

From: [Gregory Bratcher](#)
To: [CONP.CONP](#)
Subject: bid quote crosswalks
Date: Monday, February 26, 2024 9:36:24 AM
Attachments: [Shielding for CON projects.msg](#)

Here is where to find the corresponding project cost for the following applications:

- 6089: page 16 in the middle... "Total Package Price..."
- 6088: page 15, in the middle... "Total"
- 6086: page 49, sentence under the last line of figures... "The contract total will change from \$1,884,437 to \$1,879,749" PLUS the attached letter for the shielding cost (it also has the shielding for the CT, but I'll re-send it when that application comes due and is sent.

Greg Bratcher
BJC HealthCare
gbratcher@bjc.org
Cell & office: 314-323-1231

This message (including any attachments) is intended only for the use of the individual or entity to which it is addressed and may contain information that is non-public, proprietary, privileged, confidential, and exempt from disclosure under applicable law or may constitute as attorney work product. If you are not the intended recipient, you are hereby notified that any use, dissemination, distribution, or copying of this communication is strictly prohibited. If you have received this communication in error, notify us immediately by telephone and (i) destroy this message if a facsimile or (ii) delete this message immediately if this is an electronic communication.

From: [Carith Kuczynski](#)
To: [Gregory Bratcher](#)
Subject: Shielding for CON projects
Date: Monday, February 19, 2024 4:45:15 PM

Hi Greg,

Based on BJC HealthCare's extensive experience purchasing and installing radiology equipment, the estimated cost for shielding the MRI project at Barnes-Jewish Hospital is \$150,000.

Based on BJC HealthCare's extensive experience purchasing and installing radiology equipment, the estimated cost for shielding the CT project at Barnes-Jewish St. Peters Hospital is \$50,000.

Thanks,
Carrie K.

Carrie Kuczynski

Director, Clinical Equipment Planning
Clinical Asset Management
BJC Health Systems
2052 Fenton Logistics Blvd
Fenton, MO 63026
314-471-5721 | carith.kuczynski@bjc.org



Customer Ad Proof

220-6000645

BJC HEALTH CARE-90-74-574 (LEGAL)

Order Nbr 126839

Publication

Post - Dispatch

Contact BJC HEALTH CARE-90-74-574 (LEGAL)

Address 1 4901 FOREST PARK AVE

Address 2

City St Zip ST LOUIS MO 63108

Phone 3142860629

Fax

Section Legals

SubSection

Category 9000 Public Notices

Ad Key 126839-1

Keywords BJC will file with the Mo. Hea

Notes

Ad Proof

BJC will file with the Mo. Health Fac. Review Comm. seeking approval for the following projects: an MRI at Barnes-Jewish Hospital's outpatient ortho center, a robotic surgery system at Barnes-Jewish St. Peters Hosp., and a spinal surgery system at Barnes-Jewish West Co. Hosp. Contact Greg Bratcher at gbratcher@bjc.org with questions or concerns.

PO Number Gregory Bratcher

Rate Legal

Order Price 345.84

Amount Paid 0.00

Amount Due 345.84

Start/End Dates 02/21/2024 - 02/21/2024

Insertions 1

Size 13

Salesperson(s) Tanya Lemons I023

Taken By Tanya Lemons

HOSPITAL	System	Spec.		CEO	Just CEO Name	CEO.EMAIL
		Lic.?	Corp HQ?			
Homer G. Phillips Hospital				Fred Mills, LFACHE	Fred Mills	fmills@homerghilliphospital.com
Mercy East Communities	Mercy			John Mohart	John Mohart	john.mohart@mercy.net
Mercy Hospital Jefferson	Mercy			Eric Ammons	Eric Ammons	eric.ammons@mercy.net
Mercy Hospital South	Mercy			Sean J. Hogan, FACHE	Sean J. Hogan	sean.hogan@mercy.net
Mercy Hospital St. Louis	Mercy			David J. Meiners, M.D.	David J. Meiners	david.meiners@mercy.net
Mercy Hospital Washington	Mercy			Eric Eoloff, MHA	Eric Eoloff	eric.eoloff@mercy.net
SSM Health - St. Louis	SSM			Jeremy Michael Fotheringham, J.D., MHSA, R.N.	Jeremy Michael Fotheringham	jeremy.fotheringham@ssmhealth.com
SSM Health Cardinal Glennon Children's Hospital	SSM			Michelle Romano, MSN, R.N., NEA-BC	Michelle Romano	michelle.romano@ssmhealth.com
SSM Health DePaul Hospital - St. Louis	SSM			Tina L. Garrison	Tina L. Garrison	tina.garrison@ssmhealth.com
SSM Health Saint Louis University Hospital	SSM			Steven M. Scott, MPH, FACHE	Steven M. Scott	steven.scott@ssmhealth.com
SSM Health Saint Louis University Hospital - South Campus	SSM			Steven M. Scott, MPH, FACHE	Steven M. Scott	steven.scott@ssmhealth.com
SSM Health St. Clare Hospital - Fenton	SSM			Kyle Grate	Kyle Grate	kyle.grate@ssmhealth.com
SSM Health St. Joseph Hospital - Lake Saint Louis	SSM			Deborah Graves	Deborah Graves	Deborah.Graves@ssmhealth.com
SSM Health St. Joseph Hospital - St. Charles	SSM			Jacob A. Brooks	Jacob A. Brooks	jake.brooks@ssmhealth.com
SSM Health St. Joseph Hospital - Wentzville	SSM			Jacob A. Brooks	Jacob A. Brooks	jake.brooks@ssmhealth.com
SSM Health St. Mary's Hospital - St. Louis	SSM			Steven M. Scott, MPH, FACHE	Steven M. Scott	steven.scott@ssmhealth.com
St. Luke's Des Peres Hospital	StLukeSTL			Andrew J. Bagnall	Andrew J. Bagnall	andrew.bagnall@stlukes-stl.com
St. Luke's Hospital	StLukeSTL			Andrew J. Bagnall, MHA, FACHE	Andrew J. Bagnall	andrew.bagnall@stlukes-stl.com

