Hundred Dollars of the Deposit shall be excluded therefrom and delivered to Seller as independent consideration for Purchaser's right to investigate the Purchased Property.
- (d) The Deposit shall be paid to Seller: (i) at the Closing, should the Closing occur, in partial satisfaction of the Purchase Price as provided in Section 3.2(b) hereof; or (ii) as liquidated damages (and not as a penalty) under the circumstances described in Article 9. In each such instance, Seller and Purchaser shall direct the Escrow Agent, in writing, to pay and disburse the Deposit immediately to Seller (whereupon this Agreement shall terminate and neither party shall have any further right or obligations hereunder, except as otherwise expressly provided herein).
- (e) Without limiting Purchaser's other rights and remedies hereunder, Purchaser may terminate this Agreement for any reason or for no reason whatsoever during the Due Diligence Period and upon any such termination the Deposit shall be returned to Purchaser.
- **Section 3.2 Payment of Purchase Price.** The Purchase Price shall be paid by Purchaser, at Closing, as follows:
- (a) Two Million Seven Hundred Fifty Thousand and 00/100 U.S. Dollars (\$2,750,000.00), as adjusted for (i) any Adjustments pursuant to Section 3.1(a), (ii) the mutually agreed upon value of the accrued vacation and other paid time off included in the Assumed Liabilities, and (iii) any credits and additions described in Section 3.2(b) below, shall be paid at Closing by wire transfer in accordance with wire instructions provided by Seller at least three (3) business days before Closing.

**IN WITNESS WHEREOF**, each of the parties hereto has signed and sealed this Asset Purchase Agreement as of the day and year first above written.

| SELLER:  |
|--|
| ST. LOUIS ALTENHEIM  a Missouri nonprofit corporation  Kotharine Hatfield  Estatharine Hatfield, President  Docusigned by: |
| By: James von der Heydt  James von der Heydt, Vice Presiden  |
| PURCHASER:   |
| MALIK ST. LOUIS, LLC a Missouri limited liability company  |
| By:  |
| By:  |

**IN WITNESS WHEREOF**, each of the parties hereto has signed and sealed this Asset Purchase Agreement as of the day and year first above written.

### **SELLER:**

| ST. 1 | LOU | JIS . | ALI | EN | HE | M |
|-------|-----|-------|-----|----|----|---|
|       |     |       |     |    |    |   |

a Missouri nonprofit corporation

Ву:\_\_\_\_\_

### **PURCHASER:**

MALIK ST. LOUIS, LLC

a Missouri limited liability company

Aluka M Cl 10/202

Shafiq Malik – Member

DocuSigned by:

By: Omer Malik 5/8/2022

Omer Malik – Member

### Schedule 1.1(b)

### Legal Description of Purchased Real Property

A tract of land in Block 2832 of the City of St. Louis, bounded North by property formerly of Hannah Scullin Estate, South by the center line of former Fassen Street vacated by Ordinance No. 18602 or by property now or formerly of John H. Harrigan and wife, West by Broadway and East by the right of way of the Missouri Pacific Railroad Company.

### **EXHIBIT C**

### BILL OF SALE AND ASSIGNMENT

THIS BILL OF SALE AND ASSIGNMENT, is effective as of June 21, 2022 and is furnished by ST. LOUIS ALTENHEIM, a Missouri nonprofit corporation ("Seller") to MALIK ST. LOUIS, LLC, a Missouri limited liability company ("Purchaser"), under that certain Asset Purchase Agreement dated as of May 12, 2022, by and between Purchaser and Seller (the "Purchase Agreement"). All capitalized terms used herein and not otherwise defined shall have the respective meanings ascribed to them in the Purchase Agreement.

In consideration of the Purchase Price described in the Purchase Agreement and other good and valuable consideration, the receipt and sufficiency of which Seller hereby acknowledges, Seller hereby sells, conveys, transfers, assigns and delivers to Purchaser and its successors and assigns, all of Seller's right, title and interest in and to the Purchased Personal Property as defined in the Purchase Agreement, free and clear of all Liens and liabilities whatsoever, except for the Assumed Liabilities and Permitted Encumbrances.

EXCEPT AS OTHERWISE EXPRESSLY SET FORTH IN THE PURCHASE AGREEMENT, SELLER IS CONVEYING THE PURCHASED PERSONAL PROPERTY "AS IS" WITH NO ADDITIONAL REPRESENTATIONS OR WARRANTIES WHATSOEVER.

IN WITNESS WHEREOF, Seller has caused this Bill of Sale to be executed and delivered under seal as of the day and year first above written.

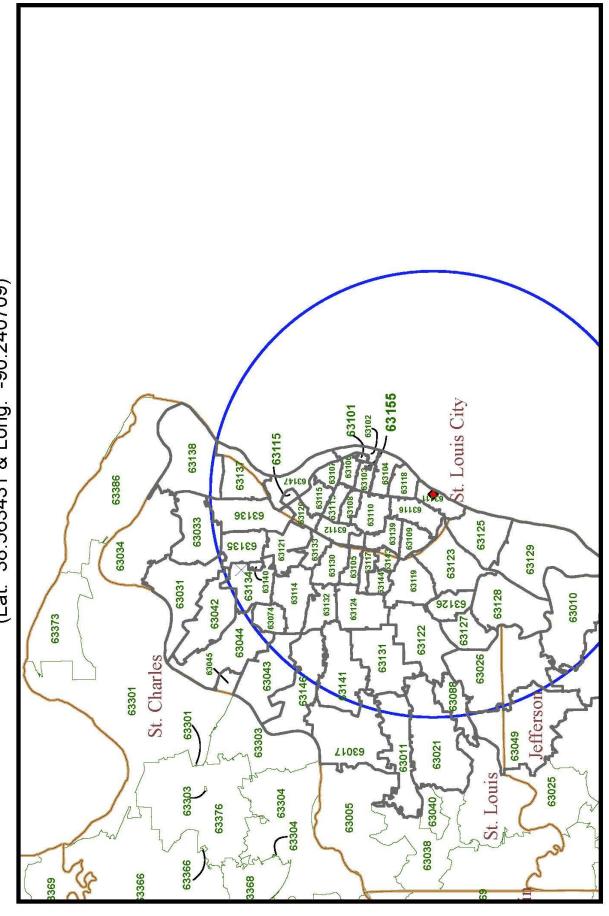
### **SELLER:**

ST. LOUIS ALTENHEIM, a Missouri nonprofit corporation

By: Katharine Hatfield, President

# CON 15 Mile Radius (County and Zip) 5408 South Broadway Street St. Louis, MO 63111

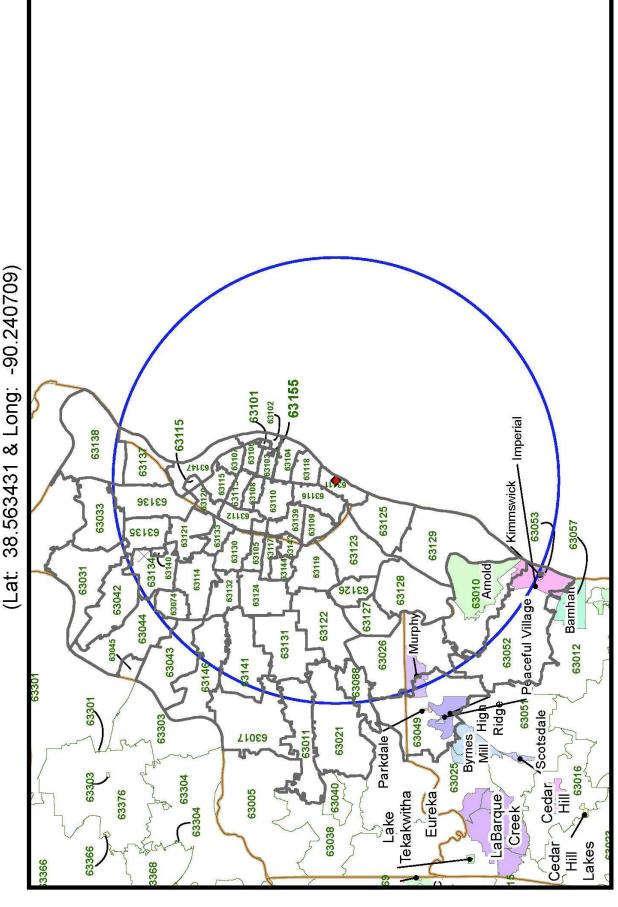
(Lat: 38.563431 & Long: -90.240709)



