I. Department Title: Department of Health and Senior Services  
Division Title: Division of Regulation and Licensure  
Chapter Title: Medical Marijuana  

<table>
<thead>
<tr>
<th>Rule Number and Title:</th>
<th>19 CSR 30-95.025 Generally Applicable Provisions</th>
</tr>
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<tbody>
<tr>
<td>Type of Rulemaking:</td>
<td>Proposed</td>
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</table>

II. SUMMARY OF FISCAL IMPACT

<table>
<thead>
<tr>
<th>Affected Agency or Political Subdivision</th>
<th>Estimated Cost of Compliance in the Aggregate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Department of Health &amp; Senior Services’ costs =</td>
<td>$2,029,442 for the first three year period and $272,208 for annually thereafter</td>
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</table>

Total = $2,029,442 for the first three year period and $272,208 for annually thereafter

III. WORKSHEET

**Facility Licensing & Compliance Director**

One quarter (1/4) of one (1) FTE with an annual salary of $18,750 and with estimated fringe benefits of $8,866.

One quarter (1/4) of One-Time First Year expense (computer, office, furniture etc.) for one FTE listed above - $1,165

One quarter (1/4) of On-going expenses (including travel, office supplies, network, printing, etc.) for one FTE - $3,320

$18,750 (salary) + $8,866 (fringe benefits) + $3,320 (on-going expenses) X three (3) = 92,808 + $1,165 (one-time first year expense) = $93,973 for the first three year period.

$18,750 (salary) + $8,866 (fringe benefits) + $3,320 (on-going expenses) = $30,936 annually thereafter.

**Facility Licensing Managers**

Half (1/2) of one (1) FTE with an annual salary of $30,000 and with estimated fringe benefits of $15,447.

One-Time First Year expense (computer, office, furniture etc.) for half (1/2) of one (1) FTE listed above - $2,331
On-going expenses (including travel, office supplies, network, printing, etc.) for half (1/2) of one (1) FTE - $6,639

$30,000 (salary) + $15,447 (fringe benefits) + $6,639 (on-going expenses) X three (3) = $156,258 + $2,331 (one-time first year expense) = $158,589 for the first three year period.

$30,000 (salary) + $15,447 (fringe benefits) + $6,639 (on-going expenses) = $52,086 annually thereafter.

**Facility Licensing Specialists**

Two (2) FTE’s with total annual salaries of $104,000 and with estimated fringe benefits of $56,913.

One-Time First Year expense (computer, office, furniture etc.) for two (2) FTEs listed above - $9,322

On-going expenses (including travel, office supplies, network, printing, etc.) for two (2) FTEs - $28,273

$104,000 (salary) + $56,913 (fringe benefits) + $28,273 (on-going expenses) X three (3) = $567,558 + $9,322 (one-time first year expense) = $576,880 for the first three year period.

$104,000 (salary) + $56,913 (fringe benefits) + $28,273 (on-going expenses) = $189,186 annually thereafter.

**Application Scoring Contract**

Estimated One-Time contract cost of $750,000 to $1.2 million.

**IV. ASSUMPTIONS**

In order to process the variance requests, complaints, and pre- and post-scoring application review described in this proposed rule, the department will need a Facility Licensing Manager, who will also perform other duties not covered by this proposed rule, and two (2) Facility Licensing Specialists.

In order to supervise the work of the Facility Licensing Manager and to process and issue penalties, the department will need a Facility Licensing & Compliance manager, who will also perform other duties not covered by this proposed rule.

The department will require an independent, third-party entity to perform the blind scoring of Facility Evaluation Criteria described in the proposed rule. The cost of contracting with such an entity is unknown but, based on research of similar projects conducted in other states, the cost is estimated to be between $750,000 and $1.2 million.