Notice to Providers

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Barnes-Jewish St. Peters Hospital seeks to add a DaVinci robot.

Barnes-Jewish Hospital seeks to add an MRI at its outpatient orthopedic center.

If you have questions or concerns, please contact Greg Bratcher at gbratcher@bjc.org or at 314-323-1231.

Notice published in the *St. Louis Post-Dispatch*

BJC will file for certificates of need with the Mo. Health Fac. Review Comm. seeking approval for the following projects: an MRI at Barnes-Jewish Hospital's outpatient ortho center, a robotic surgery system at Barnes-Jewish St. Peters Hosp., and a spinal surgery system at Barnes-Jewish West Co. Hosp. Contact Greg Bratcher at gbratcher@bjc.org with questions or concerns.

Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: tina.garrison@ssmhealth.com
Subject: CON projects

Dear Ms. Garrison,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: steven.scott@ssmhealth.com
Subject: CON projects

Dear Mr. Scott,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: jake.brooks@ssmhealth.com
Subject: CON projects

Dear Mr. Brooks,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Sent: Sunday, February 18, 2024 9:05 PM
To: jake.brooks@ssmhealth.com
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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: Deborah.Graves@ssmhealth.com
Subject: CON projects

Dear Ms. Graves,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: kyle.grate@ssmhealth.com
Subject: CON projects

Dear Mr. Grate,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: steven.scott@ssmhealth.com
Subject: CON projects

Dear Mr. Scott,

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Sent: Sunday, February 18, 2024 9:05 PM
To: steven.scott@ssmhealth.com
Subject: CON projects

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: sean.hogan@mercy.net
Subject: CON projects

Dear Mr. Hogan,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: eric.ammons@mercy.net
Subject: CON projects

Dear Mr. Ammons,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: fmills@homergphillipshospital.com
Subject: CON projects

Dear Mr. Mills,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Tuesday, February 20, 2024 5:14 PM
To: eric.eoloff@mercy.net
Subject: CON projects

Dear Mr. Eoloff,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Greg Bratcher
BJC HealthCare
gbratcher@bjc.org
Cell & office: 314-323-1231

Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: Romano, Michelle
Subject: CON projects

Dear Ms. Romano,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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Lux, Mackinze

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: jeremy.fotheringham@ssmhealth.com
Subject: CON projects

Dear Mr. Fotheringham,

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: eric.eoloff@mercy.net
Subject: CON projects

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Lux, Mackinzey

From: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Sent: Sunday, February 18, 2024 9:05 PM
To: david.meiners@mercy.net
Subject: CON projects

Dear Dr. Meiners,

A requirement of Missouri CON asks that applicants send notice to other providers in the area for proposed projects. Instead of sending repetitive emails separately, here are three upcoming BJC projects:

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From: [Gregory Bratcher](#)
To: andrew.bagnall@stlukes-stl.com
Subject: CON projects

Dear Mr. Bagnall,

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From: [Gregory Bratcher](#)
To: andrew.bagnall@stlukes-stl.com
Subject: CON projects

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From: [Gregory Bratcher](#)
To: [Lux, Mackinzey](#)
Subject: RE: CON 6086
Date: Monday, April 15, 2024 11:21:16 AM

The historical average charge in the Service-Specific Revenue forms is itself an average. Different MRI studies will have different charges depending on a number of factors. One example is whether the study uses contrast or not. Over the course of a year, to get to the number used in the forms, all these historical charges are averaged. While the overall average of all the charges in 2023 was less than 2022, it is almost the same as the year before. More than you asked for: the average charge for the projected years is a best-guess estimate as to the average for all the individual cases in the future years.

Greg Bratcher
BJC HealthCare
gbratcher@bjc.org
Cell & office: 314-323-1231

From: Lux, Mackinzey <Mackinzey.Lux@health.mo.gov>
Sent: Friday, April 12, 2024 8:21 AM
To: Gregory Bratcher <Gregory.Bratcher@bjc.org>
Subject: CON 6086

[EXTERNAL]: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Greg,

After reviewing everything for 6086 HS, I have an additional question.

- Why was a decrease in average charge on rev/exp in year 2023? It goes from \$3,145 in 2022 to \$3,075 in 2023.

This information is needed by Monday, April 15, 2024.

Mackinzey Lux

Assistant Program Coordinator, Certificate of Need
Department of Health and Senior Services
920 Wildwood Drive, P.O. Box 570
Jefferson City, MO 65102
OFFICE: 573-751-6403
FAX: 573-751-7894

EMAIL: mackinzey.lux@health.mo.gov
<http://health.mo.gov/information/boards/certificateofneed/index.php>

DHSS - Protecting Health and Keeping People Safe