## CON 15 Mile Radius (City and Zip) 5408 South Broadway Street

St. Louis, MO 63111

(Lat:



### 2025 Population Projections for St. Louis City area

| 20             | 25 County      | Projection       | ons     |
|----------------|----------------|------------------|---------|
| Zip            | County         | Total Pop        | 65+ Pop |
| 63010          | Jefferson      | 35,173           | 7,170   |
| 63011          | St. Louis      | 34,767           | 8,366   |
| 63017          | St. Louis      | 41,340           | 13,256  |
| 63021          | St. Louis      | 57,238           | 8,846   |
| 63026          | St. Louis      | 46,801           | 6,522   |
| 63031          | St. Louis      | 47,070           | 8,868   |
| 63033          | St. Louis      | 41,893           | 9,034   |
| 63042          | St. Louis      | 19,243           | 3,250   |
| 63043          | St. Louis      | 22,497           | 4,338   |
| 63044          | St. Louis      | 7,205            | 2,127   |
| 63049          | Jefferson      | 16,644           | 2,605   |
| 63052          | Jefferson      | 29,137           | 3,798   |
| 63074          | St. Louis      | 14,872           | 2,490   |
| 63088          | St. Louis      | 8,667            | 1,606   |
| 63101          | St. Louis city | 3,366            | 163     |
| 63102          | St. Louis city | 2,955            | 210     |
| 63103          | St. Louis city | 8,201            | 1,284   |
| 63104          | St. Louis city | 17,236           | 1,928   |
| 63104          | St. Louis City |                  | 3,337   |
| 63106          | St. Louis      | 20,058<br>12,047 | - 40    |
| 63106          | St. Louis city |                  | 1,629   |
| 100000 1000000 |                | 8,098            | 1,561   |
| 63108          | St. Louis city | 21,117           | 3,609   |
| 63109          | St. Louis city | 23,480           | 4,568   |
| 63110          | St. Louis city | 13,722           | 1,872   |
| 63111          | St. Louis city | 18,020           | 2,924   |
| 63112          | St. Louis city | 17,297           | 3,097   |
| 63113          | St. Louis city | 9,373            | 2,123   |
| 63114          | St. Louis      | 34,811           | 5,569   |
| 63115          | St. Louis city | 16,050           | 3,629   |
| 63116          | St. Louis city | 38,529           | 5,923   |
| 63117          | St. Louis      | 8,298            | 1,477   |
| 63118          | St. Louis city | 21,984           | 2,265   |
| 63119          | St. Louis      | 33,275           | 7,912   |
| 63120          | St. Louis city | 7,521            | 1,435   |
| 63121          | St. Louis      | 24,334           | 4,501   |
| 63122          | St. Louis      | 38,977           | 8,923   |
| 63123          | St. Louis      | 49,163           | 12,048  |
| 63124          | St. Louis      | 10,563           | 3,583   |
| 63125          | St. Louis      | 31,466           | 7,851   |
| 63126          | St. Louis      | 15,134           | 4,251   |
| 63127          | St. Louis      | 4,958            | 1,904   |
| 63128          | St. Louis      | 29,584           | 9,830   |
| 63129          | St. Louis      | 54,073           | 10,819  |
| 63130          | St. Louis      | 26,952           | 4,873   |
| 63131          | St. Louis      | 16,622           | 4,319   |
| 63132          | St. Louis      | 14,040           | 2,907   |
| 63133          | St. Louis      | 8,048            | 1,140   |
| 63134          | St. Louis      | 12,562           | 1,885   |
| 63135          | St. Louis      | 20,327           | 2,955   |
| 63136          | St. Louis      | 44,514           | 6,546   |
| 63137          | St. Louis      | 20,308           | 3,105   |
| 63138          | St. Louis      | 18,860           | 2,696   |
| 63139          | St. Louis city | 19,750           | 3,362   |
| 63140          | St. Louis      | 193              | 18      |
| 63141          | St. Louis      | 21,295           | 5,599   |
| 63143          | St. Louis      | 8,879            | 985     |
| 63144          | St. Louis      | 8,903            | 1,510   |
| 63146          | St. Louis      | 29,044           | 7,541   |
| 63147          | St. Louis city | 9,252            | 1,678   |
| Totals         |                | 1,295,786        | 253,620 |
| _              |                | ,,               |         |

|       | 2025 C          | ity Proje | ections   |         |
|-------|-----------------|-----------|-----------|---------|
| Zip   | City            | County    | Total Pop | 65+ Pop |
| 63010 | Arnold          | Jefferson | 21,248    | 4,183   |
| 63010 | Imperial        | Jefferson | 4,100     | 597     |
| 63026 | Murphy          | St. Louis | 7,877     | 1,269   |
| 63049 | Byrnes Mill     | Jefferson | 3,235     | 383     |
| 63049 | High Ridge      | Jefferson | 4,178     | 607     |
| 63049 | Murphy          | Jefferson | 7,877     | 1,269   |
| 63049 | Parkdale        | Jefferson | 154       | 45      |
| 63049 | Peaceful Villag | Jefferson | 9         | 4       |
| 63052 | Imperial        | Jefferson | 4,100     | 597     |
| 63052 | Kimmswick       | Jefferson | 154       | 19      |

Address: St. Louis Altenheim, 5408 South Broadway Street, St. Louis, MO 63111

### **Bed Need Calculations**

|              | 4          | В                | ပ          | Q                          | ш               | 4                   | 9                  | Ξ                           | _                             | -                             | ×  | _                         | Σ                           | z                                      | 0  |
|--------------|------------|------------------|------------|----------------------------|-----------------|---------------------|--------------------|-----------------------------|-------------------------------|-------------------------------|--|---------------------------|-----------------------------|--|--|
| $\leftarrow$ | POPULATION | 4TION            |            | 65+                        | Project Number: | <br>::              |                    | Project Address:            | ddress:                       | 5408 Sout                     | 5408 South Broadway                        |                           |                             |  |  |
| 2            |            | Zip In<br>Radius | Pop in Zip | City in Zip                | City Pop        | % of City in<br>ZIP | City Pop in<br>ZIP | Total Cities'<br>Pop in Zip | Zip Pop<br>W/O<br>Cities' Pop | % of Zip<br>Area in<br>Radius | Zip Pop in<br>Radius<br>W/O<br>Cities' Pop | % City in Zip<br>& Radius | City Pop in<br>Zip & Radius | Total Gties'<br>Pop in Zip &<br>Radius | Zip Pop w City<br>Pop in Zip &<br>Radius |
| ω4           | <b>⊢</b> 1 | 63010            | 7,170      | Arnold<br>Imperial         | 4,183           | 100%                | 4,183              | 4,243                       | 2,927                         | 100%                          | 2,927                                      | 100%                      | 4,183                       | 4,243                                  | 7,170                                    |
| 2            | 2          | 63011            | 998'8      | n/a                        | 0               | %0                  | 0                  | 0                           | 998'8                         | 20%                           | 1,673                                      | %0                        | 0                           | 0                                      | 1,673                                    |
| 7            | Н          | 63017            | 13,256     | n/a                        | 0               | %0                  | 0                  | 0                           | 13,256                        | 10%                           | 1,326                                      | %0                        | 0                           | 0                                      | 1,326                                    |
| 6            | 4          | 63021            | 8,846      | n/a                        | 0               | %0                  | 0                  | 0                           | 8,846                         | 30%                           | 2,654                                      | %0                        | 0                           | 0                                      | 2,654                                    |
| 11           | 2          | 63026            | 6,522      | Murphy                     | 1,269           | %09                 | 761                | 761                         | 5,761                         | 100%                          | 5,761                                      | %09                       | 761                         | 761                                    | 6,522                                    |
| 13           | 9          | 63031            | 898'8      | n/a                        | 0               | %0                  | 0                  | 0                           | 898'8                         | %0                            | 0  | %0                        | 0                           | 0                                      | 0  |
| 15           | $\dashv$   | 63033            | 9,034      | n/a                        | 0               | %0                  | 0                  | 0                           | 9,034                         | 10%                           | 903  | %0                        | 0                           | 0                                      | 903                                      |
| ]            | 8          | 63042            | 3,250      | n/a                        | 0               | %0                  | 0                  | 0                           | 3,250                         | %0                            | 0  | %0                        | 0                           | 0                                      | 0  |
| 19           | 6          | 63043            | 4,338      | n/a                        | 0               | %0                  | 0                  | 0                           | 4,338                         | 20%                           | 868  | %0                        | 0                           | 0                                      | 898                                      |
| 21           | 10         | 63044            | 2,127      | n/a                        | 0               | %0                  | 0                  | 0                           | 2,127                         | 10%                           | 213  | %0                        | 0                           | 0                                      | 213                                      |
| 23           | 11         | 63049            | 2,605      | Byrnes Mill                | 383             | %0                  | 0                  | 1,164                       | 1,441                         | 10%                           | 144  | %0                        | 0                           | 254                                    | 368                                      |
| 24<br>25     |            |                  |            | High Ridge                 | 209             | 100%                | 607                |                             |                               |                               |  | %0                        | 0 (                         |  |  |
| 25           |            |                  |            | Parkdale                   | 45              | 100%                | 45                 |                             |                               |                               |  | %0                        | 0 (                         |  |  |
| 27           |            |                  |            | Peacetul Village<br>Murphy | 1 269           | 100%                | 508                |                             |                               |                               |  | 20%                       | 0<br>254                    |  |  |
| 28           | 12         | 63052            | 3,798      | Imperial                   | 597             | %06                 | 537                | 556                         | 3,242                         | 20%                           | 648  | 30%                       | 179                         | 179                                    | 827                                      |
| 29           | _          |                  |            | Kimmswick                  | 19              | 100%                | 19                 |                             |                               |                               |  | %0                        | 0                           |  |  |
| 30           | 13         | 63074            | 2,490      | n/a                        | 0               | %0                  | 0                  | 0                           | 2,490                         | 100%                          | 2,490                                      | %0                        | 0                           | 0                                      | 2,490                                    |
| 32           | 14         | 88089            | 1,606      | n/a                        | 0               | %0                  | 0                  | 0                           | 1,606                         | %02                           | 1,124                                      | %0                        | 0                           | 0                                      | 1,124                                    |
| 34           | 15         | 63101            | 163        | n/a                        | 0               | %0                  | 0                  | 0                           | 163                           | 100%                          | 163  | %0                        | 0                           | 0                                      | 163                                      |
| 36           | 16         | 63102            | 210        | n/a                        | 0               | %0                  | 0                  | 0                           | 210                           | 100%                          | 210  | %0                        | 0                           | 0                                      | 210                                      |
| 38           | 17         | 63103            | 1,284      | n/a                        | 0               | %0                  | 0                  | 0                           | 1,284                         | 100%                          | 1,284                                      | %0                        | 0                           | 0                                      | 1,284                                    |
| 40           | -          | 63104            | 1,928      | n/a                        | 0               | %0                  | 0                  | 0                           | 1,928                         | 100%                          | 1,928                                      | %0                        | 0                           | 0                                      | 1,928                                    |
| 42           | $\dashv$   | 63105            | 3,337      | n/a                        | 0               | %0                  | 0                  | 0                           | 3,337                         | 100%                          | 3,337                                      | %0                        | 0                           | 0                                      | 3,337                                    |
| 44           | +          | 63106            | 1,629      | n/a                        | 0               | %0                  | 0                  | 0                           | 1,629                         | 100%                          | 1,629                                      | %0                        | 0                           | 0                                      | 1,629                                    |
| 40           | +          | 63107            | 1,561      | n/a                        | 0               |                     | 0                  | 0                           | 1,561                         | 100%                          | 1,561                                      | %0                        | 0                           | 0                                      | 1,561                                    |
| ν ς          | +          | 63108            | 3,609      | n/a                        | 0               | %0                  | 0                  | 0                           | 3,609                         | 100%                          | 3,609                                      | %0                        | 0                           | 0                                      | 3,609                                    |
| 200          | +          | 63109            | 4,568      | n/a                        | 0               | %0                  | 0                  | 0                           | 4,568                         | 100%                          | 4,568                                      | %0                        | 0                           | 0                                      | 4,568                                    |
| 75           | +          | 63110            | 1,872      | n/a                        | 0               | %0                  | 0                  | 0                           | 1,872                         | 100%                          | 1,872                                      | %0                        | 0                           | 0                                      | 1,872                                    |
| 40           | +          | 63111            | 2,924      | n/a                        | 0               | %0                  | 0                  | 0                           | 2,924                         | 100%                          | 2,924                                      | %0                        | 0                           | 0                                      | 2,924                                    |
| 0 0          | +          | 63112            | 3,097      | n/a                        | 0               | %0                  | 0                  | 0                           | 3,097                         | 100%                          | 3,097                                      | %0                        | 0                           | 0                                      | 3,097                                    |
| 000          | +          | 63113            | 2,123      | n/a                        | 0               | %0                  | 0                  | 0                           | 2,123                         | 100%                          | 2,123                                      | %0                        | 0                           | 0                                      | 2,123                                    |
| 9            | 28         | 63114            | 5,569      | n/a                        | 0               | %0                  | 0                  | 0                           | 5,569                         | 100%                          | 5,569                                      | %0                        | 0                           | 0                                      | 5,569                                    |
| 62           | 29         | 63115            | 3,629      | n/a                        | .0              | %0                  | 0                  | 0                           | 3,629                         | 100%                          | 3,629                                      | %0                        | 0                           | 0                                      | 3,629                                    |
| 64           | 30         | 63116            | 5,923      | n/a                        | 0               | %0                  | 0                  | 0                           | 5,923                         | 100%                          | 5,923                                      | %0                        | 0                           | 0                                      | 5,923                                    |
| 99           | 31         | 63117            | 1,477      | n/a                        | 0               | %0                  | 0                  | 0                           | 1,477                         | 100%                          | 1,477                                      | %0                        | 0                           | 0                                      | 1,477                                    |
| 89           | 32         | 63118            | 2,265      | n/a                        | 0               | %0                  | 0                  | 0                           | 2,265                         | 100%                          | 2,265                                      | %0                        | 0                           | 0                                      | 2,265                                    |
| 70           | 33         | 63119            | 7,912      | n/a                        | 0               | %0                  | 0                  | 0                           | 7,912                         | 100%                          | 7,912                                      | %0                        | 0                           | 0                                      | 7,912                                    |
| 72           | ╄          | 63120            | 1 435      | e/u                        | C               | %0                  | O                  | c                           | 1 435                         | 100%                          | 1 435                                      | %0                        | С                           | 0                                      | 1 435                                    |
| 74           | ┿          | 63121            | 4,501      | n/a                        | 0               | %0                  | 0                  | 0                           | 4,501                         | 100%                          | 4,501                                      | %0                        | 0                           | 0                                      | 4,501                                    |
| 9/           | 36         | 63122            | 8,923      | n/a                        | 0               | %0                  | 0                  | 0                           | 8,923                         | 100%                          | 8,923                                      | %0                        | 0                           | 0                                      | 8,923                                    |
| 78           | ┝          | 63123            | 12,048     | n/a                        | 0               | %0                  | 0                  | 0                           | 12,048                        | 100%                          | 12,048                                     | %0                        | 0                           | 0                                      | 12,048                                   |
| 80           | 38         | 63124            | 3,583      | n/a                        | 0               | %0                  | 0                  | 0                           | 3,583                         | 100%                          | 3,583                                      | %0                        | o                           | 0                                      | 3,583                                    |
| 82           | 39         | 63125            | 7.851      | n/a                        | 0               | %0                  | 0                  | 0                           | 7.851                         | 100%                          | 7.851                                      | %0                        | 0                           | 0                                      | 7.851                                    |
|              | +          |                  |            |                            |                 |                     |                    |                             |                               | :<br>!<br>!                   |  |                           |                             |  |  |

## **Bed Need Calculations**

|             | A B          | ၁       | Q   | ш     | т. | 9     | Η     | -       |      | ¥       | 7  | Σ       | z                    | 0        |
|-------------|--------------|---------|-----|-------|----|-------|-------|---------|------|---------|----|---------|----------------------|----------|
| 84 40       | 0 63126      | 4,251   | n/a | 0     | %0 | 0     | 0     | 4,251   | 100% | 4,251   | %0 | 0       | 0                    | 4,251    |
| 86 41       | 1 63127      | 1,904   | n/a | 0     | %0 | 0     | 0     | 1,904   | 100% | 1,904   | %0 | 0       | 0                    | 1,904    |
| 88 42       | 2 63128      | 9,830   | n/a | 0     | %0 | 0     | 0     | 0836    | 100% | 083'6   | %0 | 0       | 0                    | 9,830    |
| 90 43       | 3 63129      | 10,819  | n/a | 0     | %0 | 0     | 0     | 10,819  | 100% | 10,819  | %0 | 0       | 0                    | 10,819   |
| 92 44       | 4 63130      | 4,873   | n/a | 0     | %0 | 0     | 0     | 4,873   | 100% | 4,873   | %0 | 0       | 0                    | 4,873    |
| 94 45       | 5 63131      | 4,319   | n/a | 0     | %0 | 0     | 0     | 4,319   | 100% | 4,319   | %0 | 0       | 0                    | 4,319    |
| 96 46       | 6 63132      | 2,907   | n/a | 0     | %0 | 0     | 0     | 2,907   | 100% | 2,907   | %0 | 0       | 0                    | 2,907    |
| 98 47       | 7 63133      | 1,140   | n/a | 0     | %0 | 0     | 0     | 1,140   | 100% | 1,140   | %0 | 0       | 0                    | 1,140    |
| 100 48      | 8 63134      | 1,885   | n/a | 0     | %0 | 0     | 0     | 1,885   | 100% | 1,885   | %0 | 0       | 0                    | 1,885    |
| 102 49      | 9 63135      | 2,955   | n/a | 0     | %0 | 0     | 0     | 2,955   | 100% | 2,955   | %0 | 0       | 0                    | 2,955    |
| 104 50      | 0 63136      | 6,546   | n/a | 0     | %0 | 0     | 0     | 6,546   | 100% | 6,546   | %0 | 0       | 0                    | 6,546    |
| $106_{-51}$ | 1 63137      | 3,105   | n/a | 0     | %0 | 0     | 0     | 3,105   | 100% | 3,105   | %0 | 0       | 0                    | 3,105    |
| 108 52      | 2 63138      | 2,696   | n/a | 0     | %0 | 0     | 0     | 2,696   | 10%  | 270     | %0 | 0       | 0                    | 270      |
| 110 $53$    | 3 63139      | 3,362   | n/a | 0     | %0 | 0     | 0     | 3,362   | 100% | 3,362   | %0 | 0       | 0                    | 3,362    |
| 112 54      | 4 63140      | 18      | n/a | 0     | %0 | 0     | 0     | 18      | 100% | 18      | %0 | 0       | 0                    | 18       |
| 114 55      | 5 63141      | 5,599   | n/a | 0     | %0 | 0     | 0     | 5,599   | %08  | 4,479   | %0 | 0       | 0                    | 4,479    |
| 116 $56$    | 6 63143      | 985     | n/a | 0     | %0 | 0     | 0     | 985     | 100% | 985     | %0 | 0       | 0                    | 985      |
| 118 57      | 7 63144      | 1,510   | n/a | 0     | %0 | 0     | 0     | 1,510   | 100% | 1,510   | %0 | 0       | 0                    | 1,510    |
| 120 58      | 8 63146      | 7,541   | n/a | 0     | %0 | 0     | 0     | 7,541   | 40%  | 3,016   | %0 | 0       | 0                    | 3,016    |
| 122 5       | 59 63147     | 1,678   | n/a | 0     | %0 | 0     | 0     | 1,678   | 100% | 1,678   |    | 0       | 0                    | 1,678    |
| 124         |              | 253,620 |     | 8,973 |    | 6,724 | 6,724 | 246,896 |      | 184,004 |    | 5,437   | 5,437                | 189,441  |
| 125         |              |         |     |       |    |       |       |         |      |         |    | RCF/ALF | RCF/ALF Beds Needed: | 4,736.0  |
| -           | Rev. 05/2013 | -       |     |       |    |       |       |         |      |         |    | ICF/SNF | ICF/SNF Beds Needed: | 10,040.4 |



April 2024

To Whom It May Concern:

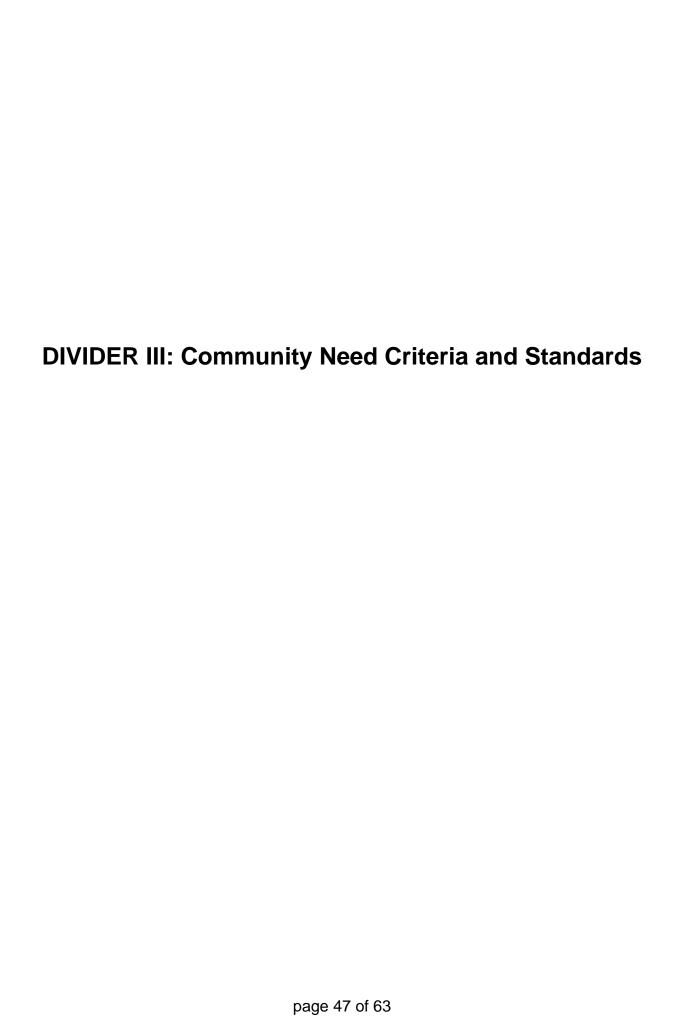
I am writing to support the CON application by St. Louis Altenheim to add 46 skilled nursing beds.

St. Louis Altenheim has been a vital partner in the South St. Louis City Community. They serve the adult population with much needed skilled long-term care. The need is becoming greater and the St. Louis Altenheim is trying to be a good steward of the elderly as they have for over a century.

This project represents an important investment in resources, which is needed to meet the growing demand for services. Please consider this letter of support as you review the home's application for this vital healthcare project.

Sincerely,

Zack Brandmeyer, CTC



### **DIVIDER III: Community Need Criteria and Standards**

### Document the following, if applicable:

1. For ICF/SNF beds, address the population-based bed need methodology of fifty-three (53) beds per one thousand (1,000) population age sixty-five (65) and older.

The population data provided by the Department of Health and Senior Services was included in Divider II. The percentage adjustments by the applicant to accommodate zip code population inside the 15-mile radius were also included in Divider II.

An inventory of existing and approved ICF and SNF facilities inside the 15-mile radius is provided (see Attachment 10a - c), as well as a map showing the location of these facilities (see Attachments 10a - c). Based on this data, there will be a need for 388 more ICF/SNF beds in the 15-mile radius for the year 2025 as follows:

Unmet Need =  $(53 \times P) - U$ 

Where:

53 = ICF/SNF need rate per 1,000 population age 65+

P = Year 2025 population in the 15-mile radius

U = Number of existing and approved beds in 15-mile radius

Unmet Need =  $(0.053 \times 90,093) - 9,240 = 834 \text{ ICF/SNF}$  bed need

3. For LTCH beds, address the population-based bed need methodology of one-tenth (0.1) bed per one thousand (1,000) population.

(not applicable)

4. Document any alternate need methodology used to determine the need for additional beds such as LTCH, Alzheimer's, mental health or other specialty beds.

(not applicable)

5. For any proposed facility which is designed and operated exclusively for persons with acquired human immunodeficiency syndrome (AIDS), provide information to justify the need for the type of beds being proposed.

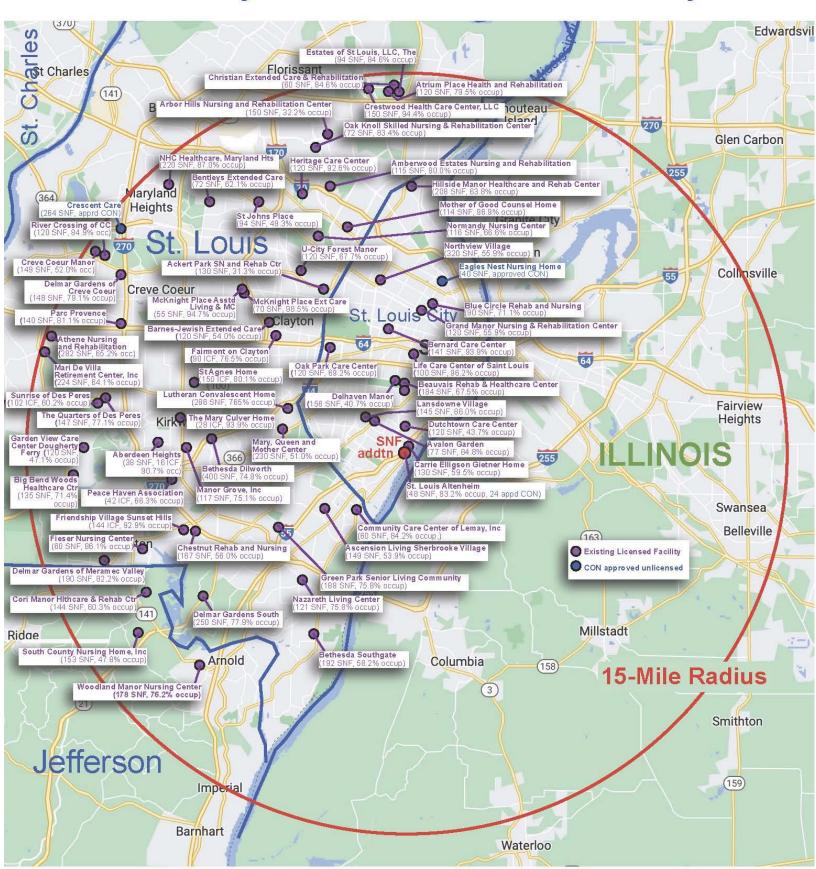
(not applicable)

6. If the project is to add beds to an existing facility, has the facility received a Notice of Noncompliance within the last 18 months as a result of a survey, inspection or complaint investigation? If the answer is yes, explain.

The project has been in compliance since December 2023. It had received notice of noncompliance in July 2023 and has corrected all issues.

### **DIVIDER III: Attachments**

### 15-Mile Service Area for Attachment 10a St. Louis City 63111 CON ICF/SNF Need Analysis



### proposed Skilled Nursing Facility addition:

# Inventory of Intermediate Care and Skilled Nursing Facilities in the 15-Mile Radius around proposed additional SNF beds in St. Louis City 63111

