

Missouri Onsite Wastewater Professionals Continuing Education Units (CEUs)

2013 Pumper & Cleaner Environmental Expo International

February 25 – 27, 2013

After reviewing the breakouts sessions for your conference, Missouri Department of Health and Senior Services, Onsite Wastewater Treatment Program will allow CEU credit for the following breakout sessions. Please note, registration specific (select) units are credited by session for certain professionals.

+ **Partial credit (or no credit) may be allowed if a course is not completed.**

<i>Date and Breakout Session Title</i>		Total CEUs Accepted	Including Select Units for:				
			Installers Basic	Installers Adv.	Insp/Eval	OSE	Testers Perc
Monday, February 25							
8:00 am – 9:00 am	Designing Drip Dispersal Systems	1.0	1.0	1.0		1.0	
	Time Dosing...Why? How? And How Much?	1.0	1.0	1.0	1.0		
	What Makes a Professional in Onsite Wastewater Systems?	1.0	-	-	-	-	-
	Introduction to Pressure Distribution	1.0		1.0	1.0		
8:30 am – 12:00 pm	Your Best Year Ever	3.0	-	-	-	-	-
9:30 am – 10:30 am	Designing Systems, Boundaries & Barriers from a Soil Perspective	1.0	1.0	1.0		1.0	
	Loading Rates – How Much Can the Soil Take	1.0	1.0	1.0		1.0	
	Part One: The Science & Engineering of Onsite WW Treatment	1.0	1.0	1.0			
	Soil Erosion Control During & After Septic System Installation	1.0	1.0	1.0		1.0	
11:00 – 12:00 pm	Pump Choices & Settings: Decisions for Proper Operation	1.0	1.0	1.0			
	Decentralized Wastewater Collection System Maintenance	1.0		1.0			

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<i>Date and Breakout Session Title</i>		Total CEUs Accepted	Including Select Hours for				
			Installers Basic	Installers Adv.	Insp/Eval	OSE	Testers Perc
	Troubleshooting Pumps, Floats and Panels	1.0	1.0	1.0	1.0		
	Part Two: The Science & Engineering of Onsite WW Treatment	1.0	1.0	1.0			
1:30 pm – 2:30 pm	Operation & Maintenance of Pressure Distribution Laterals	1.0		1.0	1.0		
	Dirty Dozen – Toxins That Kill Septics	1.0					
	Education & Training: Professionalization of the Practitioners	1.0	-	-	-	-	-
	Pass or Fail – Is Your Company Going To Make It? How to ensure Financial Success in These Competitive Times	1.0	-	-	-	-	-
	The Art & Science of Business Management	1.0	-	-	-	-	-
1:30 pm – 5:00 pm	Your Best Year Ever	3.0	-	-	-	-	-
3:00 pm – 4:00 pm	Installing with Management in Mind: How to Get the Most out of Your System	1.0	1.0	1.0	1.0		
	How Installers Can use the Poor Economy to Increase Profits	1.0					
	Management Models & Entities: Management & Becoming a Management Entity	1.0	1.0	1.0	-	-	-
	Social Media & Web-Based Promotion: Is it Right for Your Business?	1.0	-	-	-	-	-
3:00 pm – 5:00 pm	The Business of Contracting	1.0	-	-	-	-	-
4:30 pm – 5:30 pm	Design, Sizing & Maintenance of Grease Interceptors	1.0	1.0	1.0		-	-

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<i>Date and Breakout Session Title</i>		Total CEUs Accepted	Including Select Hours for				
			Installers Basic	Installers Adv.	Insp/Eval	OSE	Testers Perc
	The Future of the Onsite Wastewater Industry: How to Make It Work for You!	1.0	-	-	-	-	-
	Are Seepage Pits Really Bad?	1.0	1.0	1.0	1.0		
Tuesday, February 26							
8:00 am- 9:00 am	New Untapped Techniques to Capture Today's Customers	1.0	-	-	-	-	-
	Don't Win the Price Game	1.0	-	-	-	-	-
9:30 am – 10:30 am	Confined Space Entry Permit & Equipment Review	1.0	-	-	-	-	-
	10Steps to Marketing Success	1.0	-	-	-	-	-
	Make the Phone Ring with Low-Cost Marketing	1.0	-	-	-	-	-
11:00 am – 12:00 pm	Utility Line Locating	1.0	-	-	-	-	-
	Cloud Computing for Small Business & the Field Service Industry (Credited ½)	.50	-	-	-	-	-
	Local Marketing on the World Wide Web	1.0	-	-	-	-	-
	How to Overcome the Difficulties of Doing Business in South America	1.0	-	-	-	-	-
Wednesday, February 27							
8:00am-5:00pm	Advanced Installer Course	6.0	6.0	6.0	6.0	2.0	1.0
8:00 am – 9:00 am							
	Save Money – Move Your Business to the Cloud	1.0	-	-	-	-	-

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<i>Date and Breakout Session Title</i>	Total CEUs Accepted	Including Select Hours for				
		Installers Basic	Installers Adv.	Insp/Eval	OSE	Perc Testers
9:30 am – 10:30 am						
	Morally Bankrupt	1.0	-	-	-	-
11:00 am – 12:00 pm	Measuring Success Matters: Your Ads, Your Agents Your Technicians	1.0	-	-	-	-
	Grinder Pumps & Application	1.0	1.0	1.0	1.0	
	New Technologies & Applications Solve Decentralized Systems Malfunction Issues & Site Challenges	1.0	1.0	1.0		
2013 Totals Most Possible CEUs		15.0	13.0	12.0	10.0	4.0