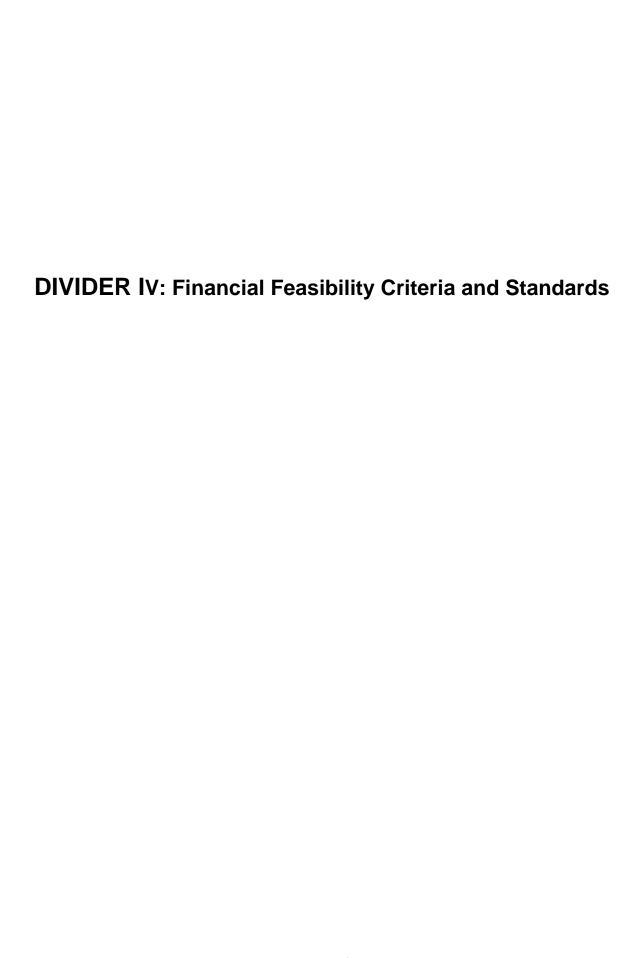
| County        | Facility Name                                 | Address                      | City             | Zip   | SNF | ᅜ  | Total | AVG   |
|---------------|---|------------------------------|------------------|-------|-----|----|-------|-------|
| Jefferson     | South County Nursing Home, Inc                | 1101 West Outer 21 Rd        | Arnold           | 63010 | 153 | 0  | 153   | 47.8% |
| Jefferson     | Woodland Manor Nursing Center                 | 555 Woodland Villas Lane     | Arnold           | 63010 | 178 | 0  | 178   | 76.2% |
| St Louis      | Athene Nursing and Rehabilitation             | 13995 Clayton Rd             | Town and Country | 63017 | 282 | 0  | 282   | 65.2% |
| St Louis      | Mari De Villa Retirement Center, Inc          | 13900 Clayton Rd             | Town and Country | 63017 | 224 | 0  | 224   | 64.1% |
| Jefferson     | Cori Manor Healthcare & Rehabilitation Center | 560 Corisande Hills Rd       | Fenton           | 63026 | 144 | 0  | 144   | 60.3% |
| St Louis      | Delmar Gardens Of Meramec Valley              | 1 Arbor Terrace              | Fenton           | 63026 | 190 | 0  | 190   | 82.2% |
| St Louis      | Fieser Nursing Center                         | 404 Main St                  | Fenton           | 63026 | 09  | 0  | 09    | 86.1% |
| St Louis      | Crestwood Health Care Center, LLC             | 11400 Mehl Ave               | Florissant       | 63033 | 150 | 0  | 150   | 94.4% |
| St Louis      | NHC Healthcare, Maryland Heights              | 2920 Fee Fee Rd              | Maryland Heights | 63043 | 220 | 0  | 220   | 87.0% |
| St Louis      | Big Bend Woods Healthcare Center              | 110 Highland Ave             | Valley Park      | 63088 | 135 | 0  | 135   | 71.4% |
| St Louis      | Garden View Care Center at Dougherty Ferry    | 13612 Big Bend Rd            | Valley Park      | 63088 | 120 | 0  | 120   | 47.1% |
| St Louis City | Life Care Center of Saint Louis               | 3520 Chouteau Ave            | St Louis         | 63103 | 100 | 0  | 100   | 96.2% |
| St Louis      | Barnes-Jewish Extended Care                   | 401 Corporate Park Dr        | St Louis         | 63105 | 120 | 0  | 120   | 54.0% |
| St Louis City | Blue Circle Rehab and Nursing                 | 2939 Magazine Street         | St Louis         | 63106 | 06  | 0  | 06    | 71.1% |
| St Louis City | Eagles Nest Nursing Home                      | 4101 North Grand Blvd        | St. Louis        | 63107 | 40  | 0  | 40    | 0.0%  |
| St Louis City | Bernard Care Center                           | 4335 West Pine Blvd          | St Louis         | 63108 | 141 | 0  | 141   | 93.9% |
| St Louis City | Beauvais Rehab and Healthcare Center          | 3625 Magnolia Ave            | St Louis         | 63110 | 184 | 0  | 184   | 67.5% |
| St Louis City | Carrie Elligson Gietner Home                  | 5000 South Broadway          | St Louis         | 63111 | 130 | 0  | 130   | 29.5% |
| St Louis City | St. Louis Altenheim                           | 5408 South Broadway          | St. Louis        | 63111 | 48  | 0  | 48    | 83.2% |
| St Louis City | St. Louis Altenheim                           | 5408 South Broadway          | St. Louis        | 63111 | 25  |    | 25    | %0.0  |
| St Louis City | Delhaven Manor                                | 5460 Delmar Blvd             | St Louis         | 63112 | 156 | 0  | 156   | 40.7% |
| St Louis City | Grand Manor Nursing & Rehabilitation Center   | 3645 Cook Ave                | St Louis         | 63113 | 120 | 0  | 120   | 55.9% |
| St Louis City | Northview Village                             | 2415 North Kingshighway      | St Louis         | 63113 | 320 | 0  | 320   | 55.9% |
| St Louis      | Bentleys Extended Care                        | 3060 Ashby Rd                | Overland         | 63114 | 72  | 0  | 72    | 62.1% |
| St Louis      | St Johns Place                                | 3333 Brown Rd                | St Louis         | 63114 | 94  | 0  | 94    | 49.3% |
| St Louis City | Avalon Garden                                 | 4359 Taft Ave                | St Louis         | 63116 | 77  | 0  | 77    | 84.8% |
| St Louis City | Lansdowne Village                             | 4624 Lansdowne Ave           | St Louis         | 63116 | 145 | 0  | 145   | 86.0% |
| St Louis      | Fairmont on Clayton                           | 7920 Clayton Rd              | Richmond Heights | 63117 | 0   | 90 | 06    | 76.5% |
| St Louis City | Dutchtown Care Center                         | 3421 Gasconade St            | St Louis         | 63118 | 120 | 0  | 120   | 43.7% |
| St Louis      | Lutheran Convalescent Home                    | 723 South Laclede Station Rd | Webster Groves   | 63119 | 286 | 0  | 286   | 76.5% |
| St Louis      | Mary, Queen and Mother Center                 | 7601 Watson Rd               | Shrewsbury       | 63119 | 230 | 0  | 230   | 51.0% |
| St Louis      | Amberwood Estates Nursing and Rehabilitation  | 5303 Bermuda Drive           | Normandy         | 63121 | 115 | 0  | 115   | 80.0% |
| St Louis      | Mother of Good Counsel Home                   | 6825 Natural Bridge Rd       | St Louis         | 63121 | 114 | 0  | 114   | %6.96 |
| St Louis      | Aberdeen Heights                              | 505 Couch Ave                | Kirkwood         | 63122 | 38  | 16 | 54    | 90.7% |

(information compiled March 5, 2024, based on information acquired from the Department of Health and Senior Services including quarterly licensed (including unavailable beds) occupancy rates for 2022 Apr. 1 - Jun. 30, 2022> through 3023 < Jul. 1 - Sep. 30, 2023> in right column. Certificate of Need approved, but not yet licensed, facilities and beds are shown in blue text.

## in the 15-Mile Radius around proposed additional SNF beds in St. Louis City 63111 Inventory of Intermediate Care and Skilled Nursing Facilities

| St Louis      | Bethesda Dilworth                                    | 9645 Big Bend Blvd            | St Louis        | 63122 | 400   | 0   | 400   | 74.8% |
|---------------|--|-------------------------------|-----------------|-------|-------|-----|-------|-------|
| St Louis      | Manor Grove, Incorporated                            | 711 South Kirkwood Rd         | Kirkwood        | 63122 | 117   | 0   | 117   | 75.1% |
| St Louis      | Mary Culver Home, The                                | 221 West Washington Ave       | Kirkwood        | 63122 | 0     | 28  | 28    | 93.9% |
| St Louis      | St Agnes Home  | 10341 Manchester Rd           | Kirkwood        | 63122 | 0     | 150 | 150   | 80.1% |
| St Louis      | Green Park Senior Living Community                   | 9350 Green Park Rd            | St Louis        | 63123 | 188   | 0   | 188   | 75.8% |
| St Louis      | McKnight Place Assisted Living and Memory Care       | Three McKnight Place          | St Louis        | 63124 | 55    | 0   | 55    | 94.7% |
| St Louis      | McKnight Place Extended Care                         | Two McKnight PI               | St Louis        | 63124 | 70    | 0   | 70    | 98.5% |
| St Louis      | Ascension Living Sherbrooke Village                  | 4005 Ripa Ave                 | St Louis        | 63125 | 149   | 0   | 149   | 53.9% |
| St Louis      | Community Care Center of Lemay, Inc                  | 9353 South Broadway           | St Louis        | 63125 | 09    | 0   | 09    | 84.2% |
| St Louis      | Friendship Village Sunset Hills                      | 12651 Village Circle Drive    | St Louis        | 63127 | 144   | 0   | 144   | 92.9% |
| St Louis      | Peace Haven Association                              | 12630 Rott Road               | St. Louis       | 63127 | 0     | 42  | 42    | %8.99 |
| St Louis      | Chestnut Rehab and Nursing                           | 10954 Kennerly Rd             | St Louis        | 63128 | 167   | 0   | 167   | 26.0% |
| St Louis      | Delmar Gardens South                                 | 5300 Butler Hill Rd           | St Louis        | 63128 | 250   | 0   | 250   | 77.9% |
| St Louis      | Bethesda Southgate                                   | 5943 Telegraph Rd             | St Louis        | 63129 | 192   | 0   | 192   | 58.2% |
| St Louis      | Nazareth Living Center                               | #2 Nazareth Lane              | St Louis        | 63129 | 121   | 0   | 121   | 75.8% |
| St Louis      | Ackert Park Skilled Nursing and Rehabilitation Centi | 894 Leland Ave                | University City | 63130 | 130   | 0   | 130   | 31.3% |
| St Louis      | U-City Forest Manor                                  | 1301 Partridge Ave            | St Louis        | 63130 | 120   | 0   | 120   | %2.79 |
| St Louis      | Quarters at Des Peres, The                           | 13230 Manchester Rd           | Des Peres       | 63131 | 147   | 0   | 147   | 77.1% |
| St Louis      | Sunrise of Des Peres                                 | 13460 Manchester Rd           | Des Peres       | 63131 | 0     | 102 | 102   | 60.2% |
| St Louis      | Normandy Nursing Center                              | 7301 Saint Charles Rock Rd    | St Louis        | 63133 | 116   | 0   | 116   | %9.99 |
| St Louis      | Heritage Care Center                                 | 4401 North Hanley Rd          | St Louis        | 63134 | 120   | 0   | 120   | 92.6% |
| St Louis      | Arbor Hills Nursing and Rehabilitation Center        | 800 Chambers Road             | Ferguson        | 63135 | 150   | 0   | 150   | 32.2% |
| St Louis      | Oak Knoll Skilled Nursing & Rehabilitation Center    | 37 N Clark Ave                | Ferguson        | 63135 | 72    | 0   | 72    | 83.4% |
| St Louis      | Atrium Place Health and Rehabilitation               | 2600 Redman Rd                | St Louis        | 63136 | 120   | 0   | 120   | 79.5% |
| St Louis      | Christian Extended Care & Rehabilitation             | 11160 Village North Dr        | St Louis        | 63136 | 09    | 0   | 09    | 84.6% |
| St Louis      | Estates of St Louis, LLC, The                        | 2115 Kappel Dr                | St Louis        | 63136 | 94    | 0   | 94    | 84.6% |
| St Louis City | Oak Park Care Center                                 | 6637 Berthold Ave             | St Louis        | 63139 | 120   | 0   | 120   | 69.2% |
| St Louis      | Delmar Gardens of Creve Coeur                        | 850 Country Manor Ln          | Creve Coeur     | 63141 | 148   | 0   | 148   | 79.1% |
| St Louis      | Parc Provence  | 605 Coeur De Ville Dr         | St Louis        | 63141 | 140   | 0   | 140   | 81.1% |
| St Louis      | Crescent Care  | 12440, 12435, 12486 Devine Dr | St. Louis       | 63146 | 264   | 0   | 264   | %0.0  |
| St Louis      | Creve Coeur Manor                                    | 1127 Timber Run Dr            | St Louis        | 63146 | 149   | 0   | 149   | 52.0% |
| St Louis      | River Crossing of Creve Coeur                        | 11278 Schuetz Rd              | St Louis        | 63146 | 120   | 0   | 120   | 84.9% |
| St Louis City | Hillside Rehab and Healthcare Center                 | 1265 McLaran Ave              | St Louis        | 63147 | 208   | 0   | 208   | 63.8% |
| TOTAL         |  |                               |                 |       | 8,812 | 428 | 9,240 |       |

(information compiled March 5, 2024, based on information acquired from the Department of Health and Senior Services including quarterly licensed (including unavailable beds) occupancy rates for 2022 Apr. 1 - Jun. 30, 2022> through 3023 <Jul. 1 - Sep. 30, 2023> in right column. Certificate of Need approved, but not yet licensed, facilities and beds are shown in blue text.



### **DIVIDER IV: Financial Feasibility Criteria and Standards**

### Document the following, if applicable:

1. Document that the proposed costs per square foot are reasonable when compared to the latest "RS Means Construction Cost data".

The projected renovation cost is \$50.66 per square foot (see Attachment 4c), which is much less than the 3/4 median of \$263.00 (SNF) per square foot for RS Means for the St. Louis area (see Attachment 11a).

2. Document that sufficient financing is available by providing a letter from a financial institution or an auditors statement indicating that sufficient funds are available.

A letter from The Bank of Missouri documents their interest in funding of the applicant's project (see Attachment 11b).

3. Provide Service-Specific Revenues and Expenses (Form MO 580-1865) for the latest three (3) years, and projected through three (3) years beyond project completion.

Since this is an expansion of an existing ALF, ICF and SNF, these are historical utilization figures from 2020, 2021 and 2022, plus projections for 2024 to 2026 (see Attachments 11c - d).

4. Document how patient charges were derived.

Charges are based on extensive experience of the Applicant in their existing facilities currently in operation in Missouri.

5. Document responsiveness to the needs of the medically indigent.

This is a full-function assisted living facility plus a skilled nursing facility which is eligible for public reimbursement such as Medicare or Medicaid, and there are other provisions for discounted services. Provisions will be made to allow residents to relocate to more affordable facilities, including the option to share a room, and assistance will be provided in securing other benefits to offset rising costs. Third-party providers will be utilized when Medicare or Medicaid services are available per physician order. Residents with limited resources will also be referred to other services who provide indigent care.

Interested persons were also notified of this application via newspaper Public Notice in April 26, 2024, editions of the St. Louis Post-Dispatch (see Attachment 11e).

6. For a proposed new skilled nursing or intermediate care facility, what percent of your admissions would Medicaid eligible on the first day of admission or become Medicaid eligible within 90 days of admission?

(not applicable)

7. For an existing skilled nursing or intermediate care facility proposing to add beds, what percent of your admissions is Medicaid eligible on the first day of admission or becomes Medicaid eligible within 90 days of admission?

It is estimated that 80% of our admissions will be Medicaid eligible as defined.

### **DIVIDER IV: Attachments**

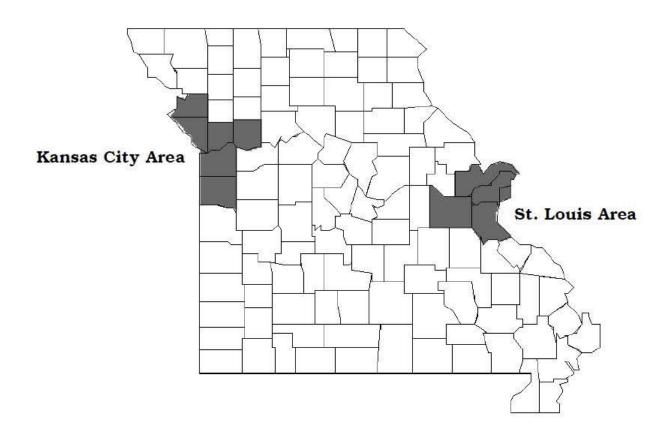
### RS Means Cost Data

### RS Means Cost Data Percentile Limits Total New Construction Project Costs\*

Source: 2024 RS Means Building Construction Cost Data

| Type of Facility           | <u>Percentile</u> | <u>St. Louis</u><br><u>Area</u> | Kansas City<br>Area | Other Missouri<br>Area |
|----------------------------|-------------------|---------------------------------|---------------------|------------------------|
| Hospital                   | 3/4               | 492.50                          | 497.50              | 455.00                 |
| Cost Per Sq. Ft.           | Median            | 458.03                          | 462.68              | 423.15                 |
| Nursing Home/              | 3/4               | 263.00                          | 265.67              | 242.97                 |
| Assisted Living Facility** | Median            | 198.97                          | 200.99              | 183.82                 |
| Cost Per Sq. Ft.           |                   |                                 |                     |                        |

<sup>\*\*</sup>Since 2017, nursing homes and assisted living facilities have been combined into one cost per square foot.



<sup>\*</sup> Renovation costs should not exceed 70% of total new construction project costs.

MO 580-1866 Revised (04/2024)

### Attachment 11b



April 26, 2024

Mr. Shafiq Malik

RE: St Louis Altenheim

Addition of 46 SNF beds

### Mr. Malik:

I have received the proposed budget for the addition of the SNF beds to your owned facility known as St Louis Altenheim. The Bank agrees this would be a good addition for your facility and the Community at large. Based on our existing relationship and our discussions, The Bank of Missouri would be interested in putting together a financing package of up to \$2,000,000 for this project. We certainly value your relationship and would appreciate the opportunity to be involved in the project if financing is necessary. Please let me know if you would like to discuss further.

Sincerely,

Russell N Wiley

Vice President

Senior Commercial Loan Officer

### SERVICE-SPECIFIC REVENUES AND EXPENSES

Project Title: St Louis Altenheim Addt of 46 SNF Be Project #: 6099 NS

### Historical Financial Data for Latest Three Full Years plus Projections Through Three Full Years Beyond Project Completion

| Use an individual form for each affected service with a   |             | Year        |             |
|---|-------------|-------------|-------------|
| sufficient number of copies of this form to cover entire period, and fill in the years in the appropriate blanks. | 2020        | 2021        | 2022        |
| Amount of Utilization:*   | 7,804       | 6,088       | 11,926      |
| Revenue:  |             |             |             |
| Average Charge**  | \$251       | \$252       | \$209       |
| Gross Revenue   | \$1,958,804 | \$1,534,176 | \$2,487,644 |
| Revenue Deductions  | 0           | 0           | 0           |
| Operating Revenue   | 1,958,804   | 1,534,176   | 2,487,644   |
| Other Revenue   | 0           | 0           | 0           |
| TOTAL REVENUE   | \$1,958,804 | \$1,534,176 | \$2,487,644 |
| Expenses:   |             |             |             |
| Direct Expenses   |             |             |             |
| Salaries  | 772,127     | 620,976     | 1,406,575   |
| Fees  | 179,492     | 140,024     | 244,488     |
| Supplies  | 140,472     | 111,474     | 305,637     |
| Other   | 0           | 0           | 760,563     |
| TOTAL DIRECT  | \$1,092,091 | \$872,474   | \$2,717,263 |
| Indirect Expenses   |             |             |             |
| Depreciation  | 266,081     | 277,815     | 35,811      |
| Interest***   | 0           | 0           | 52,565      |
| Rent/Lease  | 0           | 0           | 0           |
| Overhead****  | 344,156     | 273,960     | 0           |
| TOTAL INDIRECT  | \$610,237   | \$551,775   | \$88,376    |
| TOTAL EXPENSES  | \$1,702,328 | \$1,424,249 | \$2,805,639 |
| NET INCOME (LOSS):  | \$256,476   | \$109,927   | -\$317,995  |

<sup>\*</sup>Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment, or other appropriate units of measure specific to the service affected.

<sup>\*\*</sup>Indicate how the average charge/procedure was calculated.

<sup>\*\*\*</sup>Only on long term debt, not construction.

<sup>\*\*\*\*</sup>Indicate how overhead was calculated.

### **SERVICE-SPECIFIC REVENUES AND EXPENSES**

Project Title: St Louis Altenheim Addt of 46 SNF Be Project #: 6099 NS

### Historical Financial Data for Latest Three Full Years plus Projections Through Three Full Years Beyond Project Completion

| Use an individual form for each affected service with a   |             | Year        |             |
|---|-------------|-------------|-------------|
| sufficient number of copies of this form to cover entire period, and fill in the years in the appropriate blanks. | 2025        | 2026        | 2027        |
|   |             |             |             |
| Amount of Utilization:*   | 13,592      | 14,486      | 15,202      |
| Revenue:  |             |             |             |
| Average Charge**  | \$260       | \$265       | \$270       |
| Gross Revenue   | \$3,533,920 | \$3,838,790 | \$4,104,540 |
| Revenue Deductions  | 0           | 0           | 0           |
| Operating Revenue   | 3,533,920   | 3,838,790   | 4,104,540   |
| Other Revenue   | 0           | 0           | 0           |
| TOTAL REVENUE   | \$3,533,920 | \$3,838,790 | \$4,104,540 |
| Expenses:   |             |             |             |
| Direct Expenses   |             |             |             |
| Salaries  | 1,386,384   | 1,433,244   | 1,473,985   |
| Fees  | 312,616     | 333,178     | 349,646     |
| Supplies  | 244,656     | 260,748     | 273,636     |
| Other   | 0           | 0           | 0           |
| TOTAL DIRECT  | \$1,943,656 | \$2,027,170 | \$2,097,267 |
| Indirect Expenses   |             |             |             |
| Depreciation  | 291,705     | 300,456     | 306,456     |
| Interest***   | 96,000      | 98,880      | 100,857     |
| Rent/Lease  | 0           | 0           | 0           |
| Overhead****  | 611,640     | 638,832     | 657,030     |
| TOTAL INDIRECT  | \$999,345   | \$1,038,168 | \$1,064,343 |
| TOTAL EXPENSES  | \$2,943,001 | \$3,065,338 | \$3,161,610 |
| NET INCOME (LOSS):  | \$590,919   | \$773,452   | \$942,930   |

<sup>\*</sup>Utilization will be measured in "patient days" for licensed beds, "procedures" for equipment, or other appropriate units of measure specific to the service affected.

<sup>\*\*</sup>Indicate how the average charge/procedure was calculated.

<sup>\*\*\*</sup>Only on long term debt, not construction.

<sup>\*\*\*\*</sup>Indicate how overhead was calculated.

### **Customer Ad Proof**

### 220-60018827 St Louis Altenheim

### Order Nbr 129933

| Publication | Post - Dispatch                       |                 |                         |
|-------------|---------------------------------------|-----------------|-------------------------|
| Contact     | St Louis Altenheim                    | PO Number       | Jean Bardwell           |
| Address 1   | 5408 S BROADWAY ST                    | Rate            | Legal                   |
| Address 2   |                                       | Order Price     | 370.52                  |
| City St Zip | ST LOUIS MO 63111                     | Amount Paid     | 0.00                    |
| Phone       | 3142695318                            | Amount Due      | 370.52                  |
| Fax         |                                       |                 | _                       |
| Section     | Legals                                | Start/End Dates | 04/26/2024 - 04/26/2024 |
| SubSection  |                                       | Insertions      | 1                       |
| Category    | 9000 Public Notices                   | Size            | 14                      |
| Ad Key      | 129933-1                              | Salesperson(s)  | Tanya Lemons 1023       |
| Keywords    | St. Louis Altenheim plans to a        | Taken By        | Tanya Lemons            |
| Notes       | Cost is NET for one time on a weekday |                 |                         |
|             | On Hold Pending Payment               |                 |                         |
|             | Deadline for Friday is NOON TODAY     |                 |                         |



Deadlines: Saturday is 1pm Thursday Sunday is 3pm THURSDAY Monday is 3pm Thursday Wednesday is NOON Monday Friday is NOON Wednesday

[Tanya Lemons 4/24/2024 10:22:03 AM] [Tanya Lemons 4/24/2024 10:22:27 AM]

For payment options call 800-798-1717 or Karen a 3% service fee on all credit card transactions.

Please Confirm once paid to secure your publications.

Ad Proof

St. Louis Altenheim plans to add 46 skilled nursing facility beds at 5408 South Broadway Street, St. Louis, MO 63111, pending Certificate of Need approval of their \$1,150,000 application from the Missouri Health Facilities Review Committee. This application (Proj. No. 6999 NS) will be filed on Miscouri of the Committee of the C

St. Louis Altenheim plans to add 46 skilled nursing facility beds at 5408 South Broadway Street, St. Louis, MO 63111, pending Certificate of Need approval of their \$1,150,000 application from the Missouri Health Facilities Review Committee. This application (Project. No. 6099 NS) will be filed on May 3, 2024. Email macquest@mac.com for more information.

STL\stllemot

This is a copy of what was sent out to all the facilities in a 15-mile radius.

Jean

Jean Bardwell, MHA, LNHA Administrator Office Number: 314-269-5318 www.altenheimstlouis.org

### END of CERTIFICATE OF NEED APPLICATION

### St. Louis Altenheim

Add 46 Skilled Nursing Facility beds

### Project #6099 